

BY POPULAR DEMAND FROM THE DBE EVENT SURVEY RESULTS

WisDOT DBE OFFICE PRESENTS:

STRATEGIES TO SUCCEED AND SUSTAIN YOUR SMALL CONSTRUCTION BUSINESS

Make the most of your pre-construction season! Get the answers you seek along with a wealth of ideas and techniques that will help you grow and sustain your business through the 2016 construction season.

Workshop Topics:

- Why and how to market as a DBE contractor
- Tips for developing an edge over your competition
- Resources to develop smart, accurate bids
- Proactive communication techniques to successfully execute your work
- Managing contract changes
- Quality control / materials compliance
- Prompt payment and rapid project close-out
- Strategically planning for growth

March 30, 2016 - 9:00AM to 12:00PM

DBE Support Services Office - 6150 W. Fond du Lac Ave Milwaukee, WI 53218

Workshop Presenters:

- Former WisDOT Director of Project Development
- Current Project Leader/Inspectors
- Prime contractor
- DBE subcontractor

Take advantage of:

- Real life examples and ideas
- Extensive knowledge from seasoned professional contractors
- One-on-one business assistance

For more information, contact **Minal Hahm (262) 376-4246** or **Don Miller at (414) 331-9374**. To reserve your seat, complete this form and email: DBESupport@msquaredengineering.com or fax: 262-375-2274.

Company Name: _____ Number Attending: _____

Are you certified as a DBE Firm with WisDOT? Yes No

1. Name _____ Mobile #: _____

1. Name _____ Mobile #: _____

DBE Type of Work: _____

For more information, click on the following links:

