Bid Letting Update



February 13, 2024

HELPING DISADVANTAGED BUSINESS ENTERPRISES DO WORK WITH WISDOT

MID-STATE CONCRETE CUTTING CO. MILESTONES

2005: Established in Eden, WI with one medium duty truck, a custom-built trailer, and a road saw.

2006: Relocated to Campbellsport, WI where we are today, purchased truck set-up and hired first employee.

2007: Purchased truck set up and hired second employee.

2009: Hired third employee.

2010: Purchased small dump truck for removals.

2012: Purchased truck set-up.

2016: Purchased wall saw set-up.

2017: Lisa became 100% owner.

2019: Became DBE Certified on April 15th.

2023: Purchased two new trucks to update the fleet, and started production on two trailers.

2024: Celebrating our 19th year in business.

TODAY: We have grown to four trucks, four custom built trailers and ten road saws. We offer both hydraulic and electric core drill set-ups, allowing us to core holes as small as one inch up to our largest bit that is 34" in diameter. Our hydraulic hand saw, ring saw and chain saw, a wall saw set-up, and electric and gas hand tools allow us to service the variety of needs of our customers.



DBE SPOTLIGHT

Mid-State Concrete Cutting Co. The Road to Generational Success

Every DBE awarding decision today to Mid-State Concrete Cutting Co., is one step closer to achieving generational success – allowing my daughters the opportunity to grow our family business and possibly pass it down to future generations.



My name is Lisa Stremke. I am the owner of Mid-State Concrete Cutting Co. and have two daughters who

look forward to continuing the business when I am ready for retirement. Kailey, 21 and Ava, 17 are both very intelligent and hard-working young women. Kailey started working for me in her school-to-work program during her junior year of high school. She also took college courses during high school and shortly after graduation she received her Accounting Assistant Degree. I believe it is important for both girls to gain knowledge and experience working outside of the company so Kailey is currently doing that and continuing with classes to get her Associates Degree in Accounting. Ava is now a Junior in high school and is currently working for me through the school-to-work program. She will be taking college courses next year to get a jumpstart on her degree (undetermined) while finishing her last year of high school. Ava will also be gaining knowledge and experience outside of the business which will help Mid-State Concrete Cutting Co. continue to improve our internal office processes.

Owning a small business is both rewarding and challenging at the same time. One of the greatest challenges is juggling the different tasks - you have to be a professional multitasker and understand how to manage finances, market your business, invoice, order parts and supplies, oversee maintenance, prepare quotes, handle customer inquiries, schedule work, and everything in between. There have been many setbacks but with hard work and determination I have overcome any obstacle that has come my way.

When I think about my successes, I do not believe there is one greatest success, more like many, many little successes throughout the years to lead me to where I am today. Being able to get to jobs when customers need us and providing the best service possible is a success; being a good employer providing a team orientated work environment where everyone matters and is valued; employing genuine people who care about the company, who take pride in their work, who work well together, who care about each other and the customers is a success. Lastly, I am proud of being a woman-owned small business in the construction industry which today feels like a success, but hopefully will become more commonplace in the future.

The end of 2023 we started wrapping up our most recent largest project subcontracted by Zignego Company on the STH 50 Project in Kenosha County where we sawed over 53,000LF of asphalt and over 63,000LF of concrete. I started working with Zignego my first year of business, we have built a great working relationship, and I appreciate their continued support to help me succeed as a DBE. Looking forward to 2024, I plan to phase out 2 of my older trucks with 2 new 2023 medium duty trucks and 2 new custom-built road saw trailers that will be ready for the 2024 season. My long-term goal is to grow the business slowly in preparation for Kailey and Ava to take over but to always maintain the same "family-owned business feel" regardless of our size.

selected work items

This is a reminder that #2 on the

pt1202 (Documentation of GFE) requires that prime contractors review each proposal and "...ensure that all work items are broken out into economically feasible units to facilitate DBE participation." If there is a larger component to the project such as a bridge structure, proactively work with the 1st tier hiring subcontractor to identify DBEs who can provide quotes for work items included within a larger work type (ex: bridge painters and/or iron work/bar steel installers).

NAICS codes

Prime contractors are responsible for checking DBE NAICS codes on the **UCP DBE Directory** for any work being claimed by a DBE for DBE credit on that project.

self performing work

Please remember to evaluate any DBE quote for a work type that your company is considering self-performing with more scrutiny.

Prime contractors can almost always perform the work for less cost. If your company submits a GFE request we look at both the percentage difference and dollar difference as it relates to the total bid amount.

Newly Certified DBE Contractors

NEW

Myles Trucking
Dump Truck
NAICS CODE: 484220

Native Trucking, Inc Dump Truck NAICS CODE: 484220

Specialty DBE Contractors

Hydro-Excavation & Underground Services

NAICS CODE: 238910

- Great Lakes Power Vac, LLC
- Hawk Daylighting, LLC
- Wisconsin Utility Exposure, Inc (Xpose)

Bridge Painting/Staining NAICS CODE: 238320

- Central Painting, Inc
- Legend Painting, Inc
- Sanchez Painting Contractors, Inc
- Steel City Contractors, LLC

Asbestos Removal NAICS CODE: 562910

- Central Painting, Inc
- ENV Property Solutions, LLC
- LF Green Development, LLC
- Mavo Systems Wisconsin, LLC
- Rock Leaf Water Environmental, LLC
- S.A.F.E., Inc
- Sanchez Painting Contractors, Inc.
- White Glove Group, LLC

Sweeping NAICS CODES: 237310/488490

- On-Call Sweeping
- Gayton Enterprises

Field office NAICS CODE: 531120

NMR Contractors, LLC

Rout & Seal/Sealant NAICS CODES: 237310/238990 (Supplier – 423390)

- Annseal, Inc
- Crowley Construction Corp
- Interstate Sealant & Concrete
- Protech Coatings, Inc
- 1st Resource Solutions, LLC (Supplier)

Fencing NAICS CODE: 238990

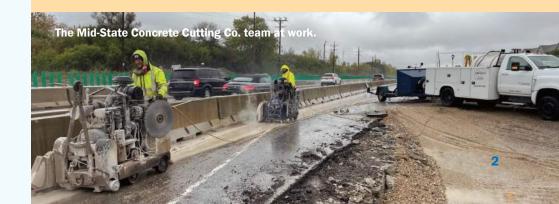
- Anderson Fence
- Arbor Green
- The Bartech Group
- Perez Fencing

Clearing & Grubbing-Site Prep NAICS CODES: 238910/561370

- Alfaro & Son's Contractors, LLC
- Conin Contractor Services, Inc.
- Gibraltar Landscape
- Hoffman Landscape, LLC
- Johnson Operating Services, LLC
- Putnam Construction, LLC
- Vanzile Contractors, LLC

Fiber Optic NAICS CODE: 237130

- Rsims Construction
- All-State Concrete Cutting, Inc.
- Chicago Voice & Data Authority Corp.
- DND Electric, Inc.
- Hawk Daylighting



DBE Opportunities Per Region and Proposal

Each month, Benjie Hayek, our DBE Program Engineer, identifies DBE sub-contractable opportunities, as well as DBEs who have NAICS Codes specific to specialty work items. Please encourage your estimating teams to:

- REVIEW the attached region and proposal breakdown on pgs. 10-14; and
- UTILIZE it as an additional resource, so your company is considering and including ALL potential DBE subcontractable opportunities in your DBE solicitation and outreach efforts.

Note: The DBE Office sends the region and proposal breakdown after the bid letting advertisement is posted and also includes it in the Bid Letting Update Newsletter.

If you have any questions, reach out to Benjie to discuss: Benjie Hayek, DBE Program Engineer benjie.hayek@dot.wi.gov / (608) 712-8915

TIPS FOR FINDING DBE OPPORTUNITIES

- Review the proposal(s) your company is bidding on and the selected work types identified in your solicitation.
- Compare that against the WisDOT DBE
 Opportunities breakdown per region and proposal.
- Are there DBE opportunities your company is missing and/or did not consider?
 - If so, have you updated the selected work items in your DBE solicitation?

Have you reviewed the region and proposal breakdown before sending out your DBE solicitation?



WisDOT Bid Letting Virtual Office Hours

To help your company prepare for bid letting day, WisDOT staff will be available on Microsoft Teams to provide guidance and answer questions. This meeting is an optional resource for both prime contractors and DBEs to drop in and ask questions regarding eSubmit, Project Bids, the bin file, GFE, DBE quotes, and/or soliciting DBEs for upcoming proposals etc.

The next meeting will be February 8, 2024 1:00 pm - 1:30 pm CST

TEAMS meeting invite for the WisDOT Bid Letting Virtual Office Hours can be found **here.**

Call in information: (608) 571-2209 **Phone Conference ID:** 251 263 838#

ASP-6

The January 2024 ASP-6 release contains all previously issued revisions not incorporated into the annual standard specifications and goes into effect with the January 9, 2024, bid letting.

As standard specification changes come up that need fast-track implementation, we will insert them into contracts via additional special provision 6 (ASP-6). ASP-6 is included with the other ASP's in each contract proposal immediately after the special provisions. ASP-6 is inserted into all contracts by central office. Designers do not have to ask for it in their design letter. WisDOT publishes the standard specifications annually and use ASP-6 to supplement those specifications. ASP-6 will accumulate technical spec changes as they become necessary, each edition incorporating the previous edition, until they can be included in the standard specifications.

We remind department staff, contractors, and consultants to carefully review ASP-6 to avoid missing important specification changes and to review each contract along with the other special provisions for technical spec changes. We recommend that your company is signed up for the **Roadway Standards Email Lists to** receive these updates and emails whenever WisDOT changes ASP-6. The current version of ASP-6 is available online on the department's **Highway Construction Contract** Information (HCCI) website.

General Bid Letting Reminders

The bid letting time period is:

Tuesday 6:00 a.m. - Wednesday 11:00 a.m.

Bidders can start any time; WisDOT staff starts at 6:00 a.m. on Tuesday.

On bid letting day, it is important that you reach the right person who is the **Subject Matter Expert** for your question. If your company has a question during this time period, please reach out to the following people:

BidX/Project Bids Questions:

Deanna Goebel (BPD)
IS Business Automation/Bid
Letting Specialist
Deanna.goebel@dot.wi.gov
(608) 267-6967

DBE Bin File Ouestions:

Ijeoma O'Rorke (DBE Team) Bid Letting Coordinator Ijeoma.ororke@dot.wi.gov (414) 266-1173



NEW! eSubmit has been upgraded. Bidders will now get an email notification that lists **ALL** uploaded documents. Please test the platform prior to bid letting day and reach out to **DBE_Alert@dot.wi.gov** if you encounter any issues.



NEW! It is a new year! Remember to use **2024** on the Attachment A in the date section; also make sure that DBEs are also using the correct year.



Bid Letting Binder: There is a lot of information online to assist prime contractors with the bid letting and GFE process. In addition to reviewing this information online, consider keeping an updated bid letting binder. Instead of searching for emails if you have a question, maintain a binder with the following sections:

- WisDOT Bid Letting Resource Guide
- Monthly Bid Letting Newsletters
- Beyond the Basics: Optimizing DBE Construction Utilization for Primes
- GFE Tool Kit
- GFE Tool Kit Appendix
- Outdated DBE Contact Reminder
- eSubmit Instructions
- Internal processes, procedures, policies & GFE data tracking

This binder can also be used as a training manual for new employees.

DT1202 Excel Workbook

The_DT1202 Excel Workbook was updated in May 2023. Please make sure your company is using the most updated version when submitting a GFE request.

- If your company is an infrequent bidder or your company simply has not had a recent GFE request, it is important that your staff understands how to document and assemble a GFE request.
- It is important to keep your DT1202 Excel Workbook updated with recent DBE Outreach efforts as well as any information your company wants to share in the GFE Overview/Strategy tab.
- The DBE Office continues to share resources and useful information on ways to improve a GFE request, should your company need to submit one in the future. We encourage companies to review the GFE Report Cards that were sent out at the end of September 2023 which included (3) federal fiscal years of bidding/ GFE data. This data can inform your company on trends and successful DBE strategies and can also be included in your DBE solicitations and /or company website as a way to highlight your company's commitment to DBE utilization.

GFE Reminders

The best way to demonstrate Good Faith Effort is by meeting the assigned DBE goal. However, we always recommend that prime contractors continue to work with DBEs during the bid letting – the DBE Office considers NEUTRAL DBE participation on the GFE Rubric also a demonstration of Good Faith Effort



NEW! In January 2024, there were (25) proposals with an assigned DBE goal and (1) GFE request in SE Region that was approved. There are (3) approved GFE requests YTD for FFY2024. Please note: Proposal 25 in the NW Region was a single bidder/non-responsive bid.



When selecting "Multiple DBEs Quoted Work Type" on the Intent to Award Tab, prime contractors must also provide sound reasoning on why the other DBE or DBEs were rejected. Simply stating "used other DBE" is not sufficient. Please refer to #5 on the DT1202 form for further guidance.

Solicitations **between bid lettings** are a great way to communicate with DBEs and keep your company's message current in the months where your company might not be bidding. As noted in the GFE Best Practice Workshop, consider creating (3) different types of emails:

- **1. PROJECT UPDATE.** Provide a brief update on a recent project that includes DBE participation.
- 2. DID YOU KNOW? Link back to WisDOT's webpages for previously recorded workshops such as <u>Navigating the</u> <u>Highway Construction Contract Information (HCCI)</u> <u>website</u> and <u>Basic Plan Reading</u> and highlight a few points your company thinks are important for DBEs to know.
- **3. CASE STUDY.** Highlight an unusual or typical obstacle encountered with heavy highway construction and recommended resolution.

These solicitations can be included in future GFE requests.



If needed, the GFE Analyst will proactively reach out after bid lettings to non-low bidders to discuss areas of opportunity. Please reach out as well if there are any questions prior to bid lettings so your company is confident in any GFE request submitted, should one be needed if your company is the low bidder.

Kathleen Panak | GFE Analyst

Kathleen.panak@dot.wi.gov (262) 548-6459

Upcoming Stakeholder Meetings and Events

We invite all prime contractors to participate in the meetings and events below.

Your feedback is an important part of how we shape and improve the DBE Program. These meetings are meant to communicate important upcoming changes as well as provide a forum to prime contractors to ask questions and voice concerns.

Trans-AC Meeting

This is an industry stakeholder group meeting where current updates and issues are discussed with construction industry and DBE Program staff. All are welcome to attend – we encourage feedback and questions.

NEXT MEETING: March 19, 2024 1:00 pm – 3:00 pm CST

TEAMS meeting invite to the Trans-AC Meeting can be found **here.**

Call in information: (608) 571-2209 Phone Conference ID: 588 531 454#

WisDOT DBE Program has a new look on the web for easier access to DBE and highway contracting information.

CLICK HERE

Disadvantaged Business Enterprise (DBE) Program

Annual Event • Contacts • DBE Application
DBE Directory • DBE Directory Map • DBE Program
DBE Trucking • Events • Forms & Info for DBEs
Newsletters • Plans and Goals
Prime Contractor Resources
Sign up for Updates • Stakeholders • Support Services



DBE Stakeholder Advisory Committee

DBE Stakeholder Advisory Committees operating in the **Northeast Region** and **Southeast Region** work with WisDOT on the following:

- Approaches to achieve greater DBE participation and strategies to monitor progress
- Upcoming transportation projects and learning about opportunities to partner with other firms
- · As a liaison to communities
- Creating and implementing strategies for cultivating a diverse workforce

Northeast Region

The DBE Stakeholder Advisory meeting in the Northeast Region meets on a quarterly basis. For more information contact: Christina Crain

NEXT MEETING: February 9, 2024 10:00 am - 12:00 pm CST

TEAMS meeting invite for the Northeast Region DBE Stakeholder Advisory Committee meeting can be found **here.**

Call in information: (608) 571-2209 Phone Conference ID: 836 911 741#

Southeast Region

The DBE Stakeholder Advisory meeting in the Southeast Region meets on a quarterly basis. For more information contact: Christina Crain

NEXT MEETING: April 25, 2024 10:00 am - 12:00 pm CST

TEAMS meeting invite to the Southeast Region DBE Stakeholder Advisory Committee meeting can be found **here.**

Call in information: (608) 571-2209 Phone Conference ID: 823 230 709#

build your company website as a DBE resource

Your company website can be a one-stop shop for all DBE related information. Direct DBEs to your website in your solicitation letter and/or email and consider incorporating the following elements into the DBE section of your website:

- Current bid letting information and upcoming DBE Opportunities
- Recent Projects that included DBEs. With DBE permission, add pictures
- DBE Testimonials and/ or DBE Statistics that highlight your company's commitment to DBE partnership
- Encourage DBE
 Utilization (DBE trucking, materials and/or supplies)
 from hiring subcontractors and provide the link to the UCP DBE Directory
- Provide Links back to recorded workshops as mentioned in GFE Reminders in the solicitations between bid lettings section (pg.6)

DBE Solicitation and Outreach Reminders



Why should prime contractors update DBE and/or Hiring Subcontractor Solicitations?

The previous example of the DBE solicitation was in use for many years and very text heavy. Many prime contractors used this same version; meaning there was little differentiation between prime contractors and DBEs received identical solicitations. There was not an emphasis on a separate solicitation to hiring subcontractors to utilize DBEs, DBE suppliers and/or DBE trucking or to highlight DBE successes. For any prime contractor who has had a GFE 1:1 session, your company knows that solicitation revisions have been a focus for FFY2022 and FFY2023.

Updated solicitations are a fundamental part of an overall DBE/GFE strategy that re-brands *your company's* DBE message.



What makes a solicitation to DBEs and/or Hiring Subcontractors effective?

- Plain language stated concisely to communicate various pieces of information
- Inclusive language that your company will accommodate smaller work packages (when feasible) and that your company welcomes DBE questions about proposals
- Use of bullet points
- Interesting use of graphics and/or pictures that define your company brand
- DBE success data that includes specific projects such as:

Project 1234-00-01 / April 2022 Letting DBE Project Goal: 4.00% DBE Goal Achieved: 17.88%

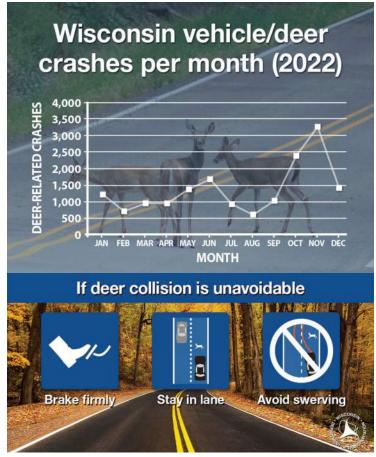
 Similar messaging that is highlighted on your company website (see tips in column to the left)

WisDOT News

There are many great changes and innovations happening within WisDOT.

So, from time to time, we will share other news not related to bid lettings and DBEs. We hope you find this information valuable to share with your office staff and well as other people you know who might benefit from this important information.







Snowplows perform an important function so remember to give them adequate space to clear the snow. Also remember the greatest gift to yourself and your loved ones is arriving home safely from a celebration event – drive sober and alert.





Register Now

February 28-29, 2024 Kalahari Resorts and Conventions Wisconsin Dells, WI

Register by January 31, 2024 for the \$99 Early Bird rate. After January 31, the registration fee is \$150.





- If you're joining us in person, attire is business casual.
- If you're joining us online, we will provide login instructions.
- For questions or if you need special accommodations, contact Rosalind at rosalind.roberson@dot.wi.gov or (414) 266-1172.

Kalahari Resorts and Conventions, Wisconsin Dells 1305 Kalahari Drive, Baraboo, WI 53965 (877) 253-5466

CLICK HERE TO GET DIRECTIONS

CLICK HERE TO RESERVE A ROOM

GLICK HERE for \$99 Early Bird Registration

DAY 1WEDNESDAY, FEBRUARY 28

8:00-9:00AM Breakfast/Welcome:

Tondra Davis, OBOEC Director MC: Tim McMurtry II, NAMC-WI

8:30–9:30AM Opening Session:

Knowing What You Don't Know - 1 PDH

Judge Derek Mosley

10:45-11:45 AM BREAKOUT SESSIONS 1 AND 2

Building an Ethical Culture in Your

Organization - 1 PDH

Dr. Richard Kyte

DBE Contracting: REAL TALKTim McMurtry II, NAMC-WI

12:00–1:30PM AWARDS LUNCHEON

Featuring Keynote Speaker: Aaron Towns, BMO Harris Bank, Building Generational Wealth

1:50-4:00PM

BREAKOUT SESSIONS

- Bankers' Panel: Access to Capital for Contractors, Consultants, and Small Businesses
- Industry Tools and Best Practices
- How To Work the Room
- Emerging Technologies 1 PDH
- Truck Talk Live

4:00–6:00PM NETWORKING RECEPTION

DAY 2

THURSDAY, FEBRUARY 29

8:00–9:30AM Breakfast/Welcome:

Tondra Davis, OBOEC Director

MC: Joe Davis, CBG

BREAKFAST POWER HOUR PANEL

sponsored by Construction

Business Group featuring Joe Davis

and Walbec Group Executives

9:45-10:45 AM BF

11 AM- 2 PM

BREAKOUT SESSIONS

NETWORKING SESSIONS
HCST Graduates, WisDOT Project

Managers, Prime Consultants and

Prime Contractors

DBE SUMMIT PARTNERS







WELCOME, BREAKOUTS, AND BOX LUNCH SPONSORS









SW REGION									
	PROPOSAL NUMBER	004	005	006	007	008	009		
	DBE GOAL	10.00%	4.00%	5.00%	5.00%	4.00%	6.00%		
	COUNTY	Vernon	LaCrosse	Rock	Sauk	Monroe	Monroe		
	Road Work • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored Concrete • Base Patching • Flumes • Removals	х	х	х		х	х		
	*Joint Filler/Crack Seal			*X					
	Bridge Work • Approaches/Deck Repair-Overlay/Pile Driving • Surface Repair *Slope Paving			х					
	Iron Work • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars		х	х		х			
	Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals		X/*X	х					
	Surface Treatment/Sealer		Х	X					
	Bridge Painting *Pigmented Surface Sealer		*X	X/*X					
	Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts	х	х	х		х	х		
	Concrete Barrier Permanent			Х					
	Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/Removals - Appurtenant concrete work - Driveways *Colored Concrete/Stamping			х		х	х		
	Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain	х	х	х		х	Х		
	Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/Loop Detector/Removals *FiberOptic *ITS (Install and/or Supplier)			X/*X		X/*X			
	Beam Guard/Cable Barrier/Removals	Х		Х			Х		
	Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads *Slope paving	х	х	х		х	Х		
	Clearing and Grubbing	Х	Х	Х			Х		
	Gates/Fence/Removal			Х					
	Landscaping	Х	Х	Х		Х	Х		
	Field Office	Х	Х	Х	Х	х	Х		
	Pavement Cutting/Drilling/Sawing	Х	Х	Х	Х	Х	Х		
	Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals (Install and/or Supplier)	х		Х	Х	х	Х		
	Signs/Posts Markers/Removals	Х	Х	Х	Х	Х	Х		
	*Asbestos Abatement			*X					
	QMP/Material Testing	Х	Х	Х		Х	Х		
	Construction Staking	Х	х	х	х	х	Х		
	Traffic Control *Temporary Concrete Barrier *Temp Pedestrian *Temp Signals	Х	х	X/*X	Х	Х	X/*X		
	Material Supplier	х	х	х	х	х	Х		
	Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	Х	X/*X		х	Х		
	Sweeping	х	х	х	х	х	Х		

SE REGION									
	PROPOSAL NUMBER	010	011	012	013	014	015	017	
	DBE GOAL	8.00%	10.00%	7.00%	8.00%	8.00%	8.00%	6.00%	
	COUNTY	Milwaukee	Milwaukee	Washington	Racine	Milwaukee	Milwaukee	Ozaukee	
	Road Work • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored Concrete • Base Patching • Flumes • Removals	х	х	х	X/*X	х	х		
	Bridge Work • Approaches/Deck Repair-Overlay/Pile Driving • Surface Repair *Slope Paving	X				X	х		
	Iron Work • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars	х	x	х		х	х		
	Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals	X/*X		X/*X		*X	*X		
	Surface Treatment/Sealer	Х				Х			
	Bridge Painting/Prep Work *Pigmented Surface Sealer	X/*X				X/*X	Х		
	Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts	X/*X	х	х	X	X/*X	*X		
	Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/ Removals • Appurtenant concrete work - Driveways *Colored Concrete/Stamping	х	х	х	х	х	х		
	Drainage: Culvert/Storm Sewer - Inlets - Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain **Drain Tile Exploration	X/*X	x	X/*X/**X	X/**X	х			
	Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/Loop Detector/Removals *FiberOptic *ITS (Install and/or Supplier)	х	X/*X		х	X/*X	х		
	Beam Guard/Cable Barrier/Removals	Х				Х			
	Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads	x	x	х	X	х	х		
	Clearing and Grubbing		Х	Х	Х		Х		
	Gates/Fence/Removal	Х							
	Landscaping	Х	Х	Х	X	Х	Х		
	Trees/Shrubs		X						
	Pavement Cutting/Drilling/Sawing	Х	X	X	X	Х	Х		
	Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals	Х	X	X	X	Х		X	
	Signs/Posts Markers/Removals	Х	Х	Х	X			X	
	*Asbestos Abatement					*X			
	QMP/Material Testing	Х	Х	х	Х	Х	Х	Х	
	Construction Staking	Х	Х	Х	X	Х	х	Х	
	Traffic Control *Temporary Concrete Barrier *Temp Pedestrian	х	х	х	х	X/*X	X/*X	X/*X	
	Material Supplier	Х	х	х	Х	х	х	х	
	Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	х	X/*X	х	х	х	Х	

X/*X Indicates specialty item on this project in addition to typical bid items

NE REGION									
	PROPOSAL NUMBER	018	020	021	022	023	024	025	
	DBE GOAL	8.00%	4.00%	4.00%	3.00%	3.00%	3.00%	4.00%	
	COUNTY	Outagamie	Brown	Fond du Lac	Brown	Fond du Lac	Brown	Fond du Lac	
	Road Work • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored Concrete • Base Patching • Flumes • Removals	X/*X	х	х	х	х	х	х	
	Joint Filling				X	Х			
	Bridge Work • Approaches/Deck Repair-Overlay/Pile Driving • Surface Repair *Slope Paving	X/*X							
	Iron Work • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars	х		X	X	X	X		
	Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals	X/*X				*X	*X	*X	
	Surface Treatment/Sealer	Х				Х	Х	х	
	Bridge Painting *Pigmented Surface Sealer	*X				*X	*X	*X	
	Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts	X/*X	х		X	x	X/*X	x	
	Concrete Barrier Permanent	Х							
	Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/ Removals •Appurtenant concrete work - Driveways *Colored Concrete/Stamping	х	х	х	х	х	х		
	Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain	X/*X	x	x	x	x	x	х	
	Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/Loop Detector/Removals *FiberOptic *ITS (Install and/or Supplier)	X/*X		X/*X	х				
	Beam Guard/Cable Barrier/Removals	Х					Х	х	
	Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads	х	X/*X	X/*X	X	x	х	X/*X	
	Clearing and Grubbing	Х	Х	Х		Х	Х	х	
	Gates/Fence/Removal	Х							
	Landscaping	Х	Х	Х	Х	Х	Х	х	
	Field Office		Х	Х	Х	Х	Х	х	
	Pavement Cutting/Drilling/Sawing	Х	Х	Х	Х	Х	Х	х	
	Abatement of Asbestos Containing Material			Х					
	Pavement Marking/Temporary Marking/Locating No Passing Zones/ Removals	Х	Х	Х	Х	Х	Х	х	
	Signs/Posts Markers/Removals	Х	X	X	X	X		Х	
	Sign Bridges								
	QMP/Material Testing	Х	X	Х	X	Х	X	х	
	Construction Staking		Х	Х	Х	Х	X	х	
	Traffic Control *Temporary Concrete Barrier *Temp Pedestrian	X/*X	X/*X	х	Х	х	Х	х	
	Material Supplier	Х	Х	Х	Х	Х	Х	Х	
	Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	х	х	х	х	х	Х	

 $\rm X/{}^*\rm X$ Indicates specialty item on this project in addition to typical bid items

NC REGION								
	PROPOSAL NUMBER	028	030	031	032	033	034	
	DBE GOAL	3.00%	3.00%	4.00%	3.00%	1.00%	1.00%	
	COUNTY	Portage	Waupaca	Marathon	Marathon	Forest	Langlade	
	Road Work • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored Concrete • Base Patching • Flumes • Removals	X/*X	X/*X	х	X/*X	х	х	
	Joint Filling		Х					
	Bridge Work • Approaches/Deck Repair-Overlay/Pile Driving • Surface Repair *Slope Paving			х		Х	X	
	Iron Work • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars	X				X	X	
	Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals			*X		*X	X/*X	
	Surface Treatment/Sealer					Х	Х	
	Bridge Painting/Staining *Pigmented Surface Sealer					*X	*X	
	Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts	х		х		X		
	Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/Removals Appurtenant concrete work - Driveways *Colored Concrete/Stamping	х	х	х	х		х	
	Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain	х	х	х	х	х	х	
	Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/Loop Detector/ Removals *FiberOptic *ITS (Install and/or Supplier)	Х	х	х			х	
	Beam Guard/Cable Barrier/Removals			Х		Х		
	Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads	X/*X	Х	Х	Х	Х	X/*X	
	Clearing and Grubbing	Х	Х	Х		Х		
	Gates/Fence/Removal			Х			Х	
	Landscaping	Х	Х	Х	Х	Х	Х	
	Field Office	Х	Х	Х	Х	Х	Х	
	Pavement Cutting/Drilling/Sawing	X	Х	Х	Х	Х	Х	
	Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals	Х	Х	Х	Х			
	Signs/Posts Markers/Removals	Х	Х	Х		Х	Х	
	QMP/Material Testing	Х	Х	Х	Х	Х	Х	
	Construction Staking	Х	Х	Х	Х	Х	X	
	Traffic Control *Temporary Concrete Barrier *Temp Pedestrian	х	х	X/*X	х	х	х	
	Material Supplier	Х	Х	Х	Х	Х	X	
	Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	х	х	х	Х	х	
	Sweeping	Х	х	Х	Х	Х	Х	

 $[\]mathrm{X}/\mathrm{*X}$ Indicates specialty item on this project in addition to typical bid items

NW RECION					
NW REGION		222		000	000
PROPOSAL NUMBER	035	036	037	038	039
DBE GOAL	2.00%	2.00%	2.00%	2.00%	3.00%
COUNTY	Clark	Clark	Chippewa	Baron	St Croix
Road Work • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored Concrete • Base Patching • Flumes • Removals	х	х	х	х	
Bridge Work • Approaches/Deck Repair-Overlay *Pile Driving *Concrete Masonry/Retaining Walls *Slope Paving	х	X	x	X	
Iron Work • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars	х	x	х	х	
Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals	*X	*X	*X	*X	
Surface Treatment/Sealer	Х	X	Х		
Bridge Painting/Staining *Pigmented Surface Sealer					
Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts	X/*X	X/*X	X/*X	X/*X	
Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/Removals • Appurtenant concrete work - Driveways *Colored Concrete/Stamping				Х	
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain	Х	Х	Х	Х	
Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/Loop Detector/Removals *FiberOptic *ITS *(Temp Signals Install and/or Supplier)					х
Beam Guard/Cable Barrier/Removals				Х	
Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads	X/*X	X/*X	X/*X	Х	
Clearing and Grubbing		X			
Landscaping	Х	Х	Х	Х	
Field Office	Х	Х	Х	Х	
Pavement Cutting/Drilling/Sawing			Х	Х	
Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals				Х	
Signs/Posts Markers/Removals	Х	Х	Х	Х	
QMP/Material Testing	Х	Х	Х	Х	
Construction Staking	Х	Х	Х	Х	
Traffic Control *Temporary Concrete Barrier *Temp Pedestrian	х	Х	х	х	Х
Material Supplier	Х	Х	Х	Х	Х
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals* Contaminated soil hauling	х	X	x	х	
Sweeping	Х	Х	х	Х	
	l				

 $\rm X/*X$ Indicates specialty item on this project in addition to typical bid items