

# Bid Letting Update



March 12, 2024

HELPING DISADVANTAGED BUSINESS ENTERPRISES DO WORK WITH WISDOT

## READY FOR CONSTRUCTION SEASON

As we transition into Spring and warmer weather that can only mean one thing in Wisconsin – construction season is right around the corner. Each year, DBE firms become more experienced and consistently perform high-quality work thoughout the state highway system -DBEs are an integral part of WisDOT's projects and last year was no exception. As we gear up for the start of FFY2024 projects, the DBE Office would like to share some pictures of DBEs in action on the job.



## **DBEs at WORK**

**DBE** partnership on WisDOT projects makes Wisconsin stronger



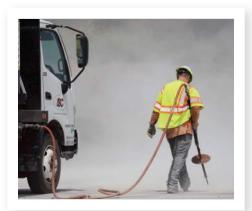
Milwaukee County / I-43 & County Line Road **DMS Transportation, LLC** 



Milwaukee County / I-43 & County Line Road **Arrow-Crete Construction, LLC** 

## **DBEs at WORK**

### **DBE** partnership on WisDOT projects makes Wisconsin stronger



Ozaukee County / I-43 North South Interstate Sealant & Concrete, Inc.



Milwaukee County / 1-43 North South **RTA Trucking, LLC** 



lowa County / WIS 130 **Arbor Green, Inc.** 



Dane County / US 18-151
Hard Rock Sawing & Drilling Specialist Co.



Dane County / US 18-151 **Bullet Transit Co., Inc.** 

## selected work items

This is a reminder that #2 on the DT1202 (Documentation of GFE) requires that prime contractors review each proposal and "...ensure that all work items are broken out into economically feasible units to facilitate DBE participation." If

there is a larger component to the project such as a bridge structure, proactively work with the 1st tier hiring subcontractor to identify DBEs who can provide quotes for work items included within a larger work type (ex: bridge painters and/or iron work/bar steel installers).

#### **NAICS** codes

Prime contractors are responsible for checking DBE NAICS codes on the <u>UCP DBE Directory</u> for any work being claimed by a DBE for DBE credit on that project.

### self performing work

Please remember to evaluate any DBE quote for a work type that your company is considering self-performing with more scrutiny.

Prime contractors can almost always perform the work for less cost. If your company submits a GFE request we look at both the percentage difference and dollar difference as it relates to the total bid amount.

### **Newly Certified DBE Contractors**

#### **NEW**

#### **Material Spec Labs**

NAICS Code: 541380 Material testing; lab inspections; lab

equipment

#### ediamondworld

NAICS Code: 484220

Dump truck

#### **EXPANSION**

#### Beson & Houle (B&H)

NAICS Code: 238120

Structural steel and precast concrete contractors; Iron work structural contractors; Installation of rebar Reinforcing rod, mesh and cage installation; Steel reinforcing contractors; Specialty contractors

### **Specialty DBE Contractors**

## Hydro-Excavation & Underground Services

#### **NAICS CODE: 238910**

- Great Lakes Power Vac. LLC
- Hawk Daylighting, LLC
- Wisconsin Utility Exposure, Inc (Xpose)

## Bridge Painting/Staining NAICS CODE: 238320

- Central Painting, Inc
- Legend Painting, Inc
- Sanchez Painting Contractors, Inc
- Steel City Contractors, LLC

## **Asbestos Removal**NAICS CODE: 562910

- Central Painting, Inc
- ENV Property Solutions, LLC
- LF Green Development, LLC
- Mavo Systems Wisconsin, LLC
- Rock Leaf Water Environmental, LLC
- S.A.F.E., Inc
- Sanchez Painting Contractors, Inc
- White Glove Group, LLC

#### Sweeping

#### NAICS CODES: 237310/488490

- On-Call Sweeping
- Gayton Enterprises

#### Field office NAICS CODE: 531120

■ NMR Contractors, LLC

### **Building Demolition**NAICS CODE: 238910

■ Brothers Infrastructure Group

## **Rout & Seal/Sealant**NAICS CODES: 237310/238990 (Supplier - 423390)

- Annseal, Inc
- Crowley Construction Corp
- Interstate Sealant & Concrete
- Protech Coatings, Inc
- 1st Resource Solutions, LLC (Supplier)

## Fencing NAICS CODE: 238990

- Anderson Fence
- Arbor Green
- The Bartech Group
- Perez Fencing

#### Clearing & Grubbing-Site Prep NAICS CODES: 238910/561370

- Conin Contractor Services, Inc.
- Gibraltar Landscape
- Hoffman Landscape, LLC
- Johnson Operating Services, LLC
- Putnam Construction, LLC
- Vanzile Contractors, LLC

#### Fiber Optic NAICS CODE: 237130

- Rsims Construction
- All-State Concrete Cutting, Inc.
- Chicago Voice & Data Authority Corp.
- DND Electric, Inc.
- Hawk Daylighting

### **DBE Spotlight Firm**

# B&H Beson and Houle

Jesse Houle, PE, Owner Office: (414) 377.8927 Cell: (920) 979.2914 Fax: (414) 435.9606 jhoule@beson-houle.com

Beson & Houle was established in 2017 and offers a diverse set of ironworking services including structural steel, rebar/reinforcing steel installation, and ornamental metals. Beson & Houle is proud to employ highly skilled Local #8 and Local #383 Ironworkers and is firmly committed to the safety and well-being of every employee.

B&H's efficient structure and commitment to excellence enables the company to capitalize on market opportunities by being responsive to our client's needs and ensuring the quality of our work is never compromised by cost or schedule.

B&H recently received their expansion as iron work structural contractors and is currently quoting and working on WisDOT projects in this capacity.

https://www.beson-houle.com



Ironworkers with Beson & Houle secure the roof of a Bus Rapid Transit station on Mineral Point Road near the intersection with Grand Canyon Drive in Madison, WI. The structure is one of the first of its kind to go up in the city. – Wisconsin State Journal

#### **NAICS Codes**

238120 - Structural Steel and Precast Concrete Contractors

541370 - Surveying and Mapping (Except Geophysical) Services

541330 - Engineering Services

#### **DBE Certification - Work Classifications**

Structural Steel and Precast Concrete Contractors

Iron Work Structural Contractors

Installation of Rebar

Reinforcing Rod, Mesh and Cage Installation

Steel Reinforcing Contractors

Surveying and Mapping (except geophysical) Services

**Engineering Design** 

## **DBE Opportunities Per Region and Proposal**

Each month, Benjie Hayek, our DBE Program Engineer, identifies DBE sub-contractable opportunities, as well as DBEs who have NAICS Codes specific to specialty work items. Please encourage your estimating teams to:

- REVIEW the attached region and proposal breakdown on pgs. 15-19; and
- UTILIZE it as an additional resource, so your company is considering and including ALL potential DBE subcontractable opportunities in your DBE solicitation and outreach efforts.

**Note:** The DBE Office sends the region and proposal breakdown after the bid letting advertisement is posted and also includes it in the Bid Letting Update Newsletter.

If you have any questions, reach out to Benjie to discuss: Benjie Hayek, DBE Program Engineer benjie.hayek@dot.wi.gov / (608) 712-8915

## TIPS FOR FINDING DBE OPPORTUNITIES

- Review the proposal(s) your company is bidding on and the selected work types identified in your solicitation.
- Compare that against the WisDOT DBE
   Opportunities breakdown per region and proposal.
- Are there DBE opportunities your company is missing and/or did not consider?
  - If so, have you updated the selected work items in your DBE solicitation?

Have you reviewed the region and proposal breakdown before sending out your DBE solicitation?



## **WisDOT Bid Letting Virtual Office Hours**

To help your company prepare for bid letting day, WisDOT staff will be available on Microsoft Teams to provide guidance and answer questions. This meeting is an optional resource for both prime contractors and DBEs to drop in and ask questions regarding eSubmit, Project Bids, the bin file, GFE, DBE quotes, and/or soliciting DBEs for upcoming proposals etc.

The next meeting will be March 7, 2024 1:30 pm - 2:00 pm CST

**TEAMS meeting invite** for the WisDOT Bid Letting Virtual Office Hours can be found **here.** 

**Call in information:** (608) 571-2209 **Phone Conference ID:** 582 485 206#

## **Upcoming Stakeholder Meetings and Events**

#### We invite all prime contractors to participate in the meetings and events below.

Your feedback is an important part of how we shape and improve the DBE Program. These meetings are meant to communicate important upcoming changes as well as provide a forum to prime contractors to ask questions and voice concerns.

### **Trans-AC Meeting**

This is an industry stakeholder group meeting where current updates and issues are discussed with construction industry and DBE Program staff. All are welcome to attend – we encourage feedback and questions.

NEXT MEETING: MAY 21, 2024 1:00 pm - 3:00 pm CST

TEAMS meeting invite to the Trans-AC Meeting can be found **here.** 

Call in information: (608) 571-2209 Phone Conference ID: 588 531 454#

WisDOT DBE Program has a new look on the web for easier access to DBE and highway contracting information.

#### **CLICK HERE**

## Disadvantaged Business Enterprise (DBE) Program

Annual Event • Contacts • DBE Application
DBE Directory • DBE Directory Map • DBE Program
DBE Trucking • Events • Forms & Info for DBEs
Newsletters • Plans and Goals
Prime Contractor Resources
Sign up for Updates • Stakeholders • Support Services



## **DBE Stakeholder Advisory Committee**

DBE Stakeholder Advisory Committees operating in the **Northeast Region** and **Southeast Region** work with WisDOT on the following:

- Approaches to achieve greater DBE participation and strategies to monitor progress
- Upcoming transportation projects and learning about opportunities to partner with other firms
- · As a liaison to communities
- Creating and implementing strategies for cultivating a diverse workforce

#### **Northeast Region**

The DBE Stakeholder Advisory meeting in the Northeast Region meets on a quarterly basis. For more information contact: Christina Crain

#### NEXT MEETING: May 17, 2024 10:00 am - 12:00 pm CST

TEAMS meeting invite for the Northeast Region DBE Stakeholder Advisory Committee meeting can be found here.

Call in information: (608) 571-2209 Phone Conference ID: 836 911 741#

#### **Southeast Region**

The DBE Stakeholder Advisory meeting in the Southeast Region meets on a quarterly basis. For more information contact: Christina Crain

NEXT MEETING: April 25, 2024 10:00 am – 12:00 pm CST

TEAMS meeting invite to the Southeast Region DBE Stakeholder Advisory Committee meeting can be found <a href="https://example.com/here.">here.</a>

Call in information: (608) 571-2209 Phone Conference ID: 823 230 709#

## Incomplete and/or Inaccurate Attachment As:

Recently, we have seen an increase in Attachment As that are either incomplete and/or inaccurate. The DBE Office will follow-up after bids are posted to provide a friendly reminder, but we also ask that prime contractors have **a process in place** to catch and correct AA issues before submitting them.

The most common Attachment A issues:

#### In the First Section:

 The Proposal ID, Proposal Number and/or Date is incorrect

#### In the Second Section:

- The prime contractor and hiring subcontractor names are reversed or only the hiring subcontractor name is listed.
  - The prime contractor name is FIRST. The hiring subcontractor name is SECOND
  - The Total DBE Credit Value differs from the amount electronically entered into BidX. Sometimes this is off by pennies, so please double check all amounts for accuracy.

## **General Bid Letting Reminders**

## The bid letting time period is:

Tuesday 6:00 a.m. - Wednesday 11:00 a.m.

Bidders can start any time; WisDOT staff starts at 6:00 a.m. on Tuesday.

On bid letting day, it is important that you reach the right person who is the **Subject Matter Expert** for your question. If your company has a question during this time period, please reach out to the following people:

#### **BidX/Project Bids Questions:**

Deanna Goebel (BPD)
IS Business Automation/Bid
Letting Specialist
Deanna.goebel@dot.wi.gov
(608) 267-6967

#### **DBE Bin File Questions:**

Ijeoma O'Rorke (DBE Team) Bid Letting Coordinator Ijeoma.ororke@dot.wi.gov (414) 266-1173



**eSubmit** has been upgraded. Bidders will now get an email notification that lists **ALL** uploaded documents. Please test the platform prior to bid letting day and reach out to **DBE\_Alert@dot.wi.gov** if you encounter any issues.



**Bid Letting Binder:** There is a lot of information online to assist prime contractors with the bid letting and GFE process. In addition to reviewing this information online, consider keeping an updated bid letting binder. Instead of searching for emails if you have a question, maintain a binder with the following sections:

- WisDOT Bid Letting Resource Guide
- Monthly Bid Letting Newsletters
- Beyond the Basics: Optimizing DBE Construction Utilization for Primes
- GFE Tool Kit
- GFE Tool Kit Appendix
- Outdated DBE Contact Reminder
- eSubmit Instructions
- Internal processes, procedures, policies & GFE data tracking

This binder can also be used as a training manual for new employees.

## DT1202 Excel Workbook

The\_DT1202 Excel Workbook was updated in May 2023. Please make sure your company is using the most updated version when submitting a GFE request.

- If your company is an infrequent bidder or your company simply has not had a recent GFE request, it is important that your staff understands how to document and assemble a GFE request.
- It is important to keep your DT1202 Excel Workbook updated with recent DBE Outreach efforts as well as any information your company wants to share in the GFE Overview/Strategy tab.
- The DBE Office continues to share resources and useful information on ways to improve a GFE request, should your company need to submit one in the future. We encourage companies to review the **GFE Report Cards** that were sent out at the end of September 2023 which included (3) federal fiscal years of bidding/ GFE data. This data can inform your company on trends and successful DBE strategies and can also be included in your DBE solicitations and /or company website as a way to highlight your company's commitment to DBE utilization.

#### **GFE 1:1 Sessions**

The GFE Analyst is available to answer any questions regarding good faith effort and discuss areas of opportunity to strengthen your company's GFE request.

It is recommended that your company has a GFE 1:1 at least once a year with WisDOT.

Kathleen Panak | GFE Analyst Kathleen.panak@dot.wi.gov (262) 548-6459

### **GFE Reminders**

The best way to demonstrate Good Faith Effort is by meeting the assigned DBE goal. However, we always recommend that prime contractors continue to work with DBEs during the bid letting – the DBE Office considers NEUTRAL DBE participation on the GFE Rubric also a demonstration of Good Faith Effort



**NEW!** There is a new version of the <u>DT1202 Form (Documentation of Good Faith Effort)</u> that is effective immediately. Please discard the previous version of the DT1202 Form and use the revised version (2/2024) going forward (see pgs. 11-14).



**NEW!** In February 2024, there were (31) proposals with an assigned DBE goal and (1) GFE Request in the NE Region that was approved. There are (4) approved GFE requests YTD for FFY2024.

When selecting "Multiple DBEs Quoted Work Type" on the Intent to Award Tab, prime contractors must also provide sound reasoning on why the other DBE or DBEs were rejected. Simply stating "used other DBE" is not sufficient. Please refer to #5 on the <a href="DT1202 form">DT1202 form</a> for further guidance.



Solicitations **between bid lettings** are a great way to communicate with DBEs and keep your company's message current in the months where your company might not be bidding. As noted in the GFE Best Practice Workshop, consider creating (3) different types of emails:

- **1. PROJECT UPDATE.** Provide a brief update on a recent project that includes DBE participation.
- 2. DID YOU KNOW? Link back to WisDOT's webpages for previously recorded workshops such as Navigating the Highway Construction Contract Information (HCCI) website and Basic Plan Reading and highlight a few points your company thinks are important for DBEs to know.
- **3. CASE STUDY.** Highlight an unusual or typical obstacle encountered with heavy highway construction and recommended resolution.

These solicitations can be included in future GFE requests.

### build your company website as a DBE resource

Your company website can be a one-stop shop for all DBE related information. Direct DBEs to your website in your solicitation letter and/or email and consider incorporating the following elements into the DBE section of your website:

- Current bid letting information and upcoming DBE Opportunities
- Recent Projects that included DBEs. With DBE permission, add pictures
- DBE Testimonials and/ or DBE Statistics that highlight your company's commitment to DBE partnership
- Encourage DBE
   Utilization (DBE trucking, materials and/or supplies)
   from hiring subcontractors and provide the link to the UCP DBE Directory
- Provide Links back to recorded workshops as mentioned in GFE Reminders in the solicitations between bid lettings section (pg.6)

## **DBE Solicitation and Outreach Reminders**



## Why should prime contractors update DBE and/or Hiring Subcontractor Solicitations?

The previous example of the DBE solicitation was in use for many years and very text heavy. Many prime contractors used this same version; meaning there was little differentiation between prime contractors and DBEs received identical solicitations. There was not an emphasis on a separate solicitation to hiring subcontractors to utilize DBEs, DBE suppliers and/or DBE trucking or to highlight DBE successes. For any prime contractor who has had a GFE 1:1 session, your company knows that solicitation revisions have been a focus for FFY2022 and FFY2023.

Updated solicitations are a fundamental part of an overall DBE/GFE strategy that re-brands *your company's* DBE message.



## What makes a solicitation to DBEs and/or Hiring Subcontractors effective?

- Plain language stated concisely to communicate various pieces of information
- Inclusive language that your company will accommodate smaller work packages (when feasible) and that your company welcomes DBE questions about proposals
- Use of bullet points
- Interesting use of graphics and/or pictures that define your company brand
- DBE success data that includes specific projects such as:

Project 1234-00-01 / April 2022 Letting DBE Project Goal: 4.00% DBE Goal Achieved: 17.88%

 Similar messaging that is highlighted on your company website (see tips in column to the left)

### **WisDOT News**

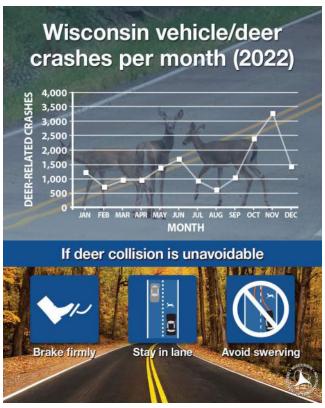
#### There are many great changes and innovations happening within WisDOT.

So, from time to time, we will share other news not related to bid lettings and DBEs. We hope you find this information valuable to share with your office staff and well as other people you know who might benefit from this important information.



WisDOT unveiled a new 511 WI logo for its free, easy-to-use traveler information service.





Project ID	Proposal No.	Letting	
Prime Contractor		County	
Person Submitting Document	Telephone Number		
Address		Email Address	

All bidders must undertake necessary and reasonable steps to achieve the assigned DBE contract goal per federal regulatory guidance at 49 CFR Part 26. Bidders use this form to document all efforts employed to meet the assigned goal as a record of contractor good faith efforts (GFE). Refer to ASP3 or 49 CFR Part 26 for guidance on actions that demonstrate good faith effort.

It is critical to list all efforts, attach documentation, and follow the instructions to complete this submission. Documentation of good faith effort includes copies of each DBE and non-DBE subcontractor quote submitted to the bidder for the same line items. Utilize the sample documentation logs to document and organize efforts.

Submit good faith effort documentation per ASP-3 guidelines.

For Bureau of Aeronautics (BOA) projects please refer to BOA Special Provisions and the Disadvantaged Business Enterprise Provisions for BOA.

**Instructions:** Provide a narrative description of all activities pursued to demonstrate good faith efforts, any corresponding documentation, and applicable explanation on separate pages or in the DT1202 Excel Workbook. Include the following items, organized in the order listed below.

#### 1. Solicitation Documentation:

- a. Purpose: To identify all reasonable and available activities the bidder performed to solicit the interest of all certified DBEs who have the capacity and ability to perform work on the project. All solicitation efforts should begin as early as possible to ensure DBEs have ample time to respond and ask questions.
- **b. Action:** Identify and list all activities engaged in to solicit DBEs using all reasonable and available means such as written notice and follow-up communications; substantive conversations; pre-bid meetings; networking events; market research; advertising.

#### 2. Selected Work Items Documentation:

- **a. Purpose:** To ensure that all work items are broken out into economically feasible units to facilitate DBE participation. This must occur even when you prefer to perform the work yourself.
- **b. Action:** Identify economically feasible work units to be performed by DBEs to include activities such as: list of work items to be performed; breaking up of large work items into smaller tasks or quantities; flexible time frames for performance and delivery schedules.

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#### 3. Documentation of Project Information provided to Interested DBEs:

- **a. Purpose:** To provide interested DBEs with adequate information about the plans, specifications, and any other contractual requirements in a timely manner to assist DBEs in response to solicitation.
- **b. Action:** Provide DBEs access to plans, specifications, and other contract requirements. Early solicitation allows ample opportunity to provide project information, links to Let advertisements, and substantive engagement with DBEs.

#### 4. Documentation of Negotiation with Interested DBEs:

- **a. Purpose:** To ensure that negotiations with interested DBEs were made in good faith providing evidence as to why agreements could not be reached for DBEs to perform work.
- b. Action: Provide sufficient evidence to demonstrate that good faith negotiations took place. Merely sending out solicitations requesting bids from DBEs does not constitute sufficient good faith efforts. A bidder using good business judgment considers a number of factors in negotiating with all subcontractors, and the firm's price and capabilities in addition to contract goals are taken into consideration. However, the fact that there may be some additional costs involved in finding and using DBEs is not in itself sufficient reason for failing to meet the DBE goal as long as costs are reasonable. (See 49 CFR Part 26 Appendix A)

#### 5. Documentation of Sound Reason for Rejecting DBEs:

- **a. Purpose:** To ensure that bidders avoid rejecting DBEs as unqualified without sound reasons. Reasons for rejection must be based on thorough investigation of DBE capabilities.
- **b. Action:** Provide sufficient evidence to demonstrate that DBE was rejected for sound reasons such as past performance, relevant business experience and stability, safety record, business ethic and integrity, technical capacity, other tangible factors.

## 6. Documentation of Assistance to Interested DBEs- Bonding, Credit, Insurance, Equipment, Supplies/Materials:

- **a. Purpose:** To assist interested DBEs in obtaining bonds, lines of credit, insurance, equipment, supplies, materials, and other assistance or services.
- **b. Action:** Assist interested DBEs in obtaining bonding, lines of credit or insurance, and provide technical assistance or information related to plans, specifications, and project requirements. Assist DBEs in obtaining equipment, supplies, materials or other services related to meeting project requirements (excluding supplies or equipment the DBE purchases from the prime).

## 7. Documentation of outreach to Minority, Women, and Community Organizations and other DBE Business Development Support:

- **a. Purpose:** To effectively use the services of minority, women, and community organizations as well as contractors' groups, local, state, and federal business assistance offices and organization that provide assistance in recruiting and supporting DBEs, as well as participation in activities that support DBE business development.
- b. Action: Contact organizations and agencies for assistance in contacting, recruiting, and providing support to DBE subcontractors, suppliers, manufacturers, and truckers at least 14 days before bid opening. Participate in or host activities such as networking events, mentor-protégé programs, small business development workshops, and others consistent with DBE support.

For Highway Construction GFEs: Please submit the DT1202 Form and GFE Supplemental Materials through eSubmit

For BOA GFEs: Please submit the DT1202 Form and GFE Supplemental Materials at time of bid package submittal. For any questions contact: boadbealert@dot.wi.gov

I certify that I have utilized comprehensive good faith efforts to solicit and utilize DBE firms to meet the DBE participation requirements of this contract proposal, as demonstrated by my responses and as specified in Additional Special Provision 3 (ASP-3).

I certify that the information given in the Documentation of Good Faith Efforts is true and correct to the best of my knowledge and belief.

I further understand that any willful falsification, fraudulent statement, or misrepresentation will result in appropriate sanctions, which may involve debarment and/or prosecution under applicable state (Trans 504) and Federal laws.

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(Bidder/Authorized Representative Signature)					
(Print Name)					
(Title)					

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#### **Good Faith Effort - Sample Documentation Logs**

The sample logs below are provided as guides rather than exhaustive list. See ASP3, Appendix A for additional examples of demonstrable good faith efforts. Attach documentation for each activity listed.

Acceptable forms of documentation include copies of solicitations sent to DBEs, notes from substantive conversations and negotiations with DBEs, copies of advertisements placed, email communications, all quotes received from DBEs and from all subcontractors who were considered alongside DBE quotes, proof of attendance at applicable networking events; flyers for events or workshops for DBEs offered by the prime, and other physical records of good faith efforts activities.

#### **SOLICITATION LOG**

Date	Activity	Name of DBE Solicited	Follow-up
4/1/2020	Sent May Let solicitation	Winterland Electric	Spoke with Mark Winterland on 4/15/20 to ask if he would quote

#### SELECTED WORK ITEMS SOLICITED LOG

Work Type	DBE Firm	Contact Person	Date	Contact Mode
Dayamant Marking	ABC Marking	Leslie Lynch	4/1/2020	Email; phone
Pavement Marking	#1 Marking Co.	Mark Smart	4/1/2020	Email; left VM
Electrical	Winterland Electric	Tabitha Tinker	4/3/2020	Email, left VM
Electrical	Superstar Wiring	Jose Huascar	4/3/2020	Email; phone

#### INFORMATION PROVIDED LOG

Request Date	DBE Firm	Information Requested & Provided	Response Date
4/1/2020	Winterland Electric	Requested info on electrical requirements; provided plan and link to specs	4/3/2020
4/21/2020	Absolute Construction	Wanted to know how and when supplies are paid for by WisDOT; referred to spec that covers stockpiling	4/21/2020

#### **NEGOTIATIONS LOG**

Date	DBE Firm	Contact Name	Work Type	Quotes Rec'd?	Considere d for project?	If not selected, why?
4/12/2020	ABC Landscape	John Dean	Erosion Control	Yes	No	Cannot perform all items
4/17/2020	Wild Ferns	Sandy Lynn	Erosion Control	Yes	Yes	
4/20/2020	#1 Marking	Mark Smart	Electrical	Yes	Yes	

#### **ASSISTANCE LOG**

Date	DBE Firm	Contact Person	Assistance Provided			
4/1/2020	ABC Sawing	Jackie Swiggle Informed DBE on how to obtain bor				
4/17/2020	Supreme Construction	Winston Walters	Provided contact for wholesale supply purchase			

#### **OUTREACH & BUSINESS DEVELOPMENT LOG**

Date	Agency/Organization Contacted	Contact Person	Assistance Requested
4/1/2020	Women in Construction	LaTonya Klein	Contact information for woman-owned suppliers
4/28/2020	WBIC	Sam Smith	Asked for information to provide to DBE regarding financing programs through WBIC

SW REGION								
PROPOSAL NUMBER	001	002	003	004	005	006		
DBE GOAL	6.00%	5.00%	5.00%	5.00%	6.00%	6.00%		
COUNTY	Jefferson	Jefferson	Dane	Dane	Columbia	LaCrosse		
Road Work  • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored Concrete  • Base Patching • Flumes • Removals	х	х	х	х	х	х		
*Joint Filler/Crack Seal					*X			
Bridge Work  • Approaches/Deck Repair-Overlay/Pile Driving • Surface Repair *Slope Paving	*X	х			х			
Iron Work  • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars	х	х		х		х		
Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals		*X		*X		*X		
Surface Treatment/Sealer		х				Х		
Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts		X/*X	Х	X/*X	х	X/*X		
Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/Removals Appurtenant concrete work - Driveways *Colored Concrete/Stamping		х	Х		х			
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain		х		х	х	х		
*Building Demolition		*X						
Electrical Work/Lighting/Traffic Signals/Poles • Pedestals/Bases/Loop Detector/ Removals *FiberOptic *ITS (Install and/or Supplier)		х	Х					
Beam Guard/Cable Barrier/Removals	х			х	х	Х		
Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads *Slope paving	х	х	Х	х	х	X/*X		
Clearing and Grubbing						Х		
Gates/Fence/Removal	х				х			
Landscaping	х	х	х	х	х	Х		
Field Office	х	х	х	х	х	Х		
Pavement Cutting/Drilling/Sawing	х	х	х	х	х	Х		
Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals (Install and /or Supplier)	х	х	Х	х	х	х		
Signs/Posts Markers/Removals	х	х	х	х	х	Х		
*Asbestos Abatement					*X			
* Crack & Damage Survey		*X						
QMP/Material Testing	х	х	Х	х	х	Х		
Construction Staking	х	х	х	х	х	Х		
Traffic Control • Temporary Tape  *Temporary Concrete Barrier *Temp Pedestrian *Signals	х	х	Х	х	X/*X	х		
Material Supplier	Х	Х	Х	х	Х	х		
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	х	X/*X	х	х	х		
 Sweeping	Х	х	Х	Х	х	Х		

SE RE	GION							
PROPOSAL NUMBER	009	010	011	012	013	014	015	
DBE GOAL	11.00%	5.00%	10.00%	10.00%	7.00%	6.00%	5.00%	
COUNTY	Racine	Milwaukee	Milwauee	Milwaukee	Waukesha	Washington	Walworth	
Road Work  • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored Concrete • Base Patching • Flumes • Removals	X/*X		X/*X	х	х	X/*X	х	
*Joint Filler/Grout			*X					
Bridge Work  • Approaches/Deck Repair-Overlay/Pile Driving • Surface Repair *Slope Paving			х	х	х			
Iron Work • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars			Х	х	X			
Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals			*X	*X	*X			
Surface Treatment/Sealer			Х		Х			
Excavation/Grading *Marsh Excavation *Excavation for Structures/ Culverts	х	х	X/*X	X/*X	X/*X	х		
Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/ Removals • Appurtenant concrete work - Driveways *Colored Concrete/Stamping	х	х	х	x	х	х		
Drainage: Culvert/Storm Sewer - Inlets - Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain **Drain Tile Exploration	х		х	X/*X/**X	х			
Electrical Work/Lighting/Traffic Signals/Poles • Pedestals/Bases/Loop Detector/Removals *FiberOptic *ITS (Install and/or Supplier)	x	х		х	х	х		
Beam Guard/Cable Barrier/Removals			х					
Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads	х	х	X/*X	х	х	х	х	
Clearing and Grubbing			Х	х	х			
Gates/Fence/Removal	х		Х	х				
Landscaping	х	х	Х	х	Х	х		
Field Office	х	х	Х		х	х		
Pavement Cutting/Drilling/Sawing	х	х	Х	х	х	х		
Pavement Marking/Temporary Marking/Locating No Passing Zones/ Removals	х	х	Х	х		х	Х	
Signs/Posts Markers/Removals	х	х	Х	х	х	х	х	
QMP/Material Testing	х	х	Х	х	Х	х	Х	
Construction Staking	х	х	Х	х	Х	х	Х	
Traffic Control •Temporary Tape  *Temporary Concrete Barrier *Temp Pedestrian	х	X/*X	X/*X	х	X/*X	х	X/*X	
Material Supplier	Х	Х	Х	х	Х	Х	Х	
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	х	X/*X	х	х	х	х	

X/\*X Indicates specialty item on this project in addition to typical bid items

NE REGION					
PROPOSAL NUMBER	017	018	019	020	
DBE GOAL	5.00%	6.00%	5.00%	3.00%	
COUNTY	Winnebago	Outagamie	Kewaunee	Winnebago	
Road Work  • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored Concrete • Base Patching • Flumes • Removals	X/*X	х	х	х	
Bridge Work  • Approaches/Deck Repair-Overlay/Pile Driving • Surface Repair *Slope Paving		X/*X			
Iron Work • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars	х	х	х	х	
Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals	*X	*X			
Surface Treatment/Sealer	x	х			
Bridge Painting *Pigmented Surface Sealer	х				
Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts	X/*X	X/*X	X/*X	X/*X	
Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/Removals •Appurtenant concrete work - Driveways  *Colored Concrete/Stamping	X	Х	X	X	
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain	x	*X	X/*X	X/*X	
Electrical Work/Lighting/Traffic Signals/Poles • Pedestals/Bases/Loop Detector/Removals *FiberOptic *ITS (Install and/or Supplier)	х	х			
Beam Guard/Cable Barrier/Removals	х	х	х		
Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads	х	X/*X	х	х	
Clearing and Grubbing		x	х		
Gates/Fence/Removal		х			
Landscaping		х	х	х	
Field Office	х		х	х	
Pavement Cutting/Drilling/Sawing	х	х	х	х	
Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals	х	х	Х	х	
Signs/Posts Markers/Removals	х	х		х	
QMP/Material Testing	х	х	х	х	
Construction Staking	х	х	х	х	
Traffic Control • Temporary Tape  *Temporary Concrete Barrier *Temp Pedestrian	X/*X	X/*X	X/*X	х	
Material Supplier	Х	Х	Х	х	
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	х	х	х	

X/\*X Indicates specialty item on this project in addition to typical bid items

NC REGION							
PROPOSAL NUMBER	021	023	024	025	028	029	
DBE GOAL	4.00%	5.00%	5.00%	5.00%	5.00%	5.00%	
COUNTY	Iron	Adams	Waupaca	Waushara	Lincoln	Marathon	
Joint Filling							
Bridge Work • Approaches/Deck Repair-Overlay/Pile Driving • Surface Repair *Slope Paving				х	х	х	
Iron Work • BarSteel/Reinforcing Steel- Rebar • DrilledTie- Dowel Bars		х		х	Х	х	
Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals				*X	*X	*X	
Surface Treatment/Sealer				х	X		
Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts	х		х	X/*X	X/*X	X/*X	
Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/Removals Appurtenant concrete work - Driveways *Colored Concrete/Stamping	х	х	х				
Drainage: Culvert/Storm Sewer-Inlets- Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain	х	х	X/*X	х	х	х	
Electrical Work/Lighting/Traffic Signals/Poles • Pedestals/Bases/Loop Detector/ Removals *FiberOptic *ITS (Install and/or Supplier)	х	х					
Beam Guard/Cable Barrier/Removals		Х	Х		Х	х	
Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads	х	Х	Х	X/*X	X/*X	X/*X	
Clearing and Grubbing	х			х			
Landscaping	х	х	х	х	х	х	
Field Office	х	Х	Х	х	Х	х	
Pavement Cutting/Drilling/Sawing	х	Х	Х	х	Х	Х	
Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals	х	Х	Х		Х		
Signs/Posts Markers/Removals	х	х		х	х	X	
QMP/Material Testing	х	Х	Х	х	Х	х	
Construction Staking	х	х	х	х	х	х	
Traffic Control • Temporary Tape  *Temporary Concrete Barrier *Temp Pedestrian	х	х	X/*X	х	х	х	
Material Supplier	х	х	х	х	х	х	
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	X/*X	х	х	х	x	
Sweeping	х	Х	Х	х	Х	х	

 $\rm X/*X$  Indicates specialty item on this project in addition to typical bid items

NW REGION										
	PROPOSAL NUMBER	030	031	032	033	034	035	036	037	
	DBE GOAL	3.00%	2.00%	2.00%	3.00%	1.00%	1.00%	2.00%	1.00%	
	COUNTY	Bayfield	Clark	Clark	EauClaire	Douglas	St Croix	St Croix	Chippewa	
	Road Work  • Asphalt Paving/Tack • Aggregate • Concrete Paving *Stamped/Colored  Concrete *Base Patching • Flumes • Removals		х	х	х	х	х		х	
	Bridge Work • Approaches/Deck Repair-Overlay *Pile Driving *Concrete Masonry/Retaining Walls *Slope Paving		x	x						
	Iron Work  • BarSteel/Reinforcing Steel- Rebar  • DrilledTie- Dowel Bars	x	х	х		x				
	Structures *BarSteel • Diaphragms • Girders *Railing *Cofferdams/Temp Shoring *Debris containment system/Removals		*X	*X		*X				
	Surface Treatment/Sealer		Х	Х		Х				
	Bridge Painting/Staining *Pigmented Surface Sealer									
	Excavation/Grading *Marsh Excavation *Excavation for Structures/Culverts		X/*X	X/*X	х	X/*X	х			
	Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/ Removals • Appurtenant concrete work - Driveways *Colored Concrete/Stamping	х			х					
	Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains • Pipe Underdrain	*X	х	х	х	х	х			
	Beam Guard/Cable Barrier/Removals	Х					Х		х	
	Erosion Control/Dust Control/Riprap *Turbity barrier *Tracking Pads	х	X/*X	X/*X	X/*X	X/*X	х		х	
	Clearing and Grubbing			Х	Х	Х				
	Landscaping		Х	Х	Х	Х	Х		х	
	Field Office	Х	Х	Х	Х	Х	Х		х	
	Pavement Cutting/Drilling/Sawing	Х			Х	Х	Х			
	Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals				Х	Х	Х	Х	х	
	Signs/Posts Markers/Removals	Х	Х	Х	Х	Х	Х	Х	х	
	QMP/Material Testing	Х	Х	Х	Х	Х	Х			
	Construction Staking	Х	Х	Х	Х	Х	Х		х	
	Traffic Control • Temporary Tape  *Temporary Concrete Barrier *Temp Pedestrian	х	х	х	х	х	х	х	х	
	Material Supplier	Х	Х	Х	Х	Х	Х	Х	х	
	Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Removals *Contaminated soil hauling	х	х	х	х	х	х	х	х	
	Sweeping	Х	Х	Х	Х	Х	Х	х	х	

X/\*X Indicates specialty item on this project in addition to typical bid items