



WisDOT DBE Reporter is a publication of the Wisconsin Department of Transportation Office of Business Opportunity and Equity Compliance.

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# WISDOT DBE REPORTER

FROM THE OFFICE OF BUSINESS OPPORTUNITY & EQUITY COMPLIANCE

## PURSUE WIN EXECUTE Diversifying Contracts in Design and Construction

*PURSUE WIN EXECUTE! Diversifying Contracts in Design and Construction* is the theme for the

### 30th Annual DBE Workshop & Secretary's Golden Shovel Awards Thursday, February 11, 2016 Country Springs Conference Center, Pewaukee, Wisconsin

The 30th Annual DBE Event is presented by the Wisconsin Department of Transportation and the National Association of Minority Contractors in coordination with Wisconsin DBE Unified Certification Program (UCP) Partners: City of Madison, Dane County, and Milwaukee County.

The 30th Annual DBE Event will highlight opportunities from both horizontal and vertical design and construction projects for small and disadvantaged businesses in the State of Wisconsin.

The 30th Annual DBE Event Itinerary will include the following:

- ◆ Small Business Opportunity Presentations
  - ◇ *Lakefront Gateway Project*
  - ◇ *Milwaukee Streetcar Project*
  - ◇ *Milwaukee Bucks Stadium*
  - ◇ *The Couture Development*
- ◆ Secretary's Award Luncheon
- ◆ DBE Technical Training Workshops
- ◆ Labor Compliance and Wisconsin Prevailing Wage Presentations
- ◆ DBE Firms Networking with Prime Contractors and Consultants with representatives from WTBA, AGC, and ACEC as invited guests
- ◆ DBE Consultant Firms Networking with WisDOT Regional Decision-Makers
- ◆ Giveaways, door prizes and much, much more.

For more information contact Rosalind Roberson, Event Coordinator, at (414) 438-2154.



**FEDERAL FISCAL YEAR (FFY) 2015 DBE PROGRAM ACCOMPLISHMENTS AND OUTCOMES**

During FFY 2015 WisDOT Office of Business Opportunity and Equity Compliance continued its intensive efforts to promote and strengthen the disadvantaged business program. Some of these efforts included:

- Technical Training Workshops
- WisDOT Loan Mobilization Program
- Free Small Business Networking Accounts for DBEs
- Expansion for DBE Certification
- Mobile-friendly WisDOT DBE Program website
- Mentor Protégé Program for Professional Service
- WisDOT Business Development Program
- Interstate Certification
- ASP-3 Revisions to thwart bid shopping
- DBE Credit for Suppliers
- DBE Marketing Profiles and Capabilities Statements
- Networking opportunities for DBE subcontractors with WisDOT Prime Contractors

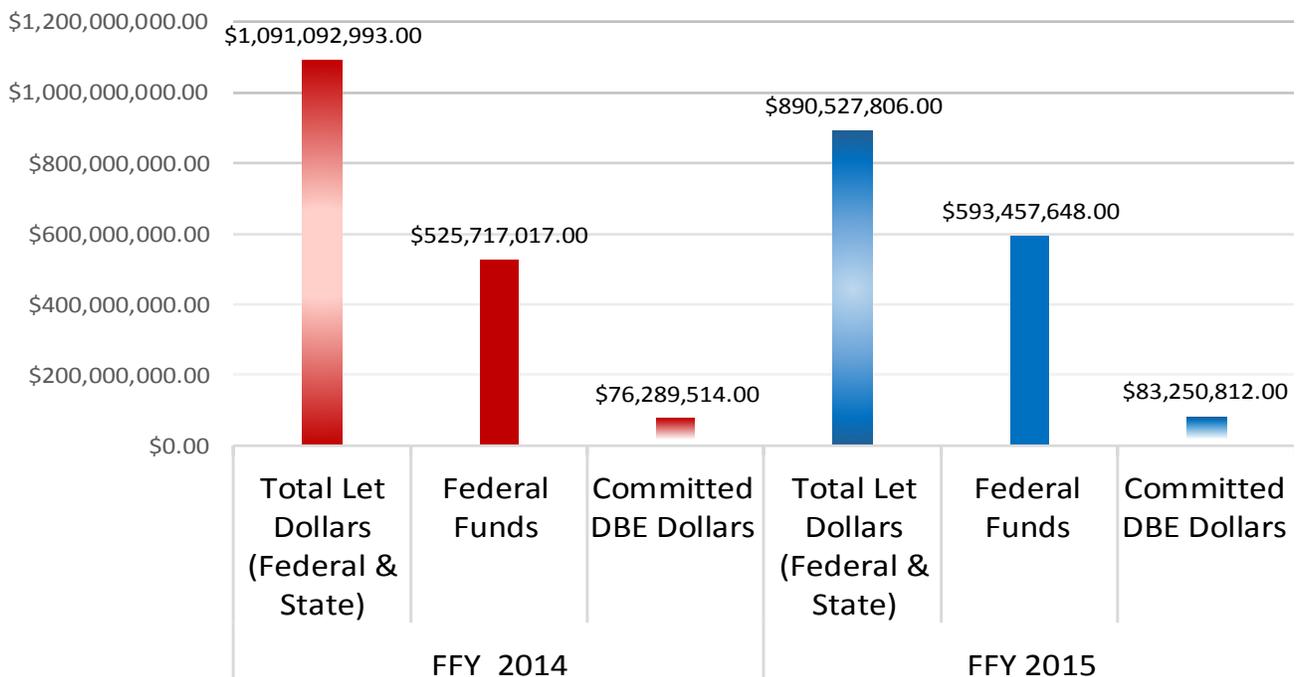
- Networking opportunities for DBE consultants with WisDOT Regional Managers and Prime Consultants
- Stakeholder Advisory Committee Meetings in SE, SW, and NE Megaproject Regions.
- Golden Shovel Awards to deserving DBE firms, prime contractors, consultants and individuals.

WisDOT has used these efforts to increase the competitiveness and viability of DBE firms performing on its projects, and to enhance the communication between DBE and prime contractors.

In the spirit of transparency the WisDOT DBE Reporter was created to support the transfer of information contained in these efforts. To learn more on how your business can increase its capacity to better compete on WisDOT projects attend the **30th Annual DBE Workshop on Thursday, February 11, 2016.**

Below and on the following pages are charts and tables depicting WisDOT DBE Program outcomes for FFY 2015.

**WISDOT CONSTRUCTION LET DOLLARS COMPARISON  
FFY 2014 AND FFY 2015**



**FEDERAL FISCAL YEAR (FFY) 2015 DBE PROGRAM OUTCOMES**

Federal Contracts DBE Overall Annual Goal 13%	
November 1, 2014 to September 30, 2015	
FFY 2015 Federal Funds (Nov. 2014—Sept 2015)	\$593,457,648
FFY 2015 DBE Projections (13% of Federal Funds)	\$77,149,494
FFY 2015 DBE Funds Committed to Date	\$83,250,812
<b>FFY 2015 DBE Percent Committed (DBE/Federal)</b>	<b>14.03%</b>

Good Faith Effort

During Federal Fiscal Year 2015 the Wisconsin Department of Transportation (WisDOT) approved 85 good faith waivers requested by prime contractors. These requests were granted only after a careful and intensive review of contractors' good faith efforts.

Federal regulations require primes to actively and aggressively attempt to meet the goal and maintain documentation to demonstrate to WisDOT the what, when, where, and how of their efforts for achieving the unmet assigned contract goal. A contractor who does not meet a given numerical goal is not precluded from being awarded a WisDOT

contract provided that the contractor is able to demonstrate that reasonable good faith efforts have been made toward meeting the goal.

An analysis of construction activities for 2015 showed that there were more construction projects in work areas that were not traditionally DBE firms' area of expertise.

Geographical locations of some of the projects affected the competitiveness of some DBE firms when mobilization cost were factored into their quotes.

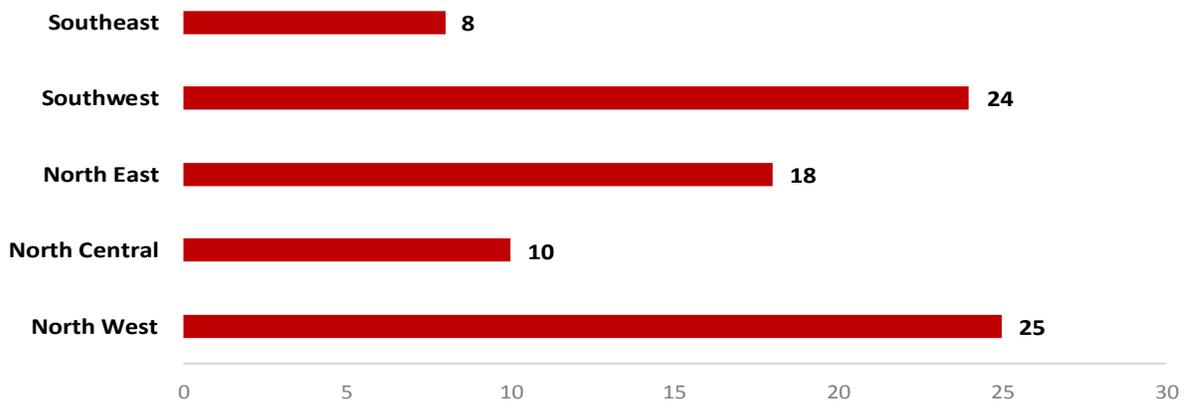
The continued exchange of information among WisDOT primes and

DBE firms ensures the fair implementation of the good faith process.

WisDOT Transportation Advisory Committee encourages DBE firms to attend the **30th Annual DBE Workshop and Secretary's Golden Shovel Awards on February 11, 2016** for the networking opportunities.

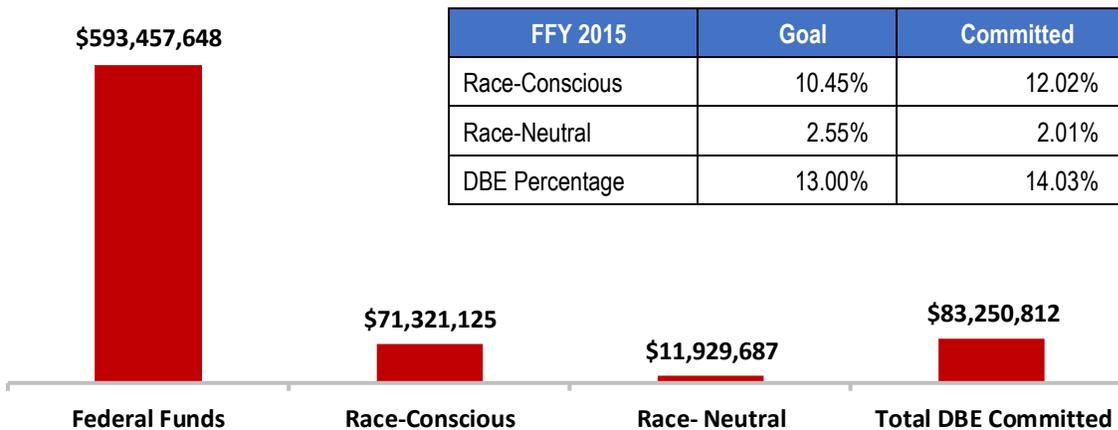
This is the primes best chance to meet new and existing DBE firms and for the DBE firms to showcase their area of expertise, discuss partnerships, NAICS code expansion and mobilization into other regions.

**Good Faith Effort Waivers Approved FFY 2015**



**FEDERAL FISCAL YEAR (FFY) 2015 DBE PROGRAM OUTCOMES** *continued*Disadvantaged Business Enterprises Contracting by Racial/Ethnic Group

Ethnic Groups	# of Contracts			DBE Contracted Amount	DBE Share
	Male	Female	Total		
Caucasian	0	364	364	\$47,403,852	56.94%
Native American	33	5	38	\$19,217,496	23.08%
African American	42	0	42	\$14,787,877	17.76%
Hispanic American	16	59	75	\$1,775,671	2.13%
Subcontinent Asian American	4	0	4	\$34,676	0.04%
Asian Pacific American	2	0	2	\$31,241	0.04%
<b>Total # of contracts</b>	<b>97</b>	<b>428</b>	<b>525</b>	<b>\$83,250,812</b>	<b>100.00%</b>

FFY 2015 Race-Conscious and Race-Neutral CommitmentsType of Work Performed on WisDOT Projects by Disadvantaged Business Enterprises

Type of Work	Dollar Amount	Percentage of Work
Traffic Control	\$32,186,421	38.66%
Paving	\$12,936,049	15.54%
Landscaping	\$12,872,281	15.46%
Structures	\$11,874,769	14.26%
Grading	\$5,012,739	6.02%
Trucking	\$4,880,990	5.86%
Materials	\$2,849,198	3.42%
Other	\$508,559	0.61%
Construction Management	\$129,806	0.16%
<b>Total DBE Contracted Amt.</b>	<b>\$83,250,812</b>	<b>100%</b>

## **DBE FIRMS PERFORMING ON WISDOT PROJECTS BY REGION FFY 2015**

### **SOUTH EAST**

Arbor Green, Inc.  
 Arrow-Crete Construction, LLC  
 Benavides Construction, Inc.  
 Black Diamond Group Inc.  
 Bullet Transit Co, Inc.  
 Central Painting Inc.  
 Choice Construction Companies  
 Cm Sobczyk Trucking, Inc.  
 Community Traffic Control, LLC  
 Con-Cor Company, Inc.  
 CRB Corporation, Inc.  
 Crowley Construction Corp  
 D K Contractors, Inc.  
 Dolson, Inc.  
 Georgie Transport, Inc.  
 Gestra Engineering, Inc.  
 Habermehl Electric, Inc.  
 Hall Trucking  
 Hard Rock Sawing & Drilling Specialist Co.  
 Heider & Bott Company  
 Interra, Inc.  
 Interstate Sealant & Concrete, Inc.  
 K & B Trucking, Inc.  
 Kramer, Inc.  
 Lynch & Associates-Engineering Consultants, LLC  
 M Squared Engineering, LLC  
 M. Peters Trucking Inc.  
 Mcdowell Affordable Concrete LLC  
 Mcdowell Construction Corp  
 Mega Rentals, Inc.  
 MKL Trucking  
 NUVO Construction Co., Inc.  
 Patriot Truck Service Inc.  
 Platt Construction, Inc.  
 Pro Electric, Inc.  
 Rams Contracting, Ltd.  
 Renegade Trucking LLC  
 Rms of Wisconsin, Inc.  
 Rodriguez Construction Corp  
 SLM Transport, LLC  
 South Star, Inc.  
 SZADA Trucking, Inc.  
 Tremmel-Anderson Trucking LLC  
 Twin Lakes Transit, Ltd  
 Vizcaino's Trucking LLC  
 Waterford Truck Service, Inc.  
 Tremmel-Anderson Trucking LLC  
 Twin Lakes Transit, Ltd  
 Waterford Truck Service, Inc.

### **SOUTH WEST**

Arbor Green, Inc.  
 Badger Lighting & Signs Inc.  
 Bullet Transit Co, Inc.  
 Burse Surveying and Engineering  
 Cm Sobczyk Trucking, Inc.  
 Community Traffic Control, LLC  
 Con-Cor Company, Inc.  
 CRB Corporation, Inc.  
 Crowley Construction Corp  
 Fencing Plus Inc.  
 Fischbach, Inc.  
 Gat Supply Inc.  
 Gestra Engineering, Inc.  
 Ground Effects Of Wi, Inc.  
 Hairston Trucking  
 Hard Rock Sawing & Drilling Specialist Co.  
 Hawk Construction LLC  
 Heider & Bott Company  
 Houle Enterprises, LLC  
 Interstate Sealant & Concrete, Inc.  
 JC Supply & Manufacturing.  
 Kramer, Inc.  
 M. Drake Transit LLC  
 M. Peters Trucking Inc.  
 Mega Rentals, Inc.  
 Rams Contracting, Ltd.  
 Rodriguez Construction Corp  
 Schrock Trucking, LLC  
 SJK Engineering LLC  
 South Star, Inc.

### **NORTH CENTRAL**

Arbor Green, Inc.  
 Cisco Distributing, LLC  
 Con-Cor Company, Inc.  
 Crowley Construction Corp  
 Dolson, Inc.  
 Fencing Plus Inc.  
 Gat Supply Inc.  
 Hard Rock Sawing & Drilling Specialist Co.  
 Houle Enterprises, LLC  
 Kowalski Trucking  
 Mega Rentals, Inc.  
 Paradise Trucking Corporation  
 Rms of Wisconsin, Inc.  
 Schill Trucking, Inc.  
 Schmidt Erosion Management LLC  
 South Star, Inc.  
 Tremmel-Anderson Trucking LLC  
 Twin Lakes Transit, Ltd

### **NORTH EAST**

Arbor Green, Inc.  
 Big Horn Trucking, LLC  
 Choice Construction Companies  
 Community Traffic Control, LLC  
 Con-Cor Company, Inc.  
 Crowley Construction Corp  
 Dolson, Inc.  
 Double D Landscape, LLC  
 Ed Gersek, Inc.  
 Elmstar Electric Corporation  
 Fencing Plus Inc.  
 Gat Supply Inc.  
 Ground Effects Of Wi, Inc.  
 Hard Rock Sawing & Drilling Specialist Co.  
 Houle Enterprises, LLC  
 Interstate Sealant & Concrete, Inc.  
 Jordan Trucking No.2  
 Kramer, Inc.  
 M. Drake Transit LLC  
 M. Peters Trucking Inc.  
 Mega Rentals, Inc.  
 Paradise Trucking Corporation  
 Tremmel-Anderson Trucking LLC  
 Twin Lakes Transit, Ltd  
 Wisconsin Rebar, Inc.

### **NORTH WEST**

C & W Trucking Company of Bayfield  
 Cisco Distributing, LLC  
 Community Engineering Building Svc  
 Con-Cor Company, Inc.  
 Crowley Construction Corp  
 Ct Enterprise of Sand Creek, LLC  
 Fencing Plus Inc.  
 Gat Supply Inc.  
 Ground Effects of WI, Inc.  
 Hairston Trucking  
 Hard Rock Sawing & Drilling Specialist Co.  
 Interstate Sealant & Concrete, Inc.  
 J & L Steel and Electrical Services  
 Karen's Trucking LLC  
 Kramer, Inc.  
 Lco Development Corporation  
 Mega Rentals, Inc.  
 Nu-Cheezz Trucking  
 Pank's Trucking, LLC  
 Paradise Trucking Corporation  
 Rez Threads Inc.  
 Rlj Trucking LLC  
 Steve Park Trucking  
 Utility Sales and Supply, Inc.  
 Westaby Trucking, LLP

## MEGAPROJECT DBE CONTRACTING UPDATE



**Zoo Interchange Project**  
**Contract Execution to completion: 2015 to 2017**  
**Milwaukee County**

As of October 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$484,312,490	\$101,956,134	\$34,782,650
DBE Contracted Amount	\$68,976,445	\$17,025,277	\$5,280,529
DBE Share	14%	17%	15%
Total Paid Amounts	\$434,523,685	\$98,881,075	\$23,816,620
DBE Paid Amounts	\$55,280,410	\$14,252,975	\$3,670,135
DBE Share Paid	13%	14%	15%



**I-39/90 Expansion Project**  
**Contract Execution to completion: 2015 to 2021**  
**(Dane County and Rock County)**

As of October 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$84,060,291	\$96,219,928	\$4,913,375
DBE Contracted Amount	\$769,494	\$21,916,649	\$404,908
DBE Share	0.90%	23%	8.20%
Total Paid Amounts	\$55,283,412	\$63,630,624	\$3,349,929
DBE Paid Amounts	\$1,433,235	\$10,093,831	\$73,735
DBE Share Paid	2.70%	15.8%	2.20%



**Verona road (US 41/151) Project**  
**Contract Execution to completion: 2014 to 2021**  
**(Dane County)**

As of October 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$80,608,166	\$24,334,918	\$5,750,291
DBE Contracted Amount	\$4,254,387	\$4,520,322	\$1,630,697
DBE Share	5.30%	18.60%	28.30%
Total Paid Amounts	\$49,071,923	\$22,581,849	\$3,468,984
DBE Paid Amounts	\$2,745,021	\$4,112,921	\$1,159,220
DBE Share Paid	5.60%	18.20%	33.40%

## MEGAPROJECT DBE CONTRACTING UPDATE *continued*



**Wis 441 Tri-Country Expansion Project**  
**Contract Execution to completion: 2014 to 2020**  
**(Winnebago County)**

As of October 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$110,311,507	\$31,576,413	\$10,524,043
DBE Contracted Amount	\$7,242,552	\$4,172,811	\$1,224,880
DBE Share	7%	13%	12%
Total Paid Amounts	\$71,057,482	\$28,803,163	\$4,096,952
DBE Paid Amounts	\$3,342,736	\$3,829,485	\$633,328
DBE Share Paid	5%	13%	15%



**I-41 Corridor Expansion Project**  
**Contract Execution to completion: 2009 to 2017**  
**(Brown County and Winnebago County)**

As of October 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$970,819,322	\$86,298,236	\$97,224,226
DBE Contracted Amount	\$78,136,003	\$18,417,447	\$42,895,578
DBE Share	8.00%	21.30%	44.10%
Total Paid Amounts	\$897,359,781	\$83,814,920	\$76,022,747
DBE Paid Amounts	\$75,672,945	\$17,537,496	\$33,611,555
DBE Share Paid	8.40%	20.90%	44.20%

## MEGAPROJECT WORKFORCE HOURS

Megaproject Regions	SE Region	NE Region		SW Region	
As of October 2015	ZOO IC	I-41	WIS 441	I-39-90	VERONA RD.
Total Work Hours	1,751,631.50	3,534,801	231,911	226,758	249,790
Total Minority Hours Worked	305,620.00	222,437	13,545	14,869	16,393
Minority Share	17.45	6.29%	5.80%	6.60%	6.60%
Total Female Hours Worked	59,151.60	83,575	4,650	6,915	8,658
Female Share	3.38%	2.36%	2.00%	3.10%	3.50%



**Michele Carter**  
DBE Program Chief

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## OBOEC

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Mark Lewis, Milwaukee Support

Paul Ndon, Trucking Utilization Specialist

Taqwanya Smith, Senior Title VI Analyst

Danielle Yancey, Tribal Liaison

Rosalind Roberson, Civil Rights Urban Outreach Strategist

# 30th Annual DBE Pre-Event Technical Training Workshops

Register  
Here

## Materials Compliance 101

**Kim Lobdell, PE., KL Engineering, Inc.**  
**DBE Support Services Office, Milwaukee, Wisconsin**

WisDOT mandates that any material used on a project must meet the Standard Specifications provided in the Construction and Materials Manual, and not meeting the requirements can have a significant financial impact, and affect future work. The expectations and documentation can be a complex process ranging from approved products, manufacturer's certifications, certified report of testing, and quality control. The presenters for this session are project managers with experienced on US 41 Megaproject and the Local Program. They will present case studies on the consequences of non-compliance, and provide practical methods to manage materials compliance.

**January 14, 2016**

**9 AM—12 Noon**

## Small Business Transportation Resource Center: How It Can Help You

**Gabriela Garcia**  
**DBE Support Services Office, Milwaukee, Wisconsin**

The USDOT Small Business Transportation Center (SBTRC) for the Great Lakes Region mission is to increase the number of small businesses that are prepared to compete for, and enter into, transportation-related prime and subcontract opportunities. The purpose of this session is to learn what comprehensive services are offered by SBTRC and how your business can benefit and profit from the following:

- ◇ One-on-one business counseling
- ◇ Access to Capital assistance / Short Term Lending Program
- ◇ Bonding assistance
- ◇ Procurement assistance

**January 21, 2016**

**9 AM—12 Noon**

## Everything you need to know about CFR and Audits

**WisDOT Audit & Contract Administration**  
**Hill Farms State Office Bldg. Room 421, Madison, Wisconsin**

Consultant Financial Reports (CFR) are required annually for any consultant that works as a prime that has cost plus fixed fee contracts or contracts over \$75,000. Audit Section staff will provide an overview of information needed for the CRF and explain how WisDOT uses the information.

**January 28, 2016**

**9 AM -12 noon**

## Dispute Resolution

**Jaya Sharma, 4N Consultants, Inc.**  
**SE Region, Waukesha, Wisconsin**

When parties are in a contractual agreement disputes often arise leading to unnecessary disruptions, delays and costly litigation to resolve disputes. Early dispute resolution has become increasingly important as parties to a dispute attempt to avoid costly litigation or other disruptions.

**February 4, 2016**

**9 AM—12 Noon**

If you have any questions regarding registration for the 30th Annual DBE Event or the Pre-event Workshops contact Rosalind Roberson at 414-438-2154.

### **Rosalind Roberson**

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