



WISDOT DBE REPORTER

2017 SPRING EDITION

From the Office of Business Opportunity and Equity Compliance

WisDOT DBE Reporter is a publication of the Wisconsin Department of Transportation Office of Business Opportunity and Equity Compliance.

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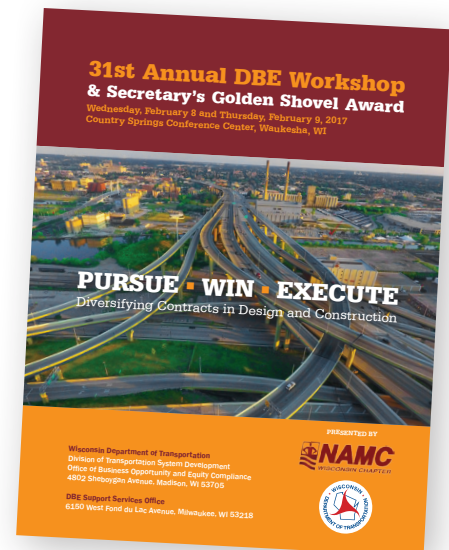
31st Annual DBE Workshop and Secretary's Golden Shovel Award

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PURSUE • WIN • EXECUTE: Diversifying Contracts in Design and Construction was the theme for the 31st Annual DBE Workshop and Secretary's Golden Shovel Award conference where more than 100 contractors, consultants, government and community stakeholders were in attendance. For 31 years WisDOT has been instrumental in ensuring minority, female, small contracting and consultant firms participate on highway projects through the Disadvantaged Business Enterprise (DBE) program.

Since 2016 the National Association of Minority Contractors-Wisconsin Chapter (**NAMC-WI**) volunteered as the sponsor for the Annual DBE Workshop Conference and has led the charge in expanding the DBE Program network by



Caption to Picture Above:

Day 1 Opportunity Panel (L to R) Back row: Ugo Nwagbaraocha, NAMC-WI Vice President, Jeff Gust, WisDOT DTIM Bureau Director, Gustavo Giraldo, Chief of Diversity and Strategic Development, IL State Highway Toll Authority, Brian Mitchell, NAMC-WI President, **Front row:** Joan Zepecki, Director of Corporate Affairs, Hunzinger Construction, Randy Crump, President, Prism Technical Management, Mike Curley, Asset Manager, BMO Harris Bank, and Rick Norris, Director, Milwaukee County Community Business Development Partners

including major players in building contracting. Building trades contractors such as CG Schmidt, Gilbane, Hunzinger, J.H. Findorff & Son, Kiewit, and MP/Pieper Power participated in our 1-on-1 networking with DBE contractors and consultants. Contracting officials from the cities of Milwaukee and Madison were also in attendance. Michele Carter, DBE Program Chief, stated, "Wisconsin's construction contracting

CONTINUED ON NEXT PAGE

31st Annual DBE Workshop and Secretary's Golden Shovel Award



31st ANNUAL DBE WORKSHOP AND SECRETARY'S GOLDEN SHOVEL AWARD **CONTINUED**

has shifted forcing contractors and engineers from both large and small firms to diversify, expand and partner in order to thrive. Funding and opportunity has shifted from federally-funded road construction projects to public-private funding partnerships that construct major building and community developments.”

NAMC-WI is on the cutting edge of our nation's efforts to rebuild its infrastructure and communities. “By working together”, noted [Ugo Nwagbaraocha, NAMC-WI Vice President](#), “we have achieved a truly transformative event that brings the diversity efforts and resources of the State of Wisconsin's leading highway and building construction firms all under one roof to productively maximize DBE firms' relationship building opportunities”.

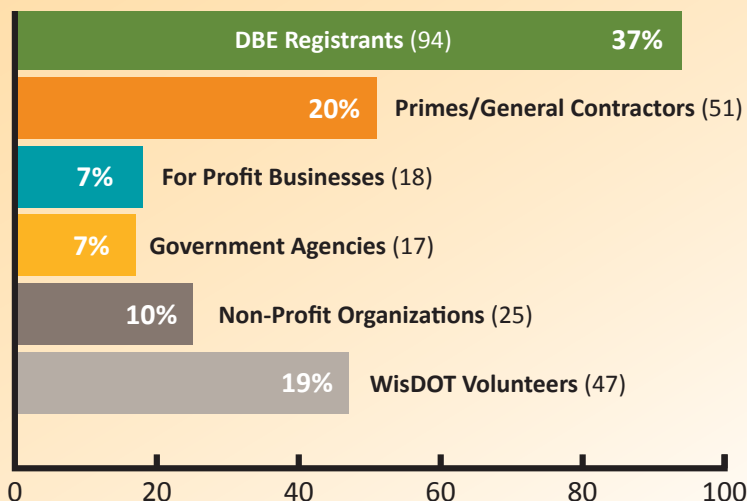
Members of NAMC-WI used this opportunity to recognize Golden Champions of Leadership in Minority Business Development in Wisconsin

Construction Industry. One of the five recognized Golden Champions in the Construction Industry, United States Congresswoman Gwendolyn Moore, commented, “The Golden Shovel Award Conference demonstrates the Wisconsin Department of Transportation's longstanding commitment to significant inclusion of businesses owned by people of color, women and veterans on its construction projects. WisDOT, which has garnered national recognition and requests for technical assistance from other states that want to model its success, should be proud of its leadership in this arena. The inclusion of DBE businesses is not just a nice thing to do, it has real economic consequences. Many of the DBE firms hire a diverse workforce and create family-supporting jobs for economically challenged segments of our population. Individuals employed in construction and related service industries pay taxes and have money to spend on food, clothing, shelter, and discretionary items. In a nation where 71% of the economy is based on consumer spending, discretionary spending is important.” She also applauds NAMC-WI for their sponsorship of the conference, and on-going commitment to expand contracting opportunities while increasing the number and capacity of minority contractors.

The expansion of building trade contractors and opportunities in the program was just the start of providing a well-rounded program. The DBE Golden Shovel committee developed and launched a website to house DBE annual event information, thereby increasing awareness and attendance by marketing to a much larger community network. WisDOT DBE Support Service office will maintain this website throughout the year to keep contracting firms updated on WisDOT DBE and Annual Event news.

Due to the efforts of the National Association of Minority Contractors and the DBE Golden Shovel Committee, the conference reached an overall

External Stakeholder Group Registrants: 205 Total Event Participants: 252



CONTINUED ON PAGE 4

NAMC Golden Champion Award for Leadership in Minority Business Development in Wisconsin Construction Industry

WINNERS

Since 2016, NAMC-WI has sponsored the 31st Annual DBE Workshop and Secretary's Golden Shovel Award in coordination with WisDOT, City of Madison, Dane County, and Milwaukee County. Members of the NAMC board presented seven Golden Champion Awards to deserving industry professionals and government officials. **Thelma Sias, Vice President – Local Affairs, We Energies, received the highest honor, the Golden Champion Lifetime Achievement Award.**



REBECCA KLEEFISCH



Lt. Governor Rebecca Kleefisch receives a special thank you award

THELMA SIAS



Ugo Nwagbaraocha, NAMC-WI Vice President, Thelma Sias, Retired, We Energies, and George Lawrence, NAMC-WI Executive Director

GWENDOLYN MOORE



Sheila Payton accepts the Golden Champion Award on behalf of U.S. Congresswoman Gwen Moore

LINDA GRAVES



Linda Graves, Gilbane, Inc. Vice President, Diversity & Community Affairs receives the Golden Champion Award

ZIGNEGO COMPANY, INC.



Dan Zignego accepts the Golden Champion Award on behalf of Zignego Company, Inc.

PETER FEIGIN



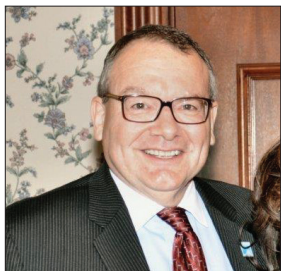
Alex Lasry, Milwaukee Bucks Vice President of Strategy and Operations, accepts the Golden Champion Award on behalf of Peter Feigin, Milwaukee Bucks President

OLUYEMI FALOMO

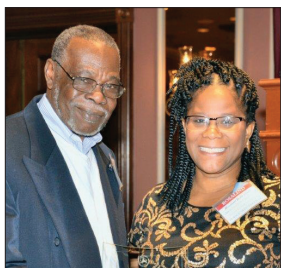


Oluyemi Falomo, WisDOT DBE Program Engineer receives Golden Champion Award

31st Annual Secretary's Golden Shovel Award NOMINEES



Rocky Marcoux, City of Milwaukee, Department of City Development Commissioner, and Day 2 General Session Opportunity Presenter



Olatoye Baiyewu, First Choice, Alternate Recognition Award and Rosalind Roberson, Civil Rights Urban Outreach Strategist and DBE Event Coordinator

31st ANNUAL DBE WORKSHOP AND SECRETARY'S GOLDEN SHOVEL AWARD CONTINUED

DBE participant total of 94 representatives from 54 DBE firms. Multiple firms brought more than one staff person to ensure maximum participation in all workshops and sessions at the conference. Total attendance reached 252, exceeding a 10-year high, with external stakeholders numbering 205 and 47 WisDOT volunteers in full force.

Notably, the support of 50 highway and building trades contractors and consultants, some of whom volunteered their expertise to network with DBE firms and participate in our Project Detail Discussions (PDD), was a significant factor in this year's success. The Project Detail Discussions (PDD), a new feature this year, allowed DBE firms to meet with project engineers and subject matter experts and receive immediate feedback to long awaited questions. Valuable topics covered during these 30 minute sessions included business development and assessment, bid submission details, job scheduling, projects suitable for small businesses, quantity estimates and qualification, capacity prerequisites, and critical path requirements. Participation in the PDDs included government agency representatives from the City of Milwaukee, the Housing Authority, the City of

Madison, and Milwaukee County Community Business Development Partners. Project experts addressed questions pertaining to the Couture high rise, Milwaukee Bucks Entertainment Block, the Milwaukee Streetcar, Milwaukee City Hall Deep Foundation and Restoration Project, and the BMO Harris Bank Downtown Building Project. WisDOT project managers were also available to address questions pertaining to the 2017 construction lets, I-39/90 Expansion Project, WisDOT Local Program, prevailing wage guidelines, and the Consultant Financial Report. For more information on the WisDOT 31st Annual DBE Conference, go to the [Annual DBE Event website](#). You can also view the general session presentation videos for Day 1 "Your 2017 Opportunity Panel" and Day 2 "Opportunity Presentation" on the [WisDOT YouTube website](#).

On behalf of Secretary Ross and the National Association of Minority Contractors-Wisconsin, the Office of Business Opportunity and Equity Compliance congratulates all nominees and award recipients. We wish to express our appreciation to all workshop and general session presenters, and a special thank you to Lieutenant Governor Rebecca Kleefisch. We look forward to your participation and support in 2018.

31TH ANNUAL SECRETARY'S GOLDEN SHOVEL AWARD NOMINEES

- | | | |
|--------------------------------|----------------------------------|------------------------------------|
| American Asphalt of Wisconsin | ★ First Choice - Olatoye Baiyewu | Quest Civil Engineers LLC |
| Arrow Crete Construction | ★ DAAR Engineering | ★ Rock Road Companies |
| Arbor Green | Graef USA | Sue Jersild, Rock Road Companies |
| Benji Hayek, RA Smith National | ★ Helen Dixon and Cynthia Devor | White Buffalo Trucking |
| ★ Bill Stark, FHWA (retired) | ★ K Singh & Associates | ★ Wisconsin Interstate Contracting |
| ★ Construction Resource | DAAR Engineering | Northern Wisconsin Based |
| Management - Dawn Pratt | KL Engineering | Engineers Inc |
| ★ Ed Gersek | ★ Mega Rentals | ★ Prism Technical Management |
| ★ Era Valvidia | Northeast Asphalt | & Marketing Services |

★ SECRETARY'S GOLDEN SHOVEL AWARD WINNERS ★ ALTERNATE RECOGNITION AWARD RECIPIENTS

31st Annual Secretary's Golden Shovel Award **WINNERS**

BILL STARK



William (Bill) Stark, Retired, Civil Rights Program Manager, FHWA-WI Division

DAAR ENGINEERING, INC.



Adul Dhar, Prime Consultant, CEO & President, DAAR Engineering

CONSTRUCTION RESOURCES MANAGEMENT (CRM)



Dawn Pratt, Prime Consultant, CEO & President, CRM

ERA VALDIVIA



Saul Valdivia, DBE Consultant, Era Valdivia

K. SINGH & ASSOCIATES



Ajay Singh, DBE Consultant, K. Singh & Associates

ROCK ROAD COMPANIES, INC.



Meghan Vaxman (left) and Kelly Wenzel (right) accepts the Secretary's Golden Shovel Award on behalf of Rock Road Companies, Inc. and Hall of Fame Inductee Suzanne M. Jersild

ED GERSEK

(photo not shown)

31st Annual DBE Workshop and Secretary's Golden Shovel Award

DBE FIRM ATTENDANCE

DBE Firm Name	Location
Arbor Green, Inc.	Portage, WI
Arrow-Crete Construction, LLC	West Allis, WI
Athena Communications	Milwaukee, WI
BestEd Business	Mequon, WI
Bloom Companies, LLC	Milwaukee, WI
CBS Squared Inc.	Appleton, WI
CEP Civil Engineering Professionals, LLC	Madison, WI
Choice Construction Companies, Inc.	Menomonee Fall
Cream City Marketing	Lake Mills, WI
De Vor Communications, LLC	Germantown, WI
Diamond Disc International	West Allis, WI
Dolson, Inc.	Rhineland, WI
Ed Gersek Inc.	Green Bay, WI
EFH Trucking LLC	Milwaukee, WI
Era Valdivia Contractors, Inc.	Chicago, IL
Gibraltar Industries Inc.	Milwaukee, WI
Graph Mark Custom Printing	Superior, WI
Great Lakes PowerVac	Waukesha, WI
Harkinson Consulting	Middleton, WI
Heartland Information Research, Inc	Wauwatosa, WI
Heritage Ready Mix	Milwaukee, WI
Himalayan Consultants, LLC	Germantown, WI
Interra	Lake Zurich, IL
Interstate Sealant & Concrete, Inc.	Waukesha, WI
K. Singh & Associates, Inc.	Wauwatosa, WI
Lakeside Engineers, LLC	Wauwatosa, WI
Lynch & Associates - Engineering Consultants, LLC	New Berlin, WI
M Squared Engineering	Cedarburg, WI
Mavid Construction Services, LLC	Green Bay, WI
Northern Wisconsin Based Engineers, Inc.	Hayward, WI
PS3 Development Group	Milwaukee, WI
Prism Technical Management & Marketing Services	Milwaukee, WI
Pro Electric, Inc	Franksville, WI

DBE Firm Name	Location
Quality Transit LLC	Madison, WI
QUEST Civil Engineers, LLC	Wisconsin Rapids, WI
RA Seaton Contractor Services	Belvidere, IL
R&C Trucking LLC	Racine, WI
Rivera & Associates, Inc.	Milwaukee, WI
Rodriguez Construction Corp.	Waukesha, WI
Siker Consulting Inc.	Milwaukee, WI
Singh & Associates, Inc.	Chicago, IL
SOS (Security Officer Services)	Milwaukee, WI
South Star Trucking	Milwaukee, WI
Spann & Associates, LLC	Germantown, WI
Stormwater Solutions Engineering, LLC	Milwaukee, WI
Toki & Associates, Inc.	Milwaukee, WI
TranSmart Technologies, Inc.	Madison, WI
Tunji-Lesi CPA LLC	Madison, WI
Utility Resource Group	South Holland, IL
Ward Welding and Fabrication Inc	Milwaukee, WI
White Buffalo Trucking	Seymour, WI
Wisconsin Interstate Contracting, LLC	Merrill, WI
Write Like That, Inc.	Tomah, WI
Wisconsin Utility Exposure, Inc.	Waukesha, WI



DBE BUSINESS TYPE KEY

DBE Contractors (13)

DBE Consultants (24)

DBE Suppliers (7)

DBE Truckers (5)

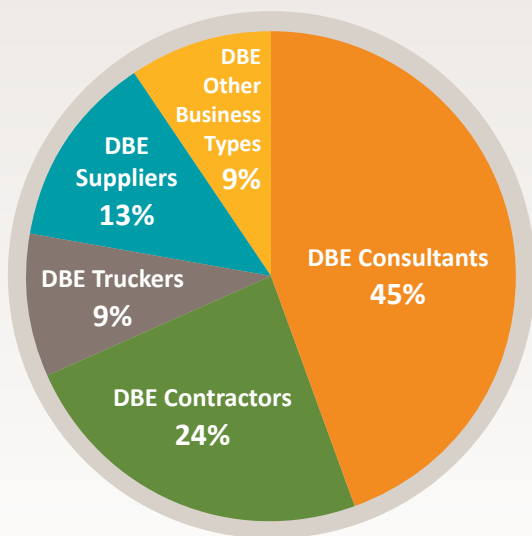
DBE Other Business Type (5)

31st Annual DBE Workshop and Secretary's Golden Shovel Award

DBE PARTICIPATION

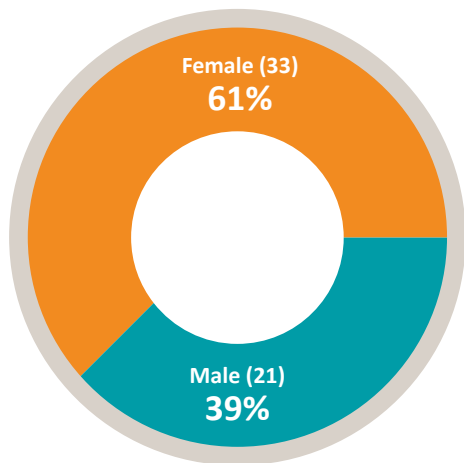
Total DBE Representatives : **94** Total DBE Firms: **54**

DBE Business Types

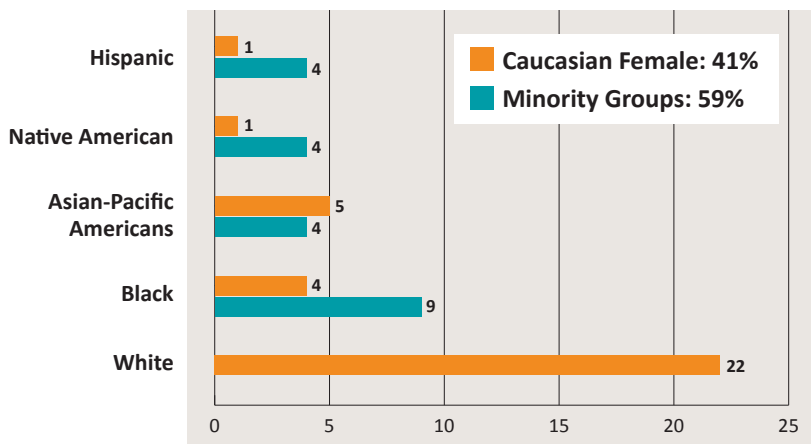


Michele Carter, WisDOT DBE Program Chief and DBE Event Master of Ceremony

DBE Attendance by Gender



DBE Ethnicity by Gender



MEGAPROJECT DBE CONTRACTING UPDATE

Wis 441 Tri-County Expansion Project

Contract Execution to Completion: 2014-2020
Winnebago County

OCTOBER – DECEMBER 2016	CONSTRUCTION CONTRACTS	DESIGN ENGINEERING	CONSTRUCTION MANAGEMENT
Total Contracted Amount	\$184,103,903	\$32,047,548	\$18,402,839
DBE Contracted Amount	\$11,206,961	\$4,197,122	\$2,326,573
DBE Share	6%	13%	13%
Total Paid Amounts	\$134,489,897	\$31,553,062	\$9,789,949
DBE Paid Amounts	\$8,435,069	\$4,053,852	\$1,288,445
DBE Share Paid	6%	13%	13%

I-41 Corridor Expansion Project

Contract Execution to Completion: 2009-2017
Brown County and Winnebago County

OCTOBER – DECEMBER 2016	CONSTRUCTION CONTRACTS	DESIGN ENGINEERING	CONSTRUCTION MANAGEMENT
Total Contracted Amount	\$976,154,130	\$86,075,249	\$97,192,829
DBE Contracted Amount	\$78,136,003	\$18,417,477	\$42,895,578
DBE Share	8.0%	21.4%	44.1%
Total Paid Amounts	\$970,075,851	\$83,870,350	\$84,207,712
DBE Paid Amounts	\$83,609,394	\$17,651,705	\$36,170,765
DBE Share Paid	8.6%	21.0%	43.0%

I-39/90 Expansion Project

Contract Execution to Completion: 2015-2021
Dane County and Rock County

OCTOBER – DECEMBER 2016	CONSTRUCTION CONTRACTS	DESIGN ENGINEERING	CONSTRUCTION MANAGEMENT
Total Contracted Amount	\$234,523,380	\$113,067,071	\$13,105,227
DBE Contracted Amount	\$2,648,584	\$25,045,465	\$800,381
DBE Share	1%	22%	6%
Total Paid Amounts	\$166,823,139	\$83,883,587	\$8,737,454
DBE Paid Amounts	\$5,465,138	\$15,931,140	\$676,863
DBE Share Paid	3%	19%	8%

Verona Road (US 41/151) Project

Contract Execution to Completion: 2014-2021
Dane County

OCTOBER – DECEMBER 2016	CONSTRUCTION CONTRACTS	DESIGN ENGINEERING	CONSTRUCTION MANAGEMENT
Total Contracted Amount	\$128,901,279	\$22,204,118	\$8,845,504
DBE Contracted Amount	\$6,089,752	\$3,063,785	\$1,830,804
DBE Share	5%	14%	21%
Total Paid Amounts	\$108,454,220	\$20,673,578	\$7,384,969
DBE Paid Amounts	\$4,224,155	\$2,830,921	\$1,728,631
DBE Share Paid	4%	14%	23.4%

DBE FIRMS CONTRACTING ON WISDOT PROJECTS IN FY 2016

3G TRUCKING, LLC	1
A & A TRUCKING AND EXCAVATING INC	2
ARBOR GREEN, INC	35
ARROW-CRETE CONSTRUCTION, LLC	1
BASLINE SUPPLY LLC	1
BROWN R CARTAGE CO. DBA TRAFFIC SOL	7
BULLET TRANSIT CO, INC	5
BURSE SURVEYING AND ENGINEERING	1
C & W TRUCKING COMPANY OF BAYFIELD	1
CAMELOT METALS, INC.	1
CHOICE CONSTRUCTION COMPANIES, INC	1
CISCO DISTRIBUTING, LLC	4
CISCO DISTRIBUTING, LLC (ANNA BECK)	2
CLK SYSTEMS, INC.	1
CM SOBCZYK TRUCKING, INC	4
COMMUNITY ENGINEERING BUILDING SERV	5
COMMUNITY TRAFFIC CONTROL, LLC	9
CON-COR COMPANY, INC	23
COURTLAND, LLC	1
CRB CORPORATION, INC.	2
CROWLEY CONSTRUCTION CORP	12
CT ENT OF SAND CREEK LLC	5
DK CONTRACTORS, INC.	2
DOLSON, INC	5
DOUBLE D LANDSCAPE, LLC	9
EFH TRUCKING	1
ELMSTAR ELECTRIC CORPORATION	3
ERA VALDIVIA CONTRACTORS INC.	1
FENCING PLUS INC.	14
FISCHBACH, INC	5
FRANKLIN TRUCKING, INC.	1
GAT SUPPLY INC	35
GESTRA ENGINEERING, INC	2
GROUND EFFECTS OF WI, INC.	1
HABERMEHL ELECTRIC, INC	1
HAIRSTON TRUCKING LLC	3
HARD ROCK SAWING AND DRILLING	70
HEIDER & BOTT COMPANY	26
HERITAGE READY MIX, INC.	4
HIGHWAY CONSTRUCTION PRODUCTS LLC	19
INTERRA, INC.	3
INTERSTATE SEALANT & CONCRETE, INC.	8
JC SUPPLY & MFG (LIGHTCAP INDUSTRIES)	4
JORDAN TRUCKING NO2	1
KAREN'S TRUCKING	10
LCO DEVELOPMENT CORPORATION	7
M SQUARED ENGINEERING, LLC	2
M. PETERS TRUCKING INC.	1
MCDOWELL CONSTRUCTION CORP	4

558

WisDOT projects contracted to DBE Firms

\$50,746,460

Total DBE contracting dollars in FFY 2016

Based on gross receipts exceeding the \$23.98 million program limits three years in a row, Mega Rentals was exempt from the DBE Program and the UCP Directory as a DBE Contractor in October 2016.

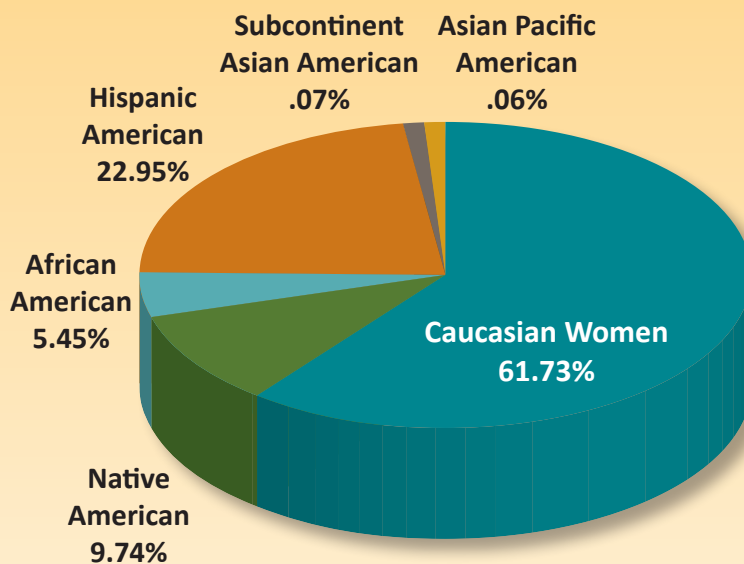
MEGA RENTALS, INC.	51
MINCON, INC.	1
MJM TRUCKIN LLC	2
NU-CHEEZZ TRUCKING	2
PANK'S TRUCKING, LLC.	6
PARADISE TRUCKING CORPORATION	21
PATRIOT TRUCK SERVICE INC	1
PILOS TRUCKING LLC	1
POVOLNY SPECIALIST, INC.	1
PRO ELECTRIC, INC	3
PROFESSIONAL TESTING SERVICES, LLC	3
REZ THREADS INC.	4
RLJ TRUCKING LLC	2
RMS OF WISCONSIN, INC.	2
RODRIGUEZ CONSTRUCTION CORP	1
SCHILL TRUCKING, INC	9
SCHROCK TRUCKING, LLC	3
SIMPLEX CONSTRUCTION SUPPLIES INC.	3
SIRRAH CONSTRUCTION & CO. LLC	1
SJK ENGINEERING LLC	12
SOILS & ENGINEERING SERVICES, INC	1
SOUTH STAR LOGISTICS, LLC	7
SOUTH STAR, INC	1
STEVE PARK TRUCKING	6
SZADA TRUCKING, INC.	3
TREMMEL-ANDERSON TRUCKING LLC	6
TWIN LAKES TRANSIT, LTD	12
UTILITY SALES AND SUPPLY, INC.	3
VINII, LLC DBA VINII SOLAR ENGINEERING	1
WATERFORD TRUCK SERVICE, INC	4
WESTABY TRUCKING LLP	9
WISCONSIN INTERSTATE CONTRACTING	12
WISCONSIN REBAR, INC	2

DBE CONTRACTING OUTCOMES

FEDERAL FISCAL YEAR (FFY) 2016

Disadvantaged Business Enterprises Contracting by Racial/Ethnic Group

Ethnic Groups	Number of Contracts			DBE Contracted Amount	DBE Share
	Male	Female	Total		
Caucasian	0	390	390	\$31,328,050	61.73%
Native American	27	75	102	\$4,942,380	9.74%
African American	38	0	38	\$2,764,533	5.45%
Hispanic American	12	9	21	\$11,645,040	22.95%
Subcontinent Asian American	5	0	5	\$33,655	0.07%
Asian Pacific American	0	2	2	\$32,803	0.06%
Total Number of Contracts	82	126	558	\$50,746,460	100.00%



DBE Type of Work Performed on WisDOT Projects during FY 2016

Type of Work	Dollar Amount	Percent of Work
Consulting	\$277,402	0.55%
Grading	\$2,958,636	5.83%
Incidentals	\$808,251	1.59%
Landscaping	\$7,525,075	14.83%
Materials	\$3,880,914	7.65%
Paving	\$2,931,115	5.78%
Structures	\$14,250,003	28.08%
Traffic Control	\$13,933,435	27.46%
Trucking	\$4,181,629	8.24%
Total DBE Contracted Amount	\$50,746,460	100%

FFY 2016 Race-Conscious and Race-Neutral Commitments

FFY 2016	Goal	Committed
Race-Conscious	10.45%	6.40%
Race-Neutral	2.55%	4.42%
DBE Percentage	13.00%	10.82%

DBE PROFILE ■ CONSTRUCTION SERVICES

INTERSTATE SEALANT & CONCRETE, INC.



Cheryl Sment, President & CEO

Interstate Sealant & Concrete, Inc.
www.InterstateSealant.com

*A Certified Women Owned
Business Nationwide*

Corporate Headquarters
S40 W24211 Rockwood Way
Waukesha, WI 53189
262.522.3302 Direct
262.522.0665 Fax

Michigan Office
517.719.6366 Garret

Florida Office
813.373.8904 Keith

Interstate Sealant & Concrete president Cheryl Sment has had a diverse set of career experiences. After graduating from Carroll College in 1987, where she studied nursing, she spent the next 17 years focusing on emergency care and critical care transport. She later served a 2-year term as president of Safe Kids of Southeast Wisconsin, which works to prevent childhood accidental injuries.

Cheryl is proud to be a serial entrepreneur, with great success in many different fields. In the early 1990's, she embarked on several entrepreneurial adventures that included subdivision development, home building, co-owner of a retail franchise and lastly pavement maintenance and repair where she took up her passion and learned everything she could on concrete joint sealing, repair and maintenance of pavements.



In May of 1998, Cheryl became CEO and majority owner of Interstate Sealant and Concrete, Inc. (ISC), a pavement maintenance contractor which focuses on highway, airport and military bases. ISC is also certified WBE/DBE in 36 states and many municipalities nationwide. As owner of ISC, Cheryl Sment is federally certified as a woman owned small business through the Small Business Administration. She oversees administration, field operations, financial stability and productivity.

Acutely aware that employees thrive on a good company culture, Cheryl sets aside her time to get to really know her employees and what motivates them. For her, "it's all about developing your people in whatever role they aspire to be and helping them succeed at that role."

Today, ISC is just shy of \$15 million in sales, and does business across the country at the state, municipal, and federal contracting levels. ISC currently employs 70 people.



DBE CONSULTANT ACHIEVEMENT FROM FFY 2014-2016

	FFY 2014	FFY 2015	FFY 2016
Overall Annual DBE Goal % for DBE Consultant Contracting Opportunities	16.61%	19.79%	19.79%
DBE Conscious Achievement (% of FED)	7.63%	4.44%	6.60%
DBE Neutral Achievement (% of FED)	16.87%	18.34%	18.98%
Total DBE Consultant Achievement (%of FED)	24.50%	22.78%	25.58%
Federal Funds	\$67,494,155	\$82,947,365	\$61,661,947
DBE Conscious Achievement (DBE Goal Assigned to Projects)	\$5,153,004	\$3,685,709	\$4,071,542
DBE Neutral Achievement (No DBE Goal Assigned to Projects)	\$11,383,438	\$15,212,676	\$11,704,455
Total DBE Consultant Achievement of Total Federal Funds	\$16,536,442	\$18,898,385	\$15,775,997

DBE CONSULTANTS PERFORMING ON WISDOT PROJECTS FY 2014 THROUGH FY 2017

- 4N Consultants, Inc.
- ABRAZO
- AJ Appraisals And Real Estate, LLC
- Barrientos Design & Consulting
- Bay Ridge Consulting
- Behnke Materials Engineering, LLC
- Beth Foy & Associates, LLC
- Bloom Companies, LLC
- Burse Surveying And Engineering, Inc.
- C.C. Johnson & Malhotra, P.C.
- CBS Squared, Inc.
- CEP Civil Engineering Professionals, LLC
- Community Engineering & Building Services LLC
- Community Traffic Control
- CORRE, Inc.
- Cotter Consulting, Inc.
- Crump Law Firm, LLC
- DAAR Engineering, Inc.
- Davis Appraisals, Inc.
- d'Escoto, Inc.
- Dixon & Co.
- Edwards Engineering Consultants LLC
- Ekum Abstract & Title
- Elizabeth Miller
- G. Moxie, Inc.
- Geodetic Specialists, LLC
- Gestra Engineering, Inc.
- GLARC
- Hawk Construction LLC
- Himalayan Consultants, LLC
- Houle Enterprises, LLC
- IBC Engineering Services, Inc.
- Interra
- J. A. Watts, Inc.
- JT Engineering, Inc.
- K. Singh & Associates, Inc.
- KL Engineering, Inc.
- Lakeside Engineering, LLC
- Lalor Land Services, LLC
- Leonard & Finco Public Relations, Inc.
- Lynch & Associates Engineering Consultants, LLC
- M Squared Engineering, LLC
- Malas Engineering LLC
- Martinsek & Associates
- Mega Rentals, Inc.
- Northern Wisconsin-Based Engineers, Inc.
- P3 Development Group LLC
- Plant Associates, Inc.
- Prism Technical Management & Marketing Services
- Pro Electric, Inc.
- Professional Engineering, LLC
- Professional Service Industries, Inc.
- QUEST Civil Engineers, LLC
- Revelation Public Relations
- Saga Environmental & Engineering
- Serendipity Communications
- Singh & Associates, Inc.
- SJK Engineering, LLC
- Soils & Engineering Services, Inc.
- Spann & Associates, LLC
- Stevens Engineers, Inc.
- Stormwater Solutions Engineering, LLC
- TerraTec Engineering, LLC
- TerraVenture Advisors, LLC.
- The Highland Group Of Wisconsin, Inc.
- The Jackson Consulting Firm, LLC
- Toki & Associates, Inc.
- Toole Design Group, LLC
- TranSmart Technologies, Inc.
- Valley Hydro-Excavation, LLC
- Wetlands & Waterways, LLC
- Xpertz Engineering

DBE PROFILE • CONSULTANT SERVICES

IBC ENGINEERING SERVICES, INC.



Fieena Zvenyach

IBC Engineering Services, Inc.
www.ibcengineering.com

*Certified Woman-Owned
Small Business
DBE/SBE/WBE firm*

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IBC Engineering Services, Inc. was founded in 1991 by Fieena Zvenyach. For more than 25 years, IBC has combined innovation, energy efficiency, and safety to offer a full range of engineering services including mechanical, electrical, plumbing and fire protection design and commissioning. The firm is based in Wisconsin with offices in Illinois, Florida, and Washington, D.C. IBC approaches each project with an emphasis on sustainability, cost-effectiveness, and quality – an approach that has guided IBC through thousands of successful commercial, government, education, healthcare and industrial projects. IBC is a Certified Woman-Owned Small Business DBE/SBE/WBE firm.

IBC has continued to evolve in order to meet their clients' needs. Today, this includes working with clients to build or renovate structures that are energy efficient, sustainable, and prepared for the challenges of a 21st Century economy.

Some notable projects include work at Waukesha County Salt Storage and Brining Facility, General Mitchell International Airport (GMIA), Madison Safety and Weight Enforcement Facility (SWEF), La Crosse Rest Area #31, Transit Transfer Facility, and the Milwaukee Intermodal Station.

“Design excellence begins with an experienced team with a passion for innovative design and a commitment to client satisfaction.”



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