



WisDOT DBE Reporter

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AN E-NEWSLETTER FROM THE WISCONSIN DEPARTMENT OF TRANSPORTATION OFFICE OF BUSINESS OPPORTUNITY AND EQUITY COMPLIANCE

27th Annual DBE Workshop and Secretary's Golden Shovel Awards

Over 200 stakeholders attended the 27th Annual Disadvantaged Business Enterprise (DBE) Workshop hosted by the Wisconsin Department of Transportation (WisDOT) on December 14, 2012 at the Country Springs Hotel and Conference Center in Waukesha, Wisconsin. WisDOT Secretary Mark Gottlieb addressed the audience and presented the Golden Shovel, Medallion, Teamwork, and Hall of Fame awards to deserving DOT contractors and consultants.

Congratulations to the recipients of the Secretary's Golden Shovel:

Ed Gersek, Inc., a US41 Trailblazer DBE firm that won contracts as a prime and subcontractor

EMCS, Inc., for strategic business transition as a graduate of the WisDOT DBE Program

KL Engineering, for its entrepreneurial excellence as the DBE firm winning the most subcontracts in excess of \$10 million

Oneida Total Integrated Enterprises, LLC, a consummate cultivator of DBE firms as a DBE Program Graduate advancing from state to federal contracting

Zignego Company, Inc., for maximizing DBE participation through commitment and utilization as the prime with the highest DBE dollar commitment for FFY 2011.

The Medallion Award allows the Secretary to recognize distinguished performance in assisting DBEs and leading the mission of the WisDOT DBE Program. The 2012 recipients of the Medallion Award are **Community Traffic Control, Hard Rock, Sawing & Drilling Specialists, Inc., Michels Corporation, Paradise Trucking and Sirrah Construction & Co. LLC.**

Teamwork is highly valuable to business collaborations through DBEs and other organizations (DOT) to accomplish specific outcomes. For 2012, the Teamwork Award recipients who have worked with WisDOT staff to include DBEs on their projects are **Double D Landscape, Inc., J.W. Johnson & Associates, Inc., Stark Asphalt and Tremmel-Anderson Trucking LLC.**

The Hall of Fame award is presented to companies that have consistently utilized DBEs and a diverse labor force on WisDOT construction projects even in a neutral status. This year's Hall of Fame goes to **Lunda Construction Company.** Pictures of the event and presentations are posted on the WisDOT website. The Secretary and WisDOT team congratulates all the awardees and hope they will continue their success in 2013.

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Mission Statement: The Office of Business Opportunity and Equity Compliance (OBOEC) is dedicated to the assurance of civil rights and labor compliance, affirmative action, equal employment opportunity, and services for disadvantaged business enterprises for the Wisconsin Department of Transportation. It is the policy of WisDOT to support the fullest possible participation of firms owned and controlled by disadvantaged individuals in federal aid and state highway contracts within the state of Wisconsin. This includes assisting disadvantaged business enterprises throughout the life of contracts in which they participate.

27th Annual DBE Workshop and Secretary's Golden Shovel Awards (continued from page 1)

Many of the contractors and consultants who won projects in 2013 worked on WisDOT's Mega Projects in various regions to include the US 41 Corridor/WIS 441 in NE, the Zoo Interchange in SE, I-39/90 Corridor and US 18 Verona Road projects in SW region. Each project manager gave an update on the Mega project in their region during the general session followed by an overview of WisDOT's Statewide Transportation Opportunities from the Consultant Service Section Chief and an eye-opening presentation on FFY 2012 DBE Utilization Trends by the DBE Program Chief. The presentations from the general session are posted on the WisDOT *Doing Business* website: www.dot.wi.gov/business/engrserv/dbe-main.htm.

Following the general session presentations were the training workshops and well-attended speed networking sessions. Workshops with topics such as TRANS-CAC Update: Mentor-Protégé, DBE Commitments, and WisDOT-utilized NAICS Codes; Consultant Contracting and Audit Issues; WisDOT Trends & Tools; and Bid Express Small Business Network provided valuable information related to DBE firms and primes consultants and contractors alike. Some of the valuable comments from the evaluation forms that will assist in providing a more informed conference in the upcoming years suggested making sure there are big enough rooms to accommodate all the people, providing handouts, better visuals, and larger screens. Some of the encouraging comments that revealed the value of the workshops were: "getting a perspective from a prime contractor is valuable," "very informative-well done," "great topic," "very good to have additional staff to answer questions," "staff articulated the issue perfectly-thank you for your help and hard work," "excellent presentation-well-paced and very knowledgeable," and "learned much on new processes and procedures." Thank you to all the presenters for a job well done.

Speed networking is an organized, facilitated process designed to engage prime firms with DBE firms, through a face-to-face meeting that will accelerate business contacts. During each interaction, attendees share their professional backgrounds and business goals. Typically each firm will give a brief introduction of themselves and their organization and then talk about what they need. Primes discuss the kind of work they do and the kind of DBEs they want to partner with, and the DBEs respond in-kind. Each exchange lasts about seven to ten minutes. These exchanges are intentionally kept short as they are simply opportunities to determine whether the two firms have enough in common to further the conversation at a later date.

The majority of the evaluations reflected an excellent to good rating, indicating efforts are moving in the right direction. Feedback from all conference attendees is appreciated and it has been noted that next year there should be a larger room reserved and more consultants invited. Attendees are encouraged to participate at the 28th Annual DBE Conference. Date and location are forthcoming.

A more comprehensive evaluation of the event is incorporated in a survey that will be emailed to WisDOT stakeholders in January 2013. We ask that everyone who receives this survey complete it as soon as possible as it will assist OBOEC in planning their 28th Annual Conference. The results will be posted in the spring issue of the DBE Reporter.

WisDOT's 5th Annual Tribal Transportation Conference

THEME: "New Horizons: Enhancing Partnerships and Creating Opportunities"

Representatives of Wisconsin's 11 tribes joined the Wisconsin Department of Transportation (WisDOT) and participants from federal, state and local organizations on December 11 and 12 at the sixth annual Tribal Transportation Conference. The conference, hosted by WisDOT and the College of the Menominee Nation at the Lake of the Torches Resort in Lac du Flambeau, provided a forum on collective efforts to promote economic growth and enhance safety.

"We are coming into our eighth year of this unique state, federal and tribal partnership," said WisDOT Secretary Mark Gottlieb, who spoke along with Lac du Flambeau President Tom Maulson, Bureau of Indian Affairs Regional Deputy Director Todd Kennedy, and WisDOT State Tribal Liaison Kelly Jackson. "Since then we have built numerous programs and partnerships enhancing tribal transportation projects, planning and safety, economic and jobs growth, and historic and environmental preservation."

Highlighted at the conference was the new federal transportation bill, "Moving Ahead for Progress in the 21st Century" or MAP-21. Also discussed was the importance of ongoing partnerships - including through WisDOT's Tribal Task Force.

Breakout sessions included best management practices in the construction industry, business and procurement networking with Disadvantaged Business Enterprise prime and sub-prime contractors and vendors, the real estate process, cultural understanding, and motorcycle safety education.

On December 11, an Awards Dinner Banquet was featured, honoring 2012 recipients for their contributions and service to building and enhancing partnerships with WisDOT and Wisconsin tribal communities: Samantha Skenandore; Lori Moen and Mike Byrnes; Dan Eckstrom; Karl Lusic; Kevin Chesnik; Mississippi Valley Archaeology Center; Oneida Nation Planning Department; Danielle Block; Melinda Young; and Russell Barber.

There will be a seventh annual Tribal Transportation Conference in 2013. Coming up in February is a tribal historic preservation project annual listening session entitled, "Trails to Tomorrow." For more information, visit the [WisDOT Web site](#).



I-94 North-South Freeway Project Update (Milwaukee, Racine and Kenosha Counties)

DBE Contracts November 2012 Report	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$572,871,837	\$102,639,192	\$51,812,509
DBE Contracted Amount	\$89,700,626	\$29,519,099	\$13,894,836
DBE Share	18.50%	28.76%	26.82%
Total Paid Amounts	\$531,441,985	\$99,840,619	\$40,705,423
DBE Paid Amounts	\$99,325,026	\$28,311,691	\$10,945,795
DBE Share Paid	18.70%	28.36%	26.89%



Verona Road Contracting Update (Dane County)

Design Contracts November 2012 Report

Total Contracted Amount	\$17,074,874
DBE Contracted Amount	\$ 3,452,010
DBE Share	20.2%
Total Paid Amounts	\$ 7,772,533
DBE Paid Amounts	\$ 1,798,708
DBE Share Paid	23.1%



I-39/90 Contracting Update (Dane County and Rock County)

Design Contracts November 2012 Report

Total Contracted Amount	\$34,367,038
DBE Contracted Amount	\$ 6,688,421
DBE Share	19.5%
Total Paid Amounts	\$10,193,011
DBE Paid Amounts	\$ 1,602,135
DBE Share Paid	15.7%

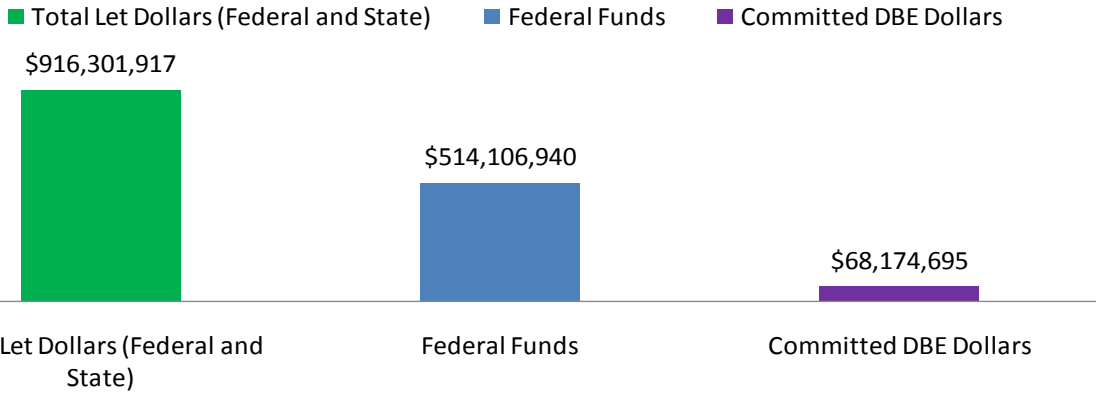


US 41 Corridor Expansion Project Update (Brown County and Winnebago County)

DBE Contracts November 2012 Report	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$616,546,045	\$85,150,089	\$66,195,547
DBE Contracted Amount	\$49,422,205	\$18,821,413	\$34,742,015
DBE Share	8.00%	22.10%	52.50%
Total Paid Amounts	\$457,095,653	\$76,835,547	\$40,991,492
DBE Paid Amounts	\$37,622,923	\$15,693,551	\$20,339,213
DBE Share Paid	8.20%	20.40%	49.60%

WisDOT Construction Let Dollars Comparison

FFY 2012 - October 1, 2011- September 30, 2012



Note: For FFY 2012 WisDOT allocated 56% of the Total Let Dollars to Federal funds and committed 7% of the Total Let dollars to DBE firms.

WisDOT DBE Construction Summary Report Federal Contracts DBE Overall Annual Goal 11.9%

Construction Projects	
Estimated FFY 2012 Federal Funds	\$514,106,940
FFY 2012 DBE Projections	\$61,178,726
Awarded Contracts Amount	\$918,710,095
Federal Contract Amount	\$514,106,940
Total DBE Committed	\$68,174,695
Total DBE Percent Committed (DBE / Federal)	13.26%

WisDOT Mega Projects Construction Workforce Labor Hours

I-94 North/South Freeway Work Hours		US 41 Corridor Expansion Project Work Hours	
<u>Work Hours Update - November 2012 Report</u>		<u>Work Hours Update - November 2012 Report</u>	
Total Hours Worked	2,507,906	Total Hours Worked	1,949,333
Total Minority Hours Worked	462,097	Total Minority Hours Worked	114,268
Minority Share	18.43%	Minority Share	5.9%
Total Female Hours	62,583	Total Female Hours	47,515
Female Share	2.5%	Female Share	2.4%