



WISDOT

2016 Winter Edition

DBE REPORTER

WisDOT DBE Reporter is a publication of the Wisconsin Department of Transportation Office of Business Opportunity and Equity Compliance.

OBOEC Director:
E. Aggo Akyea
(608) 267 9527

DBE Program Chief:
Michele Carter
(414) 438 4587

DBE Reporter Editor:
Rosalind Roberson
(414) 438 2154

FROM THE OFFICE OF BUSINESS OPPORTUNITY & EQUITY COMPLIANCE



Left to Right: President and CEO Brian Mitchell, National Association of Minority Contractors and Choice Construction; President and CEO Peter Feigin, Milwaukee Bucks; Michael Loughran, Milwaukee Public Works, Randy Crump, Prism Technical Management & Marketing Services; Matthew Rinka, Rinka Chung Architecture

The 30th Annual DBE Workshop and Secretary's Golden Shovel Awards was augmented with the inclusion of presentations from the vertical industry and WisDOT's partnership with the [National Association of Minority Contractors \(NAMC\)](#) as the event co-sponsor. For over 30 years NAMC has been a formidable supporter of the DBE program with its participation on WisDOT DBE stakeholder committees and as advocate for minority and DBE firms on both the state and federal level.

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The general session was dedicated to upcoming vertical projects presentations. DBE firms had the opportunities to hear about construction opportunities on projects in the Milwaukee area that could mean huge subcontracting work for DBE firms. Presentations included the Milwaukee Lakefront Gateway project by Michael Loughran, Milwaukee Public Works Coordination Manager, the Milwaukee Bucks Arena by President and CEO Peter Feigin, the Couture by Matthew Rinka and the Milwaukee Streetcar Project by

Randy Crump, Prism Technical Management and Marketing Services. To follow-up on any of the general session presentations see the contracting opportunity resource websites on page 7 of this newsletter.

After the general session contractors attended workshops based on their interest. There were three tracks: construction, professional services and labor compliance. To download workshops presentations go to the [DBE Program website](#).

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Mentor Protégé Program for Professional Services Class of 2015



Front row: Minal Hahm - M Squared Engineering; Connie Li—TranSmart Technologies; James Hannig - AECOM; Julie Burris, Jodi Lynch and Brian Cater—Lynch & Associates; Mike Statz—MSA Professional Services Back row: Stephan Hoffman—RA Smith National; Darrell Berry—Mead & Hunt; Bruce Spann—Spann & Associates; Scott Solverson—HNTB Corporation; Mike Rivera—Rivera & Associates; Burt Naumann—Graef-USA; Scott Kroeger - AECOM

30th Annual Secretary Golden Shovel Award Nominees

*Arbor Green**Arrow Crete**Beth Foy**Community Traffic Control**Edgerton Contractors**EMCS, Inc.**Eugene Johnson**Hafeezah Ahmad**Harkinson Consulting**Hoffman Construction**Interstate Improvements**KL Engineering**Lakeside Engineering**Mark Higley**Mega Rentals**Michael Baker International**Monarch Paving**Musson Brothers**Northeast Asphalt**Pro Electric**Dr. Ruben Anthony**Rock Road Inc.**Walsh Construction*

The event luncheon began with a surprise welcome by U.S. Congresswoman Gwendolyn Moore who has always been an huge supporter of the federally mandated Disadvantaged Business Enterprise program. In her welcome U.S. Congresswoman Moore encouraged WisDOT and DBE stakeholders to become familiar with the new provisions under the new federal highway bill call [Fixing America's Surface Transportation Act](#) or "FAST Act".

After much planning, preparation, and WisDOT's approval of the Memorandum of Understandings, OBOEC is now ready to commence mentor training for six DBE protégé firms. The six Mentor/Protégé pairs were invited to received their certificates of participation for the Class of 2015 [Mentor Protégé Program for Professional Services](#), and to start their formal training beginning 2nd quarter

2016. This is WisDOT's first formal mentor training class for DBE consultant firms and much attention will be given as WisDOT's DBE business development team provides extensive oversight and monitoring.

The event attendees were honored with keynote addresses from Deputy Secretary Paul Hammer and Lieutenant Governor Rebecca Kleefisch followed by NAMC and the Secretary's Golden Shovel award presentations. See the [Program Booklet](#) for more information on awardees.

Special Recognition Certificates were also presented to six individuals to include a WisDOT megaproject manager, three DBE and two Non-DBE firms who were recognized for outstanding performance on DOT projects. The Honorees are listed below.

Special Recognition

FOR OUTSTANDING PERFORMANCE ON WISDOT PROJECTS

◇ *Christy Wade, Arbor Green*

◇ *Beth Foy, Beth Foy and Associates*

◇ *Mark Klein, Monarch Paving Company*

◇ *Julie Harkinson, Harkinson Consulting*

◇ *Rose Morgan, EMCS, Inc.*

◇ *Mark Higley, NW Region Megaproject*

30TH ANNUAL SECRETARY'S GOLDEN SHOVEL AWARD WINNERS



Michael Baker International

In recognition of company's leadership in revitalizing and implementing the TRAC Program for youth in partnership with WisDOT.

Left to Right:

*Deputy Secretary Paul Hammer,
Alicia DeShasier and Susan Barker —
Michael Baker International,
OBOEC Director Aggo Akyea*



Northeast Asphalt

In recognition of ongoing support of WisDOT's workforce development programs: TRANS and TLAC

Left to Right:

*Deputy Secretary Paul Hammer,
Richard Szalewski—Northeast Asphalt,
OBOEC Director Aggo Akyea*



Pro Electric Inc.

Recognizing Pro Electric's exemplary performance as a DBE certified firm and consistent contribution to the development of business peers.

Left to Right:

*Deputy Secretary Paul Hammer,
Scott Cramer—Pro Electric,
OBOEC Director Aggo Akyea*

WisDOT DBE CONSTRUCTION PROFILE



*"Bridging the gap between your tradesmen
and your cleaning service"*



Yolanda Spears
Owner, MYSPOT

MYSPOT Cleanup, LLC was founded on March 19, 2012 by Yolanda Spears who has over 18 years in the cleaning industry. MYSPOT performs pre and post construction cleaning for vacant residential and commercial properties and specializes in estate sale cleaning throughout the Milwaukee and surrounding areas. MYSPOT is DBE, SBE and MBE certified.

MYSPOT Cleanup completed contracts with Belfor Property Restorations (Capuchin Apartments), HomeVestors Franchise (rehabbed properties), Gorman & Company Contractor (Sherman Park Initiative Project), Current Electric (rental properties and office common areas), and Source 1 Project Solutions (remodeled projects).

Yolanda credits the power of networking with contractors, families, and associations for her success with over 95% of her business from referrals. MYSPOT focus is attention to detail and bridging the gap between your tradesmen and your cleaning services.

MYSPOT Cleanup, LLC is a certified woman owned residential and commercial specialty cleaning business, specializing in vacant properties. MYSPOT offers competitive pricing, professional cleaning and personalized customer service.

NAICS Codes:

561720 — Janitorial Services
238990 — All other special trades

CONTACT Information:

Yolanda Spears — CEO

Mobile: (414) 736-1000

Email: yolanda@ymspot.com



30TH ANNUAL SECRETARY'S GOLDEN SHOVEL AWARD WINNERS continued



Community Traffic Control

Community Traffic Control's FFY earnings demonstrate its technical expertise and financial capacity to successfully execute subcontracts in traffic control and pavement marking.

Left to Right:

*Deputy Secretary Paul Hammer,
Stephen Kamuiru—Community Traffic Control,
OBOEC Director Aggo Akyea*

2016 Golden Shovel Hall of Fame Inductees



KL Engineering Inc.

For consistent performance and quality contribution to WisDOT as a DBE prime and subcontractor

Left to Right:

*Deputy Secretary Paul Hammer,
Ryan Schanhofer and Scott Cramer—
KL Engineering, Inc.
OBOEC Director Aggo Akyea*



Dr. Ruben Anthony
WisDOT Deputy Secretary
(2003—2011)



Eugene Johnson
Director of Bureau of Equity
and Environmental Services
(1991—2011)



Hafeezah Ahmad
Founder, WisDOT EEO Youth Programs
(1997— 1999)

Business Management Resources

WisDOT Business Development Program Workshop: *Strategies to Succeed and Sustain your Small Construction Business*

On March 30th Wisconsin Office of Business Opportunity and Equity Compliance (OBOEC) presented a business development workshop for DBE firms in preparation for the upcoming construction season. The goal is to ensure sustainable growth for DBE firms and help provide them with the tools and resources necessary to succeed on WisDOT projects. The topics discussed at this workshop included:

- Marketing as a contractor
- Proactive communication techniques
- Managing contract changes
- Quality control and materials compliance
- Prompt payment and rapid project close-out
- Strategically planning for growth

Michele Carter, DBE Program Chief, plans to continue to offer these workshops to DBE firms who are actively bidding on WisDOT contracts. The workshops are free and open to any DBE and MBE firm who desires to move into non-

traditional areas of work and/or compete in the marketplace outside the DBE program. The firm can be either in the developmental or transitional stage to attend these workshops. The overall goal is to assist firms to overcome their social and economic disadvantaged and transition out of the DBE program. This can be done by accessing relevant markets and strengthening their financial and managerial skills.

DBE and MBE firms must start their journey to success by first developing a comprehensive business plan. The WisDOT DBE program has seasoned professional consultants who can assist firms with analyzing their market potential, strengths and weaknesses to include in their business plan.

For more information on DBE workshops and business planning contact Rosalind Roberson, DBE Support Services Project Manager, at (414) 438-2154 or via email at rosalind.roberson@dot.wi.gov.



Milwaukee Small Business Week
May 2 - May 6
 powered by **Inspireity**

MAY 2	MAY 3	MAY 4	MAY 5	MAY 6
Kick-off News Conference City of Milwaukee's Small Business Sustainability Conference Keynote Speaker: Rodney Sampson from Shark Tank	The Blueprint: <i>Don't Take a Job, Make a Job</i> Workshop for Former Offenders Remarks from Rodney Sampson 2016 Breakfast of Champions honoring Cory Nettles hosted by African American Chamber of Wisconsin COSBE Spring Breakfast Hosted by Metropolitan Milwaukee Association of Commerce Consultants Networking Session Hosted by The City of Milwaukee and The Milwaukee Metropolitan Sewerage District	10th Annual Small Business Awards Luncheon hosted by Hmong Chamber Of Commerce National Small Business Week Cocktail Mixer	Milwaukee Small Business Bus Tour Hosted by WHEDA <i>Invitation Only</i>	31st Annual Small Business Awards Breakfast hosted by U.S. Small Business Administration
MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY

REGISTER TODAY!
 ----- VISIT -----
www.smallbizweekmke.com
 for the entire event schedule.

Business Management Resources *continued*

WisDOT welcomes the new Director of the Office of Civil Rights



Leslie Proll, Department Office
of Civil Rights Director

Hello, I am Leslie Proll, the new Director of the Departmental Office of Civil Rights (DOCR). I am excited about the important work that lies ahead of us and hope to use my background in civil rights litigation and policy to advance our mission. The DBE and Airport Concession Disadvantaged Enterprise (ACDBE) programs are a top priority for Secretary Foxx and a cornerstone of the Department's efforts to create access to opportunity in all facets of the transportation industry. While substantial progress has been made to combat discrimination against minority- and women-owned and controlled small businesses, discrimination continues to exist in ways that reduce contracting opportunities for these businesses. I know that Department and recipient personnel implementing the programs work very hard to ensure their success and I am eager to work with everyone to make sure that DBEs and ACDBEs enjoy full access to the marketplace.

Contracting Opportunity Resources Websites

City of Milw. Bid/Contract Opportunities

<http://city.milwaukee.gov/ContractingOpportunities>

Illinois Tollway Project

<http://bit.ly/1O1ZVkw>

Milwaukee Bucks Arena

<http://www.nba.com/bucks/release/arena>

Milwaukee County Bids and RFPs

<http://bit.ly/1ScqyLm>

Milwaukee Lakefront Gateway Project

<http://bit.ly/1Lcw6xL>

Milwaukee Metropolitan Sewerage District Procurement Opportunities

<http://bit.ly/1Scqjjq>

The Couture Milwaukee

<http://www.thecouturemilwaukee.com/>

The Daily Reporter

<http://dailyreporter.com/>
<http://dailyreporter.com/publishing-public-notice/>

The Milwaukee Streetcar

<http://www.themilwaukeeestreetcar.com/>

WHEDA Solicitations and Bids

<http://bit.ly/1PL7t0J>

Wisconsin Department. of Administration Bid Opportunities

<http://l.usa.gov/1T9uugb>

Wisconsin Department of Transportation Solicitations

<http://bit.ly/1XeDWhA>

MEGAPROJECT DBE CONTRACTING UPDATE



[Zoo Interchange Project official website](#)

Contract Execution to completion: 2015 to 2017
Milwaukee County

As of December 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$484,695,357	\$103,037,407	\$55,270,465
DBE Contracted Amount	\$69,479,239	\$17,163,720	\$8,015,928
DBE Share	14%	17%	N/A
Total Paid Amounts	\$452,116,319	\$100,306,900	\$28,149,649
DBE Paid Amounts	\$59,873,907	\$14,374,015	\$4,538,806
DBE Share Paid	13%	14%	N/A



[I-39/90 Expansion Project official website](#)

Contract Execution to completion: 2015 to 2021
(Dane County and Rock County)

As of December 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$84,079,095	\$97,797,731	\$4,910,375
DBE Contracted Amount	\$769,494	\$23,297,262	\$404,908
DBE Share	0.9%	23.8%	8.2%
Total Paid Amounts	\$62,091,050	\$67,716,816	\$4,027,842
DBE Paid Amounts	\$1,685,139	\$12,452,234	\$123,109
DBE Share Paid	2.7%	18.4%	3.0%



[Verona road \(US 41/151\) Project official website](#)

Contract Execution to completion: 2014 to 2021
(Dane County)

As of December 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$105,285,835	\$24,334,918	\$5,891,335
DBE Contracted Amount	\$4,201,897	\$4,520,322	\$1,630,697
DBE Share	4.0%	18.6%	27.7%
Total Paid Amounts	\$79,970,141	\$23,066,392	\$3,961,334
DBE Paid Amounts	\$3,335,550	\$4,115,572	\$1,274,907
DBE Share Paid	4.1%	17.9%	32.2%

MEGAPROJECT DBE CONTRACTING UPDATE *continued*



[Wis 441 Tri-County Expansion Project official website](#)

Contract Execution to completion: 2014 to 2020
(Winnebago County)

As of December 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$110,441,030	\$31,705,399	\$10,529,301
DBE Contracted Amount	\$7,242,552	\$4,190,507	\$1,224,880
DBE Share	7%	13%	12%
Total Paid Amounts	\$77,134,593	\$29,753,044	\$4,493,947
DBE Paid Amounts	\$4,335,140	\$3,922,833	\$677,826
DBE Share Paid	6%	13%	15%



[I-41 Corridor Expansion Project official website](#)

Contract Execution to completion: 2009 to 2017
(Brown County and Winnebago County)

As of December 2015	Construction Contracts	Design Engineering	Construction Management
Total Contracted Amount	\$971,069,089	\$86,075,249	\$97,225,216
DBE Contracted Amount	\$78,136,003	\$18,417,477	\$42,895,578
DBE Share	8%	21%	44%
Total Paid Amounts	\$915,241,817	\$83,819,667	\$77,512,341
DBE Paid Amounts	\$76,752,279	\$17,542,243	\$34,055,615
DBE Share Paid	8%	21%	44%

WisDOT DBE Construction Summary Report

Federal Contracts DBE Overall Annual Goal 13%

October 1, 2015 to January 31, 2016

Estimated FFY 2016 Federal Funds	\$500,000,000
FFY 2016 DBE Projection (13%)	\$65,000,000
Awarded Contracts Amount (Oct 2015- Jan 2016)	\$275,939,359
Federal Contract Amount (Oct 2015- Jan 2016)	\$209,218,231
Total DBE Committed	\$19,036,505
Total DBE Percent Committed (DBE / Federal)	9.10%



Oluyemi Falomo
WisDOT DBE Engineer



E. Aggo Akyea
OBOEC Director
Madison Office:
 4802 Sheboygan Ave, Rm 461
 Madison WI 53705

Michele Carter
DBE Program Chief
Milwaukee Office:
 6150 W. Fond du Lac Ave
 Milwaukee, WI 53218

OBOEC

Deborah Albright, Madison Support
 (608) 266 0503

Oluyemi Falomo, DBE Engineer
 (608) 264 9528

Vincent Fisher, Certification Analyst
 (608) 266 8221

John Franklin, Senior Certification
 Analyst (608) 264 8721

Suki Han, Federal Reports Specialist
 (608) 267 3849

Kelly Jackson, Tribal Liaison Policy
 Analyst (608) 266 3761

Jennifer Koleske, Labor Development
 Specialist (414) 438 2157

Paul Ndon, Trucking Utilization
 Specialist (414) 438 4588

Taqwanya Smith, Title VI Analyst
 (608) 266 8129

Rosalind Roberson, Civil Rights Urban
 Outreach Strategist (414) 438 2154

Saying Farewell to WisDOT's Finest **From the Office of Business Opportunity and Equity Compliance**



Rochelle Codlyn (2004-2016)

Good Faith and DBE Program Analyst

Rochelle accepted a new position as a Registered Nurse with St Mary's Hospital in Madison, Wisconsin. After serving 10 years in the DBE Office, Rochelle decided to pursue her original passion to work in healthcare by attending nursing school. She recently completed a direct entry Masters Degree in Nursing from Marquette University.



Danielle Yancey (2011-2016)

Tribal Liaison/Youth Engagement Strategist

Danielle accepted a new position at UW-Health University Hospitals and Clinics with a new initiative called the H.O.P.E. Program. In this capacity she will be working with youth and expanding community partnerships to expose students of color to health occupations. She has also co-founded a youth empowerment and leadership development non-profit that serves indigenous girls and women that will launch this summer.



Jay Jerde (2012-2015)

Labor Compliance Team Leader

Jay accepted a position as Title Examiner and Underwriting Counsel for Preferred Title, LLC in Madison, Wisconsin. In this position Jay will be able to use the most of his law license and satisfy his fascination with real estate law and real estate title.



Johnson Controls Supplier Diversity Event

Tuesday, April 19, 2016
8:00 a.m. to 12:00 p.m.

Event Location:
Johnson Controls
5757 N. Green Bay Ave.
Milwaukee, WI 53209

Johnson Controls delivers products, services and solutions that increase energy efficiency and lower operating costs in buildings for more than one million customers. We are a leading provider of equipment, controls and services for heating, ventilating, air conditioning, refrigeration and security systems.

Johnson Controls is committed to strengthening and growing a diverse supply base. The targeted scopes of work that we are seeking are as follows:

- Architect and engineering consultants
- Audio Visual Systems product, installation and integration
- Cameras, enunciators parts supplier (wire, cable, conduit, back boxes, etc.)
- CCTV installers Engineering services
- Commodity (filters, belts & accessories) installation
- Crane/rigging
- Demolition
- Environmental – Abatement Contractor
- Environmental – Consultant
- Fire & security parts supplier
- Fire system installer
- General Construction
- HVAC controls installer
- Insulation (installers, distributors)
- Jobsite Security
- Lighting Installer
- Lighting Material Supplier
- Lighting product and fixtures installers (LED)
- Low Voltage Electrical (building controls, non-residential)
- Mass communication system providers and/or installers
- Mechanical contractors
- Network cabling installers and Integrators
- Nurse Call Installation and product
- Patient tracking installation and product
- Piping and sheet metal fabrication and installation (HVAC duct)
- Plumbing
- Roofing (commercial, non-residential)
- Security system installer
- Solar panels (installers, distributors)
- Sustainability Consultant-LEED/EnergyStar
- Test & Balancing
- Windows (installers, distributors)

Benefits of attending this event:

- Overview of the step-by-step process for growing your business with Johnson Controls, Inc., leveraging Supplier Diversity
- Detailed overview of the subcontractor pre-qualification process
- Participate in matchmaker sessions with Johnson Controls project managers and others to learn about:
 - Emerging project opportunities
 - Specifics on subcontracting needs for current projects
 - Next steps to build your business relationship with Johnson Controls

To RSVP, go to www.johnsoncontrols.com/supplierdiversity > Straight Talk > Straight Talk Registration

Don't miss this great opportunity to learn the process for doing business with Johnson Controls as a diversity supplier.

