#### **Real Estate Program Manual**

# **Chapter Ten: Outdoor Advertising Signs**

### **CHAPTER 10 - APPENDICES**

Note: This document is available in printable format from "Appendix" link; and, is viewable only in "Figure" below.

APPENDIX A: Flowchart for Acquiring or Relocating Off-Premise Signs. <u>Note</u>: Chart is best viewed when printed using 11x17 paper; and, can be resized down to 11x15 (legal size paper).

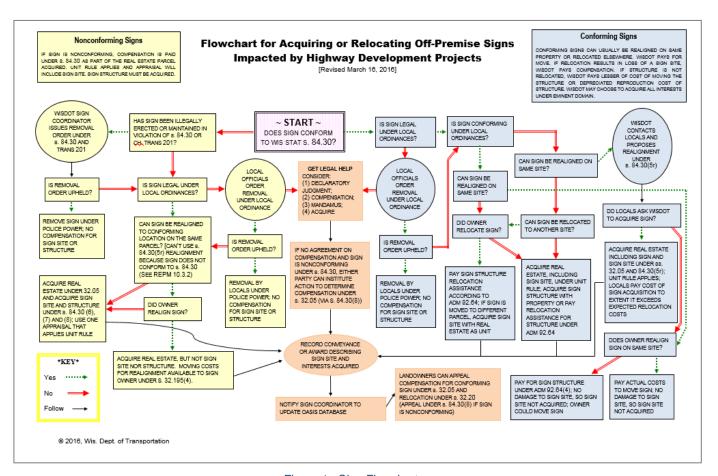


Figure 1 - Sign Flowchart

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Note: This document is available in printable (fillable) format from "Appendix" link; and, is viewable only in "Figure" below.

APPENDIX B: Sample (5r) letter; Notice of Proposed Realignment of Sign

	Real Estate Program Manual Chapter Ten: Outdoor Advertising Signs / Appendix B
Company Com	¥°., 35€
- OP TH	~ ~ Use current WisDOT Letterhead ~ ~
Notice D	ate
To:	Town administrator or other appropriate authority Complete mailing address
From:	WisDOT Rep Title Return mailing address
Subject:	Realignment of billboard OASIS (Unassigned #) Located on the property of at, WI WisDOT highway project ID, parcel #
	NOTICE OF PROPOSED REALIGNMENT OF SIGN (Response required within 60 Days from date listed on this notice)
	rtment understands that the sign is a nonconforming structure under local ordinances. Under § 84.30(5r) ent of the sign will not affect its nonconforming status under your jurisdiction's local ordinances.
the sign, governm	repetition the department to acquire the sign rather than realign it. If you petition the department to acquire it will do so at the time it acquires the land needed for the highway project involved. A <u>petitioning local</u> ent, however, is responsible for any cost of acquiring the sign above and beyond the cost to WisDOT of a the sign.
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the sign, governm realignin. We estin Because acquired question notice with the properties of the prop	it will do so at the time it acquires the land needed for the highway project involved. A petitioning local ent, however, is responsible for any cost of acquiring the sign above and beyond the cost to WisDOT of a the sign.  The sign is a decision to realign or acquire the sign must be made before the real estate involved is appraised and by WisDOT, it is essential that we receive a prompt response from you regarding this matter. If you have so or concerns, you may contact me at (xxx) xxxxxxxx email (20t vi. xxx.) Please respond to this thin 60 days so that the department may proceed with its real estate acquisition in a timely fashion.  Inform WisDOT of your intentions by simply indicating your jurisdiction's preference below. Check the ate box; sign and print name/title as authorized; then, return copy of signed notice to my address as listed local government entity to which this notice is addressed is not interested in acquiring the above-describe local government entity to which this notice is addressed hereby petitions the Wisconsin Department of sportation to acquire the sign and any real property interest of the sign owner.  Date signed

Figure 2 - Notice of Proposed Realignment of Sign

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Note: This document is available in printable format from "Appendix" link; and, is viewable only in "Figure" below.

APPENDIX C: Definitions specific or pertinent to REPM/Chapter 10

#### **DEFINITIONS SPECIFIC OR PERTINENT TO REPM/CHAPTER 10**

**Adjacent area** - An area that is adjacent to and within 660 feet of the nearest edge of the right of way of any interstate or primary highway or the Great River Road, which 660 feet distance, shall be measured horizontally along a line normal or perpendicular to the centerline of the highway.

**Business area -** Business area means different things along interstate and non-interstate highways. Along non-interstate highways, "business area" means land within 660 feet of the right of way that is:

- Zoned for business, industrial or commercial activities under the authority of the laws of this state; or
- Not zoned, but constitutes an unzoned commercial or industrial area as defined in Wis. Stat. §84.30(2)(k).

Along the interstate system, "business area" generally means lands that are within 660 feet of the interstate right of way that are currently zoned commercial or industrial AND that are within the September 1, 1959, boundaries of an incorporated municipality. Lands in commercial or industrial districts that were annexed by a municipality after 1959 do not qualify as "business areas." Wis. Stat. §84.30(2)(b). Date of annexation can be found from annexation records at Secretary of State, see <a href="https://mds.wi.gov/View/MunicipalRecords">https://mds.wi.gov/View/MunicipalRecords</a>.

Gross/Net advertising revenue - Net Advertising Revenue is usually reported as an annual dollar amount and calculated by determining the gross advertising revenue from sales of advertising on a billboard at a location and then making adjustments as follows. From the gross advertising revenue figure, the following are subtracted: ad agency fees and production costs, such as printing, vinyl production, and ad production. That net amount is then reduced for expected ad vacancy to arrive at Net Advertising Revenue for the sign.

Off-premises sign - "Off-premises" or "off-property sign" means a sign that is not an on-premises sign. (Trans 201(8))

On-premises sign - "On-premises" or "on-property sign," for purposes of Wis. Stat. §84.30 and Chapter Trans 201, means a sign at a business location advertising a business that is conducted on the property and that is located in the immediate vicinity of the business. "Immediate vicinity" in this definition means the sign is within the area bounded by the buildings, driveways and parking areas in which the activity is conducted or within 50 feet of that area. "Immediate vicinity" does not include any area across a street or road from the area where the business is conducted or any area developed for erecting a sign. Local laws may define the term differently so it is possible for a sign to be considered on-premise under a local ordinance and off-premise under state law. (Trans 201(9))

**Market/Sign site ratio -** This is the ratio of the real estate rent paid to the package owner for the total off-premise sign package divided by the net advertising revenue for the sign.

Unit rule - Sometimes called the "undivided fee rule," is a method for valuing property in eminent domain proceedings where the property being acquired is subject to multiple ownership interests. Compensation is determined based on the fair market value of the property as a whole, as if there were only one owner. Once the property's fair market value is determined, then that value is apportioned among all of those who hold an interest in the property. The division of the value of the fee into separate interests cannot exceed the amount of compensation to be paid by the confidencing authoritions

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APPENDIX D: Sign Inventory Maintenance Notification (RE2242)

When a sign structure other than an on-premise sign has been affected by a highway improvemen project, the regional WisDOT Real Estate (RE) specialist must provide the following information to the regional WisDOT sign coordinator. The sign coordinator must update the OASIS database, including entry of the documents provided into the database of records and images related to the sign.  OASIS number:	SIGN INVE	ENTORY MAIN	TENANCI	E NOTIFICAT	ION	Wisconsin Des	utmost of Transpodation
project, the regional WisDOT Real Estate (RE) specialist must provide the following information to the regional WisDOT sign coordinator. The sign coordinator must update the OASIS database, including entry of the documents provided into the database of records and images related to the sign.  OASIS number:			HENANCE	ENUTIFICAT	ION	Wisconsin Depa	irtment of Transportation
Real Estate project no.: Parcel number and right acquired (fee, PLE, other): Parcel owner's name: Parcel acquisition date: Sign acquisition date (attach award or conveyance or enter N/A if not acquired): Parcel owner after acquisition:  This sign structure has been or will be: Realigned on same parcel (moved back); if so, by whom and when? Relocated to different parcel/location; if so, by whom and when? Explain (who took action and when was it taken?):  Special agreements or commitments were made with the sign owner; if yes, explain No;Yes; if "yes," explain:  Attached are copies of: Award or conveyance Plat sheet showing where sign existed Sign picture	project, the r regional Wis	regional WisDOT DOT sign coordin	Real Estate ator. The s	(RE) specialist sign coordinator	must provide must update	the following the OASIS	information to the database, including
Parcel number and right acquired (fee, PLE, other):  Parcel owner's name:  Parcel acquisition date:  Sign acquisition date (attach award or conveyance or enter N/A if not acquired):  Parcel owner after acquisition:  This sign structure has been or will be:  Realigned on same parcel (moved back); if so, by whom and when?  Relocated to different parcel/location; if so, by whom and when?  Removed, if so, by whom and when?  Explain (who took action and when was it taken?):  Special agreements or commitments were made with the sign owner; if yes, explain  No;Yes; if "yes," explain:  Attached are copies of:  Award or conveyance Plat sheet showing where sign existed Sign picture	OASIS numb	er:					
Parcel owner's name: Parcel acquisition date: Sign acquisition date (attach award or conveyance or enter N/A if not acquired): Parcel owner after acquisition:  This sign structure has been or will be: Realigned on same parcel (moved back); if so, by whom and when? Relocated to different parcel/location; if so, by whom and when? Removed, if so, by whom and when? Explain (who took action and when was it taken?):  Special agreements or commitments were made with the sign owner; if yes, explain No;Yes; if "yes," explain:  Attached are copies of: Award or conveyance Plat sheet showing where sign existed Sign picture	Real Estate p	project no.:					
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Explain (who took action and when was it taken?):  Special agreements or commitments were made with the sign owner; if yes, explain  No;	_				in direction.		
No;	_						
No;       Yes; if "yes," explain:         Attached are copies of:          Award or conveyance       Plat sheet showing where sign existed       Sign picture							
Attached are copies of:  Award or conveyance Plat sheet showing where sign existed Sign picture	Special agre	ements or commit	ments were	made with the si	gn owner, if ye	s, explain.	
Award or conveyance Plat sheet showing where sign existed Sign picture	□No; □Y	es; if "yes," explain	n:				
Award or conveyance Plat sheet showing where sign existed Sign picture							
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	Award or	conveyance	☐ Plat s	sheet showing w	here sign exist	ed	Sign picture
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Format updates and WisDOT form number added 10/2016	Award or	omments:			here sign exist	ed	Sign picture

Figure 4 - Sign Inventory Maintenance Notification (RE2242)

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Note: This document is available in printable (fillable) format from "Appendix" link; and, is viewable only in "Figure" below.

APPENDIX E: Worksheet for determining ratio of outdoor advertising sign repair costs to replacement costs (RE2240)

#### Real Estate Program Manual Chapter Ten: Outdoor Advertising Signs / Appendix E WORKSHEET FOR DETERMINING RATIO OF OUTDOOR ADVERTISING SIGN REPAIR COSTS TO REPLACEMENT COSTS\* Under s. Trans. 201.10 (2) (e) or (f), Wis. Adm. Code Wisconsin Department of Transportation RE2240 10/2016 B. Materials (describe, including: E. Entire sign G. Repair cost D. Quantity in cost (cost per unit x quantity F. Quantity (cost per unit x quantity used A. Sign Element C. Cost per unit entire sign used in repair length, width, in entire sign) in repair) Advertising message S S S Border \$ Fasteners S \$ \$ Footings S \$ \$ Lighting \$ S Poles Sign face \$ \$ Stringers s \$ Other costs \$ \$ Other electrical \$ Other elements \$ \$ (specify) Hours needed to repair sign, incl. salvaging Estimated Salary x hours needed to build Salary x hours Employee hours needed to build new Labor Hourly salary materials, site needed to new sian preparation. repair sign sign clearing debris constructing S S S S \$ \$ S S S Sum of costs Sum of costs Note: If labor and travel costs for repairs are less than estimated costs for erecting new sign, include explanation: Column G Ratio of repair costs to replacement costs (sum of Column G divided (÷) by sum of Column E [G / EI) = \* This worksheet complies with In the Matter of Collins Outdoor Advertising Sign (Old Towne Inn Sign), Case No. 98-H-1099 and 98-H-100 (DOHA October 18, 1999), available at <a href="http://dha.state.wi.us/statio/Decisions/DOT/1995-1999/98-H-1099.pdf">http://dha.state.wi.us/statio/Decisions/DOT/1995-1999/98-H-1099.pdf</a>. Notwithstanding the result of this worksheet, a sign may not be enlarged and must remain substantially the same as it was on March 18, 1972 (or on the date sign became subject to outdoor advertising control, whichever is later). Trans 201.10 (2) (e), Wis. Adm. Code.

Figure 5 - Worksheet for determining ratio of outdoor advertising sign repair costs to replacement costs (RE2240)

Wisconsin Department of Transportation Rev. 05/2001; format updates 02/2014; WisDOT form number added 10/2016

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For convenience, WisDOT's outdoor advertising sign-related documents and forms are linked below and can be download directly in a print-ready (fillable format); each is also available as a link from the official REPM/Forms page.

APPENDIX A: Flowchart for Acquiring or Relocating Off-Premise Signs. Chart is best

viewed when printed using 11x17 paper; and, can be resized down to

11x15 (legal size paper).

APPENDIX B: Sample (5r) letter; Notice of Proposed Realignment of Sign

APPENDIX C: Definitions specific or pertinent to REPM/Chapter 10

APPENDIX D: Sign Inventory Maintenance Notification (RE2242)

APPENDIX E: Worksheet for determining ratio of outdoor advertising sign repair costs to

replacement costs (RE2240)

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