REPOSSESSION SCENARIOS

Lender/repossessor = financial institution

Title to Lien Holder (lender has title)			Before Title to Lien Holder (customer has title)		
RETAIL SALE TO CUSTOMER	WHOLESALE TO DEALER/AUCTION		RETAIL SALE TO CUSTOMER	WHOLESALE TO DEALER/AUCTION	
Documents/fees required: MV2117 (listing customer as buyer) MV1 Applicable fees for customer Document optional:	Lender needs to give MV2117 (and reassigned title if available) to purchasing dealer. Dealer must obtain title before offering vehicle for sale, either retail or wholesale.		Documents/fees required: • MV2117 (listing customer as buyer) • MV1 • Applicable fees for customer	Lender needs to give dealer MV2117. Dealer must obtain title before offering vehicle for sale, either retail or wholesale. Documents/fees required:	
Title if available	Documents/fees required: MV2117 MV1 to put vehicle in dealer's name (title-only allowed) Applicable fees for dealer			MV2117 MV1 to put vehicle in dealer's name (title-only allowed) Applicable fees for dealer	

Lender/repossessor = dealer

★ Note: In these scenarios, one CID has both a dealer business function and a lender business function — they are the same entity, not two separate business entities.

Title to Lien Holder (dealer has title)		Before Title to Lien Holder (customer has title)		
RETAIL SALE TO CUSTOMER	WHOLESALE TO DEALER/AUCTION	RETAIL SALE TO CUSTOMER	WHOLESALE TO DEALER/AUCTION	
Documents/fees required: • MV2117 (listing customer as buyer) • MV11 • Title	Dealer provides MV2117 and title to wholesale buyer. Then the wholesale buyer must apply	Dealer must obtain title before offering vehicle for sale, either retail or wholesale.	Dealer must obtain title before offering vehicle for sale, either retail or wholesale.	
Applicable fees for customer	for a title in their name. Documents/fees required: MV2117 MV1 to put vehicle in new dealer's name (title-only allowed) Applicable fees for dealer	Documents/fees required: MV2117 MV1 to put vehicle in dealer's name (title-only allowed) Applicable fees for dealer	Documents/fees required: • MV2117 • MV1 to put vehicle in dealer's name (title-only allowed) • Applicable fees for dealer	

Commented [PDB1]: Per 342.17(1)

http://docs.legis.wisconsin.gov/statutes/statutes/342/II/17/

"the transferee shall ... mail or deliver ... the last certificate of title, if available...." Most lien holders will have the title readily available, but if they have an electronic title, they might not have it immediately available. That's why I'm suggesting this as an optional item.