



DBE ALERT FOR AUGUST OPPORTUNITIES FY 2023

Greetings-

Please see construction opportunities for August, attached. You can find the full advertisement [here](#). **Note-** BPD simplified the way bid items are identified in January. It is now in an Excel spreadsheet and includes all bid items for each proposal for easier sorting / at a glance viewing instead of going through each proposal to view the Schedule of Items within the proposal documents. Please look for this spreadsheet under the bid letting advertisement on the HCCI webpage.

Vendors who are approved by WisDOT to be eligible bidders or plan holders and who want to remain confidential, will not appear on the lists of eligible bidders or plan holders on the HCCI website or [Bid ExpressSM](#). It is the responsibility of the vendor to ensure that they have been approved as an eligible bidder before submitting a bid.

Vendors who choose to be confidential are still contractually obligated, as all eligible bidders are, that by submission of the bid, the bidder contractually commits to all applicable laws, regulations and procedures, including any coordination with subcontractors and DBE community.

Advertisement

- [Advertisement](#) Revised
 - Proposal 002:
 - Non-mandatory pre-bid meeting
 - Thursday, June 22, 2023 at 9:00 AM via Microsoft Teams or conference call.
 - Meeting access information is provided in the proposal.
 - Proposal 010:
 - **Advertised June 20, 2023**
- [Schedule of Items \(bid items\)](#). This spreadsheet replaces the quantities that are displayed in the original advertisement. This will be available going forward with the new advertisement format.
- [Counter sheet](#) - [Work Rating Descriptions](#)

[Return to top](#)

Contractor reminder- attend pre-cons whenever possible as well as weekly project meetings. They are virtual and provide important project information. If you don't know when a pre-con is for a project you are on, reach out to your prime. We are looking at the best way to get pre-con schedules out to you in advance so you won't have to ask. Stay tuned.

If you're interested in finding out more about heavy highway consultant opportunities you can join our **Trans-CAC** (Transportation Consultant Advisory Committee) [meeting](#) on July 26th. The date for the **Construction Fair** (consultants who perform construction management) has also been set for September 20th. NOIs will be due in August. I'll send the official notification when received. Additionally, our consultant partners received an email from Consultant Services about new reports available in CARS. Please see the release notes for [July 2023 on the CARS website](#).

There is a [business interests meeting](#) for I41 on July 25th and also a separate, [public information meeting](#) for I41 on July 25th. See attached Newsletter for I41 updates.

Registration is open for the **2023 East-West Golf Outing**. The outing is on Friday August 18th at Kettle Hills Golf Course. Registration closes on August 2nd.

Please follow the link below for details on the outing and to register:

<https://birdease.com/EWSummerGolfOuting>. This is a great opportunity for contractors and consultants to network with industry and the SE Region.

We have a **construction networking** event coming up in the fall hosted with CBG again in the Dells. Please see the Save the Date flyer, attached, with registration link. We will be hosting another consultant networking event soon.

The overall annual DBE goal of 12.42% was submitted to FHWA for the next three federal fiscal years beginning on October 1, 2023. Please reach out if you have any questions.

Check out our new landing page for the DBE Program! [Wisconsin Department of Transportation Disadvantaged Business Enterprise \(DBE\) Program \(wisconsin.gov\)](#) We're making regular updates to the website and welcome your feedback.

Finally, see the Bid Letting newsletter sent to construction primes for the August letting. This [newsletter](#) and others can be found on our website.

Have a great weekend and be safe out there!

Madalena

Madalena Maestri, EdD
DBE Program Chief
Disadvantaged Business Enterprise Program

OFFICE OF BUSINESS OPPORTUNITY & EQUITY COMPLIANCE
DIVISION OF TRANSPORTATION SYSTEM DEVELOPMENT
WISCONSIN DEPARTMENT OF TRANSPORTATION
OFFICE : 608-267-2093
CELL : 608-509-8212
FAX : 608-267-3641
4822 Madison Yards Way Room 5508
Madison, WI 53705
madalena.maestri@dot.wi.gov



Let Date: 08/08/2023	SE REGION	
Proposal Number	006	007
DBE Goal	2%	4%
County	Milwaukee	Waukesha
Road work -Asphalt Paving/Tack Concrete Paving Patching; Flumes; Removals	X	X
Bridge Work/Demolition/Approaches/Slope Paving/Deck Repair-Overlay/Pile Driving	X	X
Iron work/BarSteel/Reinforcing Steel/DrilledTie- DowelBars	X	X
Structures/BarSteel/Railing/Cofferdams /Endwalls/Removals * Asbestos Removal	X	X
SurfaceTreatment/Sealer	X	
BridgePainting/ *Pigmented Surface Sealer	X/*X	
Excavation/Grading *Contaminated Soils	X	X
Milling/Pulverize and Relay/Rumble Strips	X	X
Concrete Barrier Permenent		X
Curb & Gutter/Sidewalk /Detectable Warning Yellow /Temporary Pedestrian/Removals - Appurtenant concrete work - Driveways * Colored Concrete/Stamping	X	X/*X
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains	X	X
PipeUnderdrainWrapped/Unwrapped		X
ElectricalWork/Lighting/TrafficSignals/Poles Pedestals/Bases/LoopDetector/Removals *FiberOptic *ITS	X/*X	X/*X
Beam Guard/Cable Barrier/Removals	X	X
Erosion Control/Dust Control/Riprap/Turbity barrier	X	X
Clearing and Grubbing	X	X
Gates/Fence/Removal	X	X
Landscaping	X	X
Field Office	X	X
Pavement Cutting/Drilling/Sawing	X	X
Pavement Marking/TemporaryMarking /LocatingNoPassingZones/Removals	X	X
Signs/PostsMarkers/Removals	X	X
QMP/Material Testing	X	X
Construction Staking	X	X
Traffic Control/*TemporaryConcreteBarrier	X/*X	X
Material Supplier	X	X
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Temporary Concrete Barriers, Removals * Contaminated soil hauling	X	X

* Indicates specialty item

Let Date: 08/08/2023	NE REGION	
Proposal Number	008	
DBE Goal	4%	
County	Outagamie	
Road work -Asphalt Paving/Tack Concrete Paving Patching; Flumes; Removals	X	
Iron work/BarSteel/Reinforcing Steel/DrilledTie- DowelBars	X	
Structures/BarSteel/Railing/Cofferdams /Endwalls/Removals * Asbestos Removal	X	
Excavation/Grading *Contaminated Soils	X	
Milling/Pulverize and Relay/Rumble Strips	X	
Curb & Gutter/Sidewalk /Detectable Warning Yellow /Temporary Pedestrian/Removals - Appurtenant concrete work - Driveways * Colored Concrete/Stamping	X	
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains	X	
PipeUnderdrainWrapped/Unwrapped	X	
ElectricalWork/Lighting/TrafficSignals/Poles Pedestals/Bases/LoopDetector/Removals *FiberOptic *ITS	X	
Beam Guard/Cable Barrier/Removals	X	
Erosion Control/Dust Control/Riprap/Turbity barrier	X	
Clearing and Grubbing	X	
Gates/Fence/Removal	X	
Landscaping	X	
Field Office	X	
Pavement Cutting/Drilling/Sawing	X	
Pavement Marking/TemporaryMarking /LocatingNoPassingZones/Removals	X	
Signs/PostsMarkers/Removals	X	
QMP/Material Testing	X	
Construction Staking	X	
Traffic Control/*TemporaryConcreteBarrier	X	
Material Supplier	X	
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Temporary Concrete Barriers, Removals * Contaminated soil hauling	X	
* Indicates specialty item		

Let Date: 05/09/2023		NW REGION
Proposal Number	011	
DBE Goal	2%	
County	Bayfield	
Road work -Asphalt Paving/Tack Concrete Paving Patching; Flumes; Removals *Joint Filing	X/*X	
Excavation/Grading *Contaminated Soils	X	
Milling/Pulverize and Relay/Rumble Strips	X	
Curb & Gutter/Sidewalk /Detectable Warning Yellow /Temporary Pedestrian/Removals - Appurtenant concrete work - Driveways * Colored Concrete/Stamping	X	
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains	X	
PipeUnderdrainWrapped/Unwrapped	X	
ElectricalWork/Lighting/TrafficSignals/Poles Pedestals/Bases/LoopDetector/Removals *FiberOptic *ITS	X	
Erosion Control/Dust Control/Riprap/Turbidity barrier	X	
Clearing and Grubbing	X	
Landscaping	X	
Field Office	X	
Pavement Cutting/Drilling/Sawing	X	
*CrackDamageSurvey	*X	
Pavement Marking/TemporaryMarking /LocatingNoPassingZones/Removals	X	
Signs/PostsMarkers/Removals	X	
Sign Bridges		
QMP/Material Testing	X	
Construction Staking	X	
Traffic Control/*TemporaryConcreteBarrier	X	
Material Supplier	X	
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Temporary Concrete Barriers, Removals * Contaminated soil hauling	X	
* Indicates specialty item		

ABOUT *the* PROJECT

The I-41 Project will reconstruct and expand 23 miles of interstate from four to six lanes between WIS 96 (Wisconsin Avenue) near Appleton and County F (Scheuring Road) in De Pere.

The project will reconstruct one system interchange at the junction of I-41 and WIS 441, and reconstruct or improve the 10 existing service interchanges, overpasses and underpasses within the project limits.

A new service interchange at I-41 and Southbridge Road will also be constructed as part of this project.

The project also includes additional auxiliary lanes or collector-distributor roadways between interchanges where warranted; constructs a new combined Safety and Weight Enforcement Facility and Northeast Region State Patrol headquarters; improves existing park and ride facilities along the corridor; and increases county maintenance salt storage capacity.

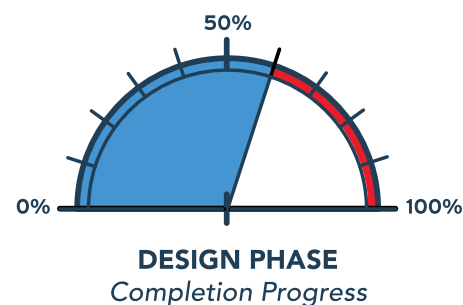
PROGRESS CONTINUES on I-41 PROJECT

The Wisconsin Department of Transportation (WisDOT) is moving forward with plans to reconstruct and expand 23 miles of I-41 (WIS 96 to County F) between Appleton and De Pere. The improvements to the corridor are needed to increase safety and reduce congestion.

Throughout 2023, WisDOT will continue developing the final design plans and construction staging plans for the anticipated 2024 start of construction.

The project team will hold the next round of public involvement meetings this summer, at which they plan to share updated designs, construction schedules, and traffic impact information.

Crews will be conducting additional topographic and archaeological surveys as well as geotechnical/soil investigations for the remainder of 2023.



Utility relocations will begin later this year in preparation for construction.

As the design progresses, WisDOT will need to make many decisions and will coordinate with communities and stakeholders regarding:

- **noise barriers** and the ongoing confirmation of the noise analysis.
- **transportation management planning** to enhance safety and traffic operations during construction.
- **Real estate acquisition**, which the project team expects will begin in spring.



NEW! NEW ITEMS *and* REFINEMENTS

WisDOT has updated plans for the following items:

- WIS 441 Interchange ramps
- County N Interchange
- County J Interchange
- County U Interchange
- Locations and shapes of stormwater ponds

See *Page 3* for more details.

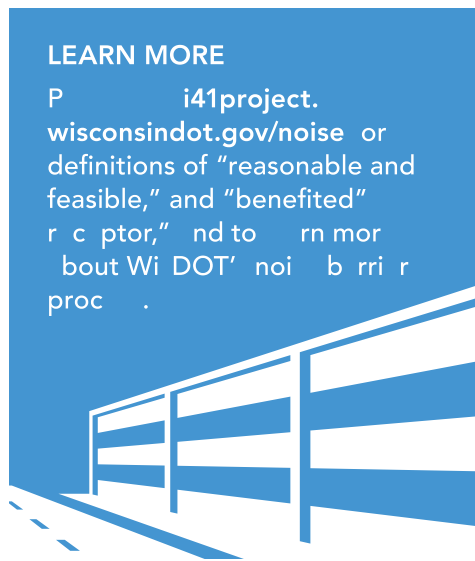
NOISE BARRIERS CONFIRMATION ANALYSIS

WisDOT completed a full noise analysis during the preliminary design and the environmental documentation phase of the I-41 Project. The results, along with proposed barrier locations, were published in the I-41 Project Environmental Assessment and at the public hearing in 2021.

Six new noise barriers and the existing noise barrier between WIS 4 and Lead Street were determined to be reasonable and feasible inyurl.com/I41NoiseBarriers.

As the project heads into final design, WisDOT will confirm the noise analysis findings using the final designs of the highway, including any updates to the alignment, height of the road and drainage features.

Confirmation of the noise analysis is a key step, as it optimizes the details of the proposed barriers, enables minor adjustments to accommodate site conditions, and evaluates options for potential cost savings.



LEARN MORE

Visit i41project.wisconsin.gov/noise or definitions of "reasonable and feasible," and "benefited receptor," and to learn more about WisDOT's noise barrier process.

PUBLIC INPUT

After the noise analysis is confirmed and the final barrier layouts for each barrier are complete, WisDOT will mail voting materials - noise barrier meeting invitation, location map, and a ballot - to benefited property owners and tenants located in the immediate vicinity of each proposed barrier.

Benefited receptors will be asked to vote to confirm whether the barrier should be constructed as part of the I-41 Project. A simple majority of votes will determine whether WisDOT constructs the barrier.

What's Next?



EARLY SUMMER
Complete confirmation of noise analysis



SUMMER
Benefited property owners and tenants receive ballots

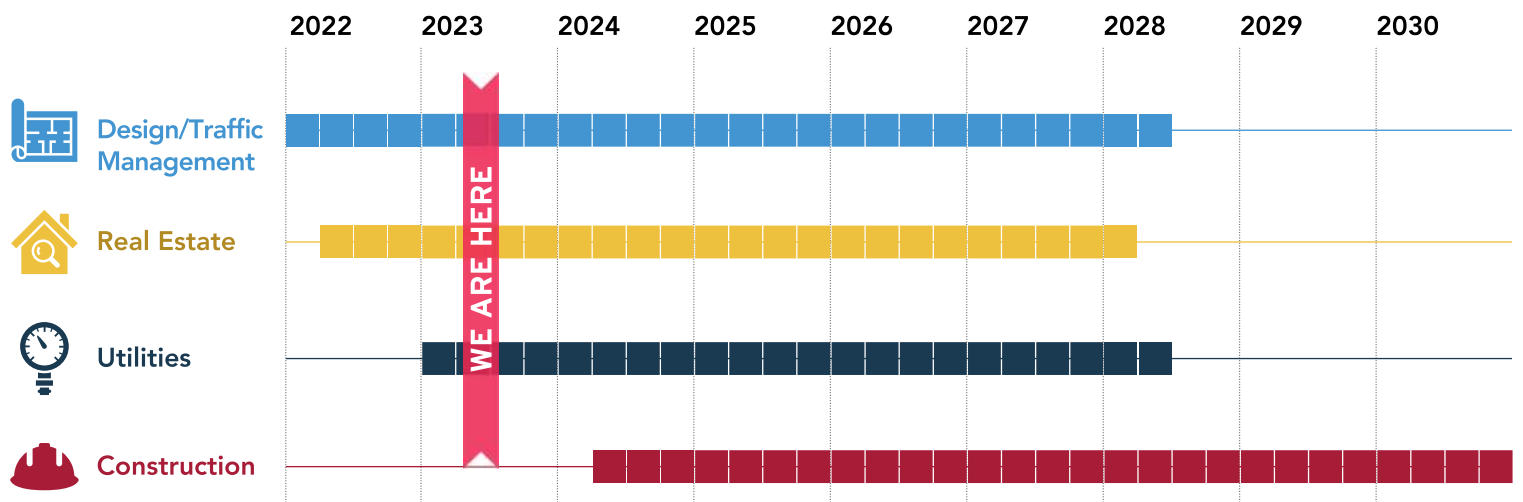


SUMMER / FALL
Meet with owners and tenants living near proposed barriers



FALL
Ballots due; tabulate votes for proposed barriers

I-41 PROJECT SCHEDULE



Dates subject to change.

PRO IMPROV M N S

1 I-41 Mainline

- Expand and reconstruct 23 miles of I-41 from four lanes to six lanes. The additional travel lane in each direction will replace the grass median, and concrete barriers will separate the two directions of traffic
- Construct **auxiliary lanes** between WIS 96 and WIS 15; WIS 47 and County E; WIS 55 and County J; South Bridge Connector and County F
- Construct **collector-distributor roadways** between County E and WIS 441

2 WIS 15/ County OO (Northland Avenue) Interchange

- Reconstruct the interchange as a diverging diamond interchange
- Increase merge distance for I-41 northbound entrance ramp



- Increase length of the southbound exit lane from I-41 to WIS 15/County OO

3 WIS 47 (Richmond Street) Interchange

- Reconstruct the interchange as a diverging diamond interchange
- Remove access to WIS 47 from Association Drive and construct a cul-de-sac to improve safety and operations at the interchange

4 County (Ballard Road) Interchange

- Reconstruct the interchange as a diverging diamond interchange

5 WIS 441 System Interchange

- Reconstruct interchange as a three-level system interchange with ramps designed for vehicles traveling 55 mph
- Reconfigure French Road under I-41 southbound to WIS 441 southbound ramp



- Eliminate braided ramp along southbound WIS 441 to save on bridge, retaining wall, and real estate costs

6 County N (Freedom Road) Interchange

- Reconstruct the interchange ramps. Add dual left turn lanes to both exit ramps approaching County N
- Extend the existing left-turn lanes on County N approaching the I-41 ramps

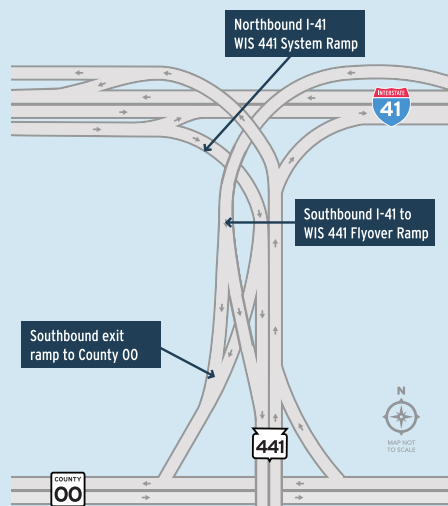


- Replace interchange pavement along County N

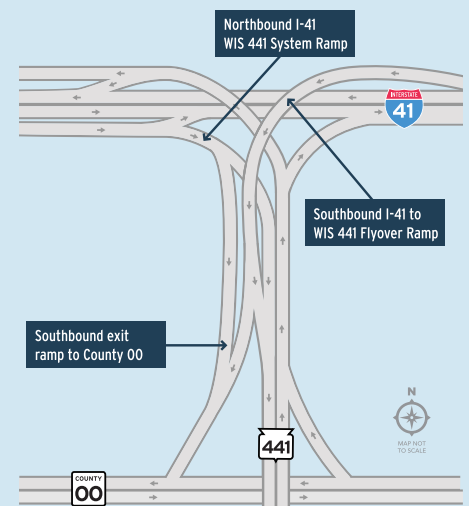
WIS 441 System Interchange

Since the August 2022 public meetings, WisDOT modified the WIS 441 System Interchange design, shifting the southbound County OO exit ramp west of the southbound I-41-to-WIS 441 flyover ramps. This shift reduces the area needed for construction and associated potential impacts, and could also lessen construction costs.

Previous Design



Revised Design



7 WIS 55 (Delanglade Street) Interchange

- Reconstruct the interchange ramps and I-41 bridges over WIS 55 and Maloney Road
- Reconstruct Maloney Road under I-41

8 County J (Lawe Street) Interchange

- Reconstruct the interchange ramps and the County J bridge over I-41
- Improve roundabouts to accommodate oversize/overweight vehicles



- Replace interchange pavement along County J

9 Safety and Weight Enforcement Facility (SWEF) and State Patrol Headquarters

- Reconstruct the existing SWEF along northbound I-41 south of the County U interchange
- Combine County U exit and SWEF entrance to improve mainline safety
- Combine reconstructed SWEF with new State Patrol Northeast Region Headquarters in a 2-story building
- Construct a 300-to-400' communications tower and a 60-80' auxiliary tower

10 County U (County Line Road) Interchange

- Reconstruct the interchange as a diamond interchange with roundabouts
- Realign West Frontage Road, East Frontage Road, Mid Valley Drive and French Road intersections with County U



- Design alternatives for East Frontage Road currently under consideration

11 County S (Freedom Road) Interchange

- Reconstruct the interchange as a diamond interchange with roundabouts
- Construct roundabouts at the County S/Mid Valley Drive and County S/French Road intersections

12 Southbridge Interchange

- Construct a diamond interchange with multi-lane roundabouts
- Add a shared-use path on the north side of Southbridge Road



OUR COMMITMENT to OUR COMMUNITY: I-41 PROJECT OUTREACH

Did you know public outreach is a large component of the I-41 Project?

When WisDO began exploring improvements along I-41 in January 2020, the project immediately kicked off robust public involvement programs to communicate and gather feedback from stakeholders in the project region.

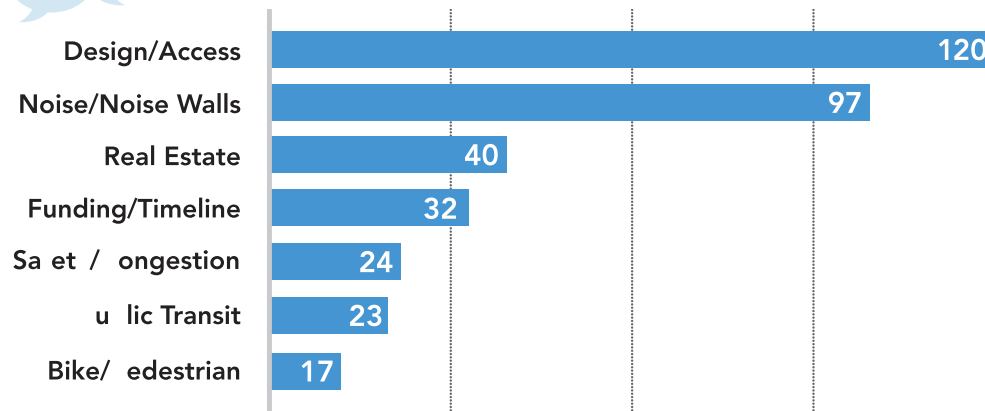
Since 2020, the project team has held more than 113 meetings with the public, businesses, local elected officials, and other stakeholder groups, giving everyone a voice in their transportation systems. WisDO has also collected close to 400 comments about the project.

Involving the public early and engaging with them often from initial design to final construction is what makes any transportation project successful. The I-41 Project is no exception. Public comments and stakeholder feedback have already influenced many design and construction considerations. We want to hear from you."



SCOTT EBEL
CORRIDOR
PROJECT MANAGER
I-41 PROJECT

Most Popular I-41 Project Comment Topics



Check out the online I-41 Project Outreach Summary at i41project.wisconsin.gov. Learn more about our major outreach initiatives from 2020 through 2022 and how the program affects awareness and acceptance of the I-41 Project.

BUSINESS RESOURCES

While construction on the I-41 Project is many months away, it's never too early to start planning ahead. Stay engaged and prepare your business for success from start to finish.

WisDO recognizes businesses located in work zones have special needs, and our customers must have access and continue to visit during road construction. The I-41 Project team is here to help.

The I-41 Project website is dedicated **"For Businesses"** and provides a variety of resources for businesses and community leaders to stay informed for upcoming road construction in their region.

Visit i41project.wisconsin.gov/business-resources to learn about upcoming business meetings and subscribe for updates as the I-41 Project moves forward construction.



Visit our project website to download a copy of the *In This Together* guide for businesses. We will continue to add more resources closer to construction.




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PERMIT NO 25

Wisconsin Department of Transportation
Northeast Region Office
944 Vanderperren Way
Green Bay, WI 54304

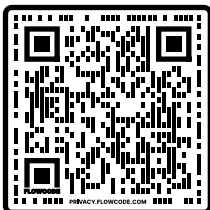
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Provide your preferred method
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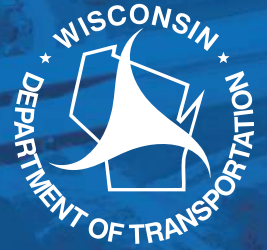
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I-41 Project Manager
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Melissa (Missy) Kok
I-41 Communications Manager
(920) 492-5743
Melissa2.Kok@dot.wisconsin.gov

Bo h c n l o b e r e c h e d b y m i l :
WisDOT Northeast Region Office
944 V n d e r p e r r e n W y
G r e e n B y , W I 5 4 3 0 4

Bid Letting Update

August 8, 2023

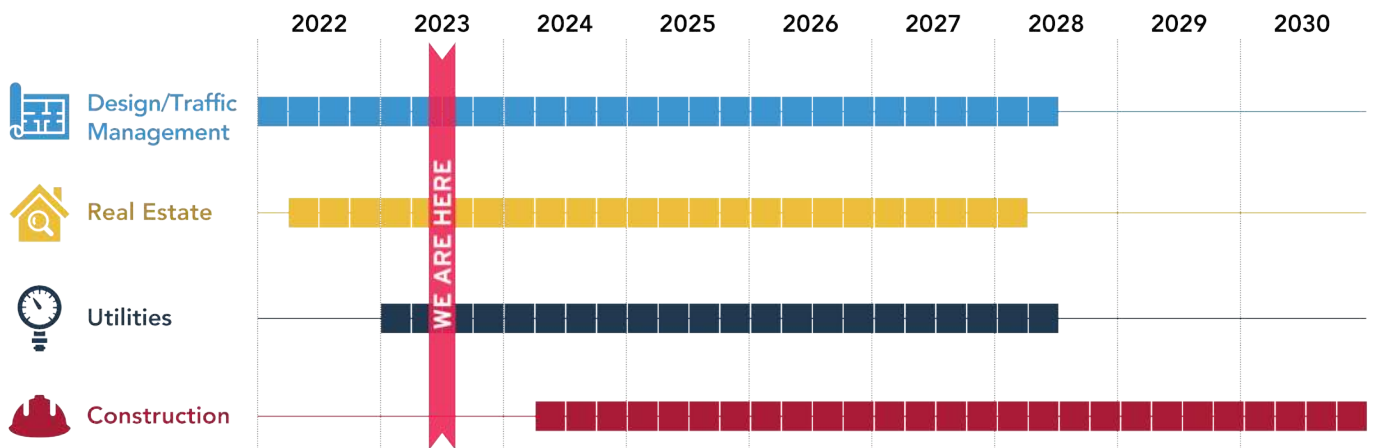


HELPING DISADVANTAGED BUSINESS ENTERPRISES DO WORK WITH WISDOT

I-41 Project and DBE Coaching What's the connection?

Great progress has been made in 2023 with the I-41 Project which is expected to begin in FFY2024. Below is a snapshot from the [I-41 Project website](#) highlighting where in the process Design, Real Estate, Utilities, and Construction are in relation to the entire project. This project will provide incredible opportunities over the next six years for prime contractors, **DBEs**, and non-DBE subcontractors. This is also a **strategic time** to start thinking ahead and connecting with DBEs.

I-41 PROJECT SCHEDULE



A win-win for the prime contractor industry is partnering with DBEs and forming coaching relationships. **DBE Coaching** is a less formal and shorter-term agreement with a DBE where a prime contractor provides additional guidance with new skills and/or assists DBEs strengthen existing skills. Assisting established DBEs **expand** their work types helps the entire industry so more DBEs are available to provide quotes for certain work types. Included on pg. 8 is the DBE Coaching flyer that explains the benefits of a coaching relationship, such as assisting DBEs:

- Identify strengths, weaknesses, opportunities, and threats/risks
- Identify opportunities
- Overcome obstacles

As we begin the new triennial in FFY2024, let's continue to collaborate in new and innovative ways.

Specialty Work Items

Fiber Optic

NAICS CODES: 237130/238210

- Rsims Construction
- Chicago Voice & Data Authority Corp.
- DND Electric, Inc.
- Hawk Daylighting

Bridge Painting and Staining/ Steel Painting

NAICS CODES: 238190/238320

- Sanchez Painting Contractors
- Central Painting, Inc
- Legend Painting
- Mincon
- Steel City Contractors, LLC

Clearing and Grubbing - Site Prep

NAICS CODES: 238910/561370

- Alfaro & Son's Contractors, LLC
- Conin Contractor Services, Inc.
- Gibraltar Landscape
- Hoffman Landscape, LLC
- Johnson Operating Services, LLC
- Putnam Construction, LLC
- VanZile Contractors, LLC

Joint Filler/ Sealant

NAICS CODES: 237310/238990

- Annseal, Inc
- Crowley Construction Corp.
- Interstate Sealant & Concrete, Inc

NEW DBE Firms

- Corona Trucking – Dump Trucking
- SB3 Williams – Dump Trucking
- Dumping Tons – Dump Trucking
- Mack Construction Services – Supplier

Expansions

- Erosion Blue – Supplier
- Brothers Infrastructure Group (BIG) – Contractor: Sewer, Concrete Flatwork, Landscaping

NAICS Codes

Prime contractors are responsible for checking DBE NAICS codes on the [UCP DBE Directory](#) for any work being claimed by a DBE for DBE credit on that project.

Spotlight DBE Firm

Brothers Infrastructure Group Construction (B.I.G.)

Tyrone Johnson is the founder and president of B.I.G. with over 25 years of experience in project management, construction management and engineering leading projects in the public and private sector. B.I.G provides services in surveying, inspecting, and constructing underground stormwater/sewer systems; heavy highway infrastructure and construction including concrete flatwork – sidewalks, curb and gutter, landscaping services, civil engineering and more. Visit B.I.G.'s website for additional information. www.bigunderground.com



NAICS Codes:

- 561730 – Landscaping Services
- 237310 – Highway, Street, and Bridge Construction:
 - Concrete paving – Flatwork, Sidewalk, Curb and Gutter
- 237110 – Water and Sewer Line and Related Structures Construction:
 - Water and Sewer Construction
- 238110 – Poured Concrete Foundation and Structure Contractors
- 236220 – Commercial and Institutional Building Construction
- 238910 – Site preparation Contractors: Building Demo
- 541330 – Civil Engineering Services
- 236115 – New Single-Family Construction
- 237990 – Horizontal Drilling
- 562998 – All Other Misc. Waste Management Services

DBE Opportunities Per Region and Proposal

✓ Each month, Benjie Hayek, our DBE Program Engineer, identifies DBE sub-contractable opportunities as well as DBEs who have NAICS Codes specific to specialty work items. Please encourage your estimating teams to review the attached region and proposal breakdown (pgs. 9-12) and use it as an additional resource in your solicitation and outreach efforts.

- Review the proposal(s) your company is bidding on and the selected work types identified in your solicitation
- Compare that against the WisDOT DBE Opportunities breakdown per region and proposal
- Are there DBE opportunities your company is missing and/or did not consider?

If you have any questions, reach out to Benjie to discuss:

Benjie Hayek, DBE Program Engineer
benjie.hayek@dot.wi.gov / (608) 712-8915

Upcoming Stakeholder Meetings and Events

We invite all prime contractors to participate in the below meetings and events.

Your feedback is an important part of how we shape and improve the DBE Program. These meetings are meant to communicate important upcoming changes as well as provide a forum to prime contractors to ask questions and voice concerns.

DBE Stakeholder Advisory Committee

DBE Stakeholder Advisory Committee operates in the Southeast region and works with WisDOT on approaches to achieving greater DBE participation and strategies to monitor progress, communicating upcoming transportation projects and learning about opportunities to partner with other firms, acting as a liaison to communities and creating and implementing strategies for cultivating a diverse workforce

NEXT MEETING:

July 27, 2023

10:00 am – 12:00 pm CST

TEAMS meeting invite to the DBE Stakeholder Advisory Committee meeting can be found [here](#).

Call in information: 608-571-2209

Phone Conference ID: 823 230 709#

Trans-AC Meeting

This is an industry stakeholder group meeting where current updates and issues are discussed with construction industry and DBE Program staff. All are welcome to attend – we encourage feedback and questions.

NEXT MEETING:

September 19, 2023

1:00 pm – 3:00 pm CST

TEAMS meeting invite to the Trans-AC Meeting can be found [here](#).

Call in information: 608-571-2209

Phone Conference ID: 446 312 332#



2023 MAASTO Annual Meeting

The Mid-America Association of State Transportation Officials (MAASTO) Annual Meeting will feature Michael Staude, WisDOT Compliance Chief. He will present “WisDOT’s Highway Construction Workforce Partnership” on August 15, 2023 at 4:00 pm. There are many other great sessions and opportunities to network during the conference. More than 500 transportation leaders and professionals from the ten MAASTO states will be in attendance.

August 14 – 16, 2023

**Baird Center, 400 W. Wisconsin Ave.
Milwaukee, WI**

38th ANNUAL DBE WORKSHOP & NETWORKING SUMMIT

February 28–29, 2024

Glacier Canyon Conference Center
45 Hillman Road
Wisconsin Dells, WI 53965



self performing work

- ✓ Please remember to evaluate any DBE quote for a work type that your company is considering self-performing with more scrutiny.

Prime contractors can almost always perform the work for less cost. If your company submits a GFE request we look at both the percentage difference and dollar difference as it relates to the total bid amount.

Schedule of Items

- ✓ BPD has simplified the way bid items are identified. It is now in an Excel spreadsheet and includes all bid items for each proposal for easier sorting and at a glance viewing instead of going through each proposal to view the Schedule of Items within the proposal documents. Please look for this spreadsheet under the bid letting advertisement on the HCCI webpage.

General Bid Letting Reminders

The DBE staff is not available by telephone or by email to answer questions during bid lettings (Tuesday–Wednesday). Please direct any questions you have to Madalena Maestri (madalena.maestri@dot.wi.gov) (608) 267-2093) and avoid sending individual emails to the DBE staff.

- ✓ The [WisDOT Bid Letting Resource Guide](#) is an updated document that combined “Tips for Making your Bid Responsive” and the newsletter “Bid Day Reminders”. This document is online and was also sent to prime contractors as a stand-alone document in May 2023. We encourage all prime contractor to review and refer to this document for any bid letting related questions.
- ✓ The DBE office will now be sending an email to prime contractors when proposals are awarded or rejected as reminder to contact all DBEs (assigned or neutral) identified on the DT1506 at bid time of the updated proposal status.
- ✓ The [UCP DBE Directory](#) has been updated and re-formatted. Work Classifications and NAICS Codes columns are now consolidated and much easier to navigate.

When searching for DBE firms, use Column C “Work Classification” to filter for work types.

We encourage all prime contractors to become familiar with the new directory format and welcome any feedback.

- ✓ **Bid Letting Binder:** There is a lot of information online to assist prime contractors with the bid letting and GFE process. In addition to reviewing this information online, consider keeping an updated bid letting binder. Instead of searching for emails if you have a question, maintain a binder with the following sections:

- [Monthly Bid Letting Newsletters](#)
- [WisDOT Bid Letting Resource Guide](#)
- [GFE Tool Kit](#)
- [GFE Tool Kit Appendix](#)
- [Outdated DBE Contact Reminder](#)
- [eSubmit Instructions](#)
- Internal processes, procedures, policies & GFE data tracking

This binder can also be used as a training manual for new employees.

Advertisement

- Advertisement Revised
 - Proposal 002:
 - Non-mandatory pre-bid meeting
 - Thursday, June 22, 2023
 - Meeting access information
 - Proposal 010:
 - Advertised June 20, 2023
- **Schedule of Items (bid items).** This advertisement. This will be available
- Counter sheet - Work Rating D

build your company website as a DBE resource

✓ Your company website can be a one-stop shop for all DBE related information. Direct DBEs to your website in your solicitation letter and/or email and consider incorporating the following elements into the DBE section of your website:

- Current bid letting information and **upcoming DBE Opportunities**
- **Recent Projects** that included DBEs. With DBE permission, add pictures
- **DBE Testimonials** and/or **DBE Statistics** that highlight your company's commitment to DBE partnership
- **Encourage DBE Utilization** (DBE trucking, materials and/or supplies) from hiring subcontractors and provide the link to the [UCP DBE Directory](#)
- **Provide Links** back to recorded workshops as mentioned in GFE Reminders in the **solicitations between bid lettings** section (pg.6)

DBE Solicitation and Outreach Reminders

✓ Why should prime contractors update DBE and/or Hiring Subcontractor Solicitations?

The previous example of the DBE solicitation was in use for many years and very text heavy. Many prime contractors used this same version; meaning there was little differentiation between prime contractors and DBEs received identical solicitations. There was not an emphasis on a separate solicitation to hiring subcontractors to utilize DBEs, DBE suppliers and/or DBE trucking or to highlight DBE successes. For any prime contractor who has had a GFE 1:1 session, your company knows that solicitation revisions have been a focus for FFY2022 and FFY2023.

Updated solicitations are a fundamental part of an overall DBE/GFE strategy that re-brands *your company's* DBE message.

✓ What makes a solicitation to DBEs and/or Hiring Subcontractors effective?

- Plain language stated concisely to communicate various pieces of information
- Inclusive language that your company will accommodate **smaller work packages** (when feasible) and that your company welcomes DBE questions about proposals
- Use of bullet points
- Interesting use of graphics and/or pictures that define your company brand
- DBE success data that includes specific projects – such as:
Project 1234-00-01 / April 2022 Letting
DBE Project Goal: 4.00%
DBE Goal Achieved: 17.88%
- Similar messaging that is highlighted on your company website (see tips in column to the left)

GFE Approval Percentages Per Region/Per Awarded Projects YTD through July 2023

NE Region – 12.50%
4 GFE Approvals
32 Awarded Projects

SW Region – 3.28%
2 GFE Approvals
61 Awarded Projects

SE Region – 2.04%
1 GFE Approval
49 Awarded Projects

NC Region – 0.00%
0 GFE Approvals
25 Awarded Projects

NW Region – 0.00%
0 GFE Approvals
44 Awarded Projects

NOTE:
As of July 2023, all FFY2023 proposals with federal funds have been awarded.

line item analysis

✓ If your company receives an incomplete DBE quote and/or only a portion of a quote is being used, please use the **LINE ITEM ANALYSIS** tab instead of marking up quotes. This often comes up in quotes for landscaping, guard rail and/or grading. A LINE ITEM ANALYSIS assists our office in understanding your company's awarding decision.

GFE Reminders

The best way to demonstrate GFE is by meeting the assigned goal.

- ✓ **NEW!** In July 2023, there were 3 proposals and 0 GFE Requests. We are continuing to finish this federal fiscal year strong with only 7 GFE approvals (YTD).
- ✓ An updated version of the DBE Outreach Tab (pg. 13) is now available. We recommend that you copy and paste any existing DBE Outreach information onto this tab and then update the current tab in the [DT1202 Excel Workbook](#) with this version.
- ✓ What is considered **Assistance** for a GFE Request? A variety of proposal specific activities can be considered DBE assistance. Some examples include, but are not limited to:
 - Information included in your DBE solicitation letter and/or website: Where plans/specs can be found, who to contact at your company if a DBE has questions and/or the quote deadline
 - Assistance with Attachment A's
 - Assistance with plans & specs, such as: printing out larger size plans for a DBE and/or answering plan questions
 - Assistance on where to find proposal information on the [WisDOT HCCI webpage](#)
 - Any questions regarding the proposal and/or quote preparation
- ✓ Please review and update (if needed) the **selected work types** included in your solicitation letter, email and/or website against the region and proposal breakdown attached to this newsletter.
- ✓ Solicitations **between bid lettings** are a great way to communicate with DBEs and keep your company's message current in the months where your company might not be bidding. As noted in the GFE Best Practice Workshop, consider creating (3) different types of emails:

- 1. PROJECT UPDATE.** Provide a brief update on a recent project that includes DBE participation.
- 2. DID YOU KNOW?** Link back to WisDOT's webpages for previously recorded workshops such as [Navigating the Highway Construction Contract Information \(HCCI\) website](#) and [Basic Plan Reading](#) and highlight a few points your company thinks are important for DBEs to know.
- 3. CASE STUDY.** Highlight an unusual or typical obstacle encountered with heavy highway construction and recommended resolution.

These solicitations can be included in future GFE requests.

WisDOT News

There are a lot of great changes and innovations happening within WisDOT.

So, from time to time, we will share other news not related to bid lettings and DBEs. We hope you find this information valuable to share with your office staff and well as other people you know who might benefit from this important information.

Official WI map unveiled

The latest edition of the [official Wisconsin state highway map](#) was unveiled.

The map's theme is "Wonders of Wisconsin" and includes several updates since it was last printed in 2019:

- Population figures based on 2020 Census data.
- Amtrak Service inset map was updated with the latest service data.
- Villages incorporated since 2019 were added.
- Wisconsin's six welcome centers were added.

Printed copies of the map can be picked up free of charge at many locations, including rest areas, welcome centers and travel information centers.

Laminated, no-fold wall posters can be ordered as well [here](#). A great addition to your staff conference room!

DMV unveils new driver license, ID cards

DMV's new Wisconsin driver license and identification (ID) cards have new design elements built within the cards to make them more resistant to fraud.



"Wisconsin DMV continues to stay on the leading edge of technology by incorporating the next generation of updated security features into our driver licenses and ID cards," Secretary Craig Thompson said. "Our residents can be proud of the modernized new cards and also the efforts DMV takes to secure their credentials."

The new cards feature:

- Beautiful, artistic, hard-to-replicate designs.
- Transparent windows visible on the card's right edge and back bottom edge – the nation's first.
- A distinct 'flipping effect' showing the secondary photo then, at another angle, showing the year of birth.
- The familiar orange DONOR dot is now nestled in the larger sugar maple leaf which you can feel.

Get updates and alerts from your favorite social media accounts.

Facebook

[Wisconsin Department of Transportation](#)

[Wisconsin State Patrol](#)

Projects on Facebook

[I-41 News](#)

[Wisconsin Plan 94](#)

[Wisconsin Zoo Interchange North Leg Project](#)

YouTube

[WisDOT Channel](#)

Podcast

[Transportation Connects Us](#)

LinkedIn

[Wisconsin Department of Transportation](#)

Instagram

[Wisconsin DOT](#)

Twitter

[WisconsinDOT](#)

[511WI](#)

[Wisconsin State Patrol](#)

Regions on Twitter

[WisDOT North Central](#)

[WisDOT Northeast](#)

[WisDOT Northwest](#)

[WisDOT Southeast](#)

[WisDOT Southwest](#)

Projects on Twitter

[WIS441I41NEWS](#)

[WisconsinPlan94](#)

DBE COACHING



by a Prime Contractor or Professional Consultant

WHAT IS DBE COACHING?

DBE coaching is when a prime contractor or professional consultant meets with a DBE subcontractor or subconsultant to help optimize their performance and ability to achieve successful outcomes on WisDOT projects.

Coaching can help a DBE advance in their trade by teaching new skills and strengthening existing skills. The DBE coach can assist with creating an action plan in coordination with the DBE Office to achieve specific outcomes, such as setting up office efficiencies, identifying niche areas

of work and potential work type expansions, and suggesting areas for training. A coach may observe the DBE practice specific skills and recommend areas for improvement.

DBE coaching can also provide encouragement and help DBEs gain confidence in their abilities, become stronger in their assigned NAICS code work areas, and propose expansions where applicable.

The coach helps the DBE gain insight into their strengths and identify areas for growth as they move along the path to successfully contracting with WisDOT.

Coaches provide guidance and expertise for working on WisDOT projects and help DBEs:



- Identify opportunities
- Improve productivity
- Overcome obstacles
- Stay focused and motivated
- Set business-related goals and objectives to create a path to success
- Identify strengths, weaknesses, opportunities, and threats/risks
- Evaluate prime contracting goals

CONTACT DBE PROGRAM SUPPORT TO HELP YOU EVALUATE YOUR GOALS AND DETERMINE IF COACHING CAN HELP YOU MEET YOUR OBJECTIVES.

ROSALIND ROBERSON
Civil Rights Urban Outreach Strategist
rosalind.roberson@dot.wi.gov
(414) 266-1172

LET DATE: 08/08/2023

SW REGION						
PROPOSAL NUMBER	001	002	003	004	005	012
DBE GOAL	1%	4%	2%	2%	4%	1%
COUNTY	Columbia	Sauk	Sauk	Grant	Dane	Columbia
Road work-Asphalt Paving/Tack; Concrete Paving; Patching; Flumes; Removals	X	X	X	X	X	X
Bridge Work/Demolition/Approaches/Slope Paving/Deck Repair-Overlay/ Pile Driving			X		X	
Iron Work/Bar Steel/Reinforcing Steel/Drilled Tie-Dowel Bars	X		X	X	X	X
Structures/Bar Steel/Railing/Cofferdams /Endwalls/Removals * Asbestos Removal			X	X	X	
Surface Treatment/Sealer			X	X	X	
Bridge Painting *Pigmented Surface Sealer				*X	*X	
Excavation/Grading *Contaminated Soils	X	X	X	X	X	X
Milling/Pulverize and Relay/Rumble Strips	X	X	X	X	X	X
Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/ Removals - Appurtenant concrete work - Driveways *Colored Concrete/Stamping		X			X	X
Drainage: Culvert/Storm Sewer-Inlets-Manholes/Pipe/Grates/Removals; *Surface Drains	X	X/*X		X	X/*X	X
Pipe Underdrain Wrapped/Unwrapped		X	X	X		
Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/ Loop Detector/Removals *Fiber Optic *ITS		X			X	
Beam Guard/Cable Barrier/Removals	X	X	X		X	X
Erosion Control/Dust Control/Riprap/Turbidity barrier	X	X	X	X	X	X
Clear and Grubbing		X		X	X	X
Landscaping		X	X	X	X	X
Field Office	X		X	X	X	X
Pavement Cutting/Drilling/Sawing	X	X	X	X	X	X
*Crack Damage Survey			*X			
Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals	X	X	X		X	X
Signs/Posts Markers/Removals		X	X	X	X	X
QMP/Material Testing	X	X	X	X	X	X
Construction Staking	X	X	X	X	X	X
Traffic Control *Temporary Concrete Barrier	X	X	X	X/*X	X/*X	X
Material Supplier	X	X	X	X	X	X
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Temporary Concrete Barriers, Removals *Contaminated Soil Hauling	X	X	X	X	X	X

*** Indicates specialty item**

LET DATE: 08/08/2023

SE REGION		
PROPOSAL NUMBER	006	007
DBE GOAL	2%	4%
COUNTY	Milwaukee	Waukesha
Road Work -Asphalt Paving/Tack Concrete Paving Patching; Flumes; Removals	X	X
Bridge Work/Demolition/Approaches/Slope Paving/Deck Repair-Overlay/Pile Driving	X	X
Iron Work/Bar Steel/Reinforcing Steel/Drilled Tie- Dowel Bars	X	X
Structures/Bar Steel/Railing/Cofferdams /Endwalls/Removals *Asbestos Removal	X	X
Surface Treatment/Sealer	X	
Bridge Painting *Pigmented Surface Sealer	X/*X	
Excavation/Grading *Contaminated Soils	X	X
Milling/Pulverize and Relay/Rumble Strips	X	X
Concrete Barrier Permanent		X
Curb & Gutter/Sidewalk /Detectable Warning Yellow /Temporary Pedestrian/Removals - Appurtenant concrete work - Driveways *Colored Concrete/Stamping	X	X/*X
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains	X	X
Pipe Underdrain Wrapped/Unwrapped		X
Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/Loop Detector/Removals *Fiber Optic *ITS	X/*X	X/*X
Beam Guard/Cable Barrier/Removals	X	X
Erosion Control/Dust Control/Riprap/Turbidity barrier	X	X
Clearing and Grubbing	X	X
Gates/Fence/Removal	X	X
Landscaping	X	X
Field Office	X	X
Pavement Cutting/Drilling/Sawing	X	X
Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals	X	X
Signs/Posts Markers/Removals	X	X
QMP/Material Testing	X	X
Construction Staking	X	X
Traffic Control *Temporary Concrete Barrier	X/*X	X
Material Supplier	X	X
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Temporary Concrete Barriers, Removals *Contaminated Soil Hauling	X	X

*** Indicates Specialty Item**

LET DATE: 08/08/2023

NE REGION	
PROPOSAL NUMBER	008
DBE GOAL	4%
COUNTY	Outagamie
Road Work -Asphalt Paving/Tack Concrete Paving Patching; Flumes; Removals	X
Iron Work/Bar Steel/Reinforcing Steel/Drilled Tie- Dowel Bars	X
Structures/Bar Steel/Railing/Cofferdams /Endwalls/Removals *Asbestos Removal	X
Excavation/Grading *Contaminated Soils	X
Milling/Pulverize and Relay/Rumble Strips	X
Curb & Gutter/Sidewalk /Detectable Warning Yellow /Temporary Pedestrian/Removals - Appurtenant Concrete Work - Driveways *Colored Concrete/Stamping	X
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains	X
Pipe Underdrain Wrapped/Unwrapped	X
Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/Loop Detector/Removals *Fiber Optic *ITS	X
Beam Guard/Cable Barrier/Removals	X
Erosion Control/Dust Control/Riprap/Turbidity barrier	X
Clearing and Grubbing	X
Gates/Fence/Removal	X
Landscaping	X
Field Office	X
Pavement Cutting/Drilling/Sawing	X
Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals	X
Signs/Posts Markers/Removals	X
QMP/Material Testing	X
Construction Staking	X
Traffic Control *Temporary Concrete Barrier	X
Material Supplier	X
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Temporary Concrete Barriers, Removals *Contaminated Soil Hauling	X

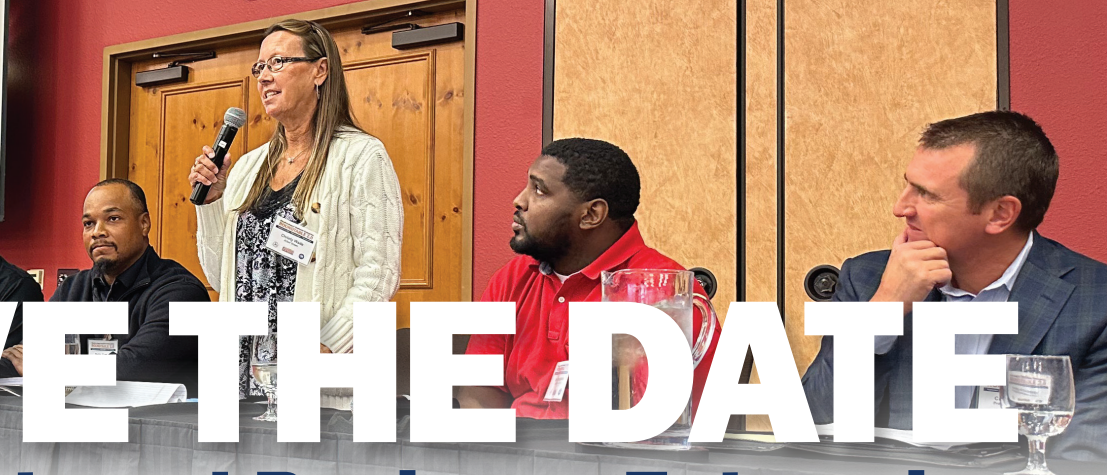
*** Indicates Specialty Item**

NC REGION	
PROPOSAL NUMBER	NO PROJECTS

LET DATE: 08/08/2023

NW REGION	
PROPOSAL NUMBER	011
DBE GOAL	2%
COUNTY	Bayfield
Road Work -Asphalt Paving/Tack Concrete Paving Patching; Flumes; Removals *Joint Filing	X/*X
Excavation/Grading *Contaminated Soils	X
Milling/Pulverize and Relay/Rumble Strips	X
Curb & Gutter/Sidewalk/Detectable Warning Yellow/Temporary Pedestrian/Removals - Appurtenant Concrete Work - Driveways *Colored Concrete/Stamping	X
Drainage: Culvert/Storm Sewer- Inlets- Manholes/Pipe/Grates/Removals *Surface drains	X
Pipe Underdrain Wrapped/Unwrapped	X
Electrical Work/Lighting/Traffic Signals/Poles Pedestals/Bases/Loop Detector/Removals *Fiber Optic *ITS	X
Erosion Control/Dust Control/Riprap/Turbidity Barrier	X
Clearing and Grubbing	X
Landscaping	X
Field Office	X
Pavement Cutting/Drilling/Sawing	X
*Crack Damage Survey	*X
Pavement Marking/Temporary Marking/Locating No Passing Zones/Removals	X
Signs/Posts Markers/Removals	X
QMP/Material Testing	X
Construction Staking	X
Traffic Control *Temporary Concrete Barrier	X
Material Supplier	X
Trucking: Excavation, Aggregates, Slurry, Asphalt, Millings, Temporary Concrete Barriers, Removals *Contaminated Soil Hauling	X

*** Indicates Specialty Item**



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Disadvantaged Business Enterprise

ROUNDTABLE 3.0

November 9, 2023 • Glacier Canyon Lodge • Wisconsin Dells



← **SCAN**
or **CLICK** →
to Register
FREE today!

